

FINANCE COMMITTEE AGENDA
Monday, January 13, 2014 – 7:20 P.M.
(or immediately following previously scheduled meeting)
Lincoln Center – 1519 Water Street

[A quorum of the City Council may attend this meeting]

Discussion and Possible Action on:

1. Discussion on Setting an Annual Cap of \$870,000 on PILOT Payments from the Water Utility.
2. Authorization to Commence Process for 2014 Capital Projects Borrowing – approximately \$2,350,564.00.
3. Approval of Appraisal Services for 100 and 104 Second Street North, related to intersection improvements.
4. Approval of Real Estate Services for Whitetail Trail/Whitetail Subdivision.
5. Approval of Payment of Claims.
6. Adjournment.

Any person who has special needs while attending this meeting or needs agenda materials for this meeting should contact the City Clerk as soon as possible to ensure a reasonable accommodation can be made. The City Clerk can be reached by telephone at (715) 346-1569, TDD# 346-1556, or by mail at 1515 Strongs Avenue, Stevens Point, WI 54481.

Copies of ordinances, resolutions, reports and minutes of the committee meetings are on file at the office of the City Clerk for inspection during normal business hours from 7:30 A.M. to 4:00 P.M.

FINANCE COMMITTEE NOTES:

1. Discussion on Annual Cap of \$870,000 on PILOT payments from the Water Utility: This item is for discussion only at the January meeting, and will be brought back for a vote at the February meeting. As a tax-exempt entity, the Water Utility currently pays a Payment in Lieu of Taxes (PILOT) to the City's general fund. This amount has been increasing steadily as the water utility upgrades its infrastructure. Staff is proposing a cap on the amount of this PILOT payment at its current budgeted amount (rounded up to the nearest thousand). Preventing further increases will support a stable water rate structure.
2. Authorization to Commence Process for 2014 Borrowing: This is to begin the borrowing process for 2014 capital projects. These capital projects have already been discussed and approved during the 2014 budgeting process.
3. Appraisal Services for 100 and 104 North Second Street: The Department of Public Works would like to acquire all of the parcel at 100 North Second Street (Former Mickey's) and part of the parcel at 104 North Second Street (Kent's Service Center), for the purposes of intersection improvements. The first step is getting an appraisal done for each parcel. The funding for the appraisals will come from Levy for Contingencies.
4. Real Estate Services for Whitetail Trail/Whitetail Subdivision: We received two proposals for providing real estate services for Whitetail, from First Weber for 8% commission and Coldwell Banker for 6% commission. Currently, the City pays a 5% commission if a realtor is involved. While First Weber has outlined more experience with subdivision marketing, and has a larger market share, Coldwell Banker is offering a more comprehensive marketing plan, including advertising that they will conduct at their own expense. Because of the stronger marketing plan and lower overall fee, the staff recommendation is to select Coldwell Banker.
5. Approval of Payment of Claims. Please feel free to call the Treasurer's Office (346-1573) if you have any questions on the claims and would like to discuss it before the meeting.

City of Stevens Point
1515 Strongs Avenue
Stevens Point, WI 54481-3594



Corey D. Ladick
Comptroller-Treasurer

Phone: 715-346-1574
Fax: 715-346-1683

January 7, 2014

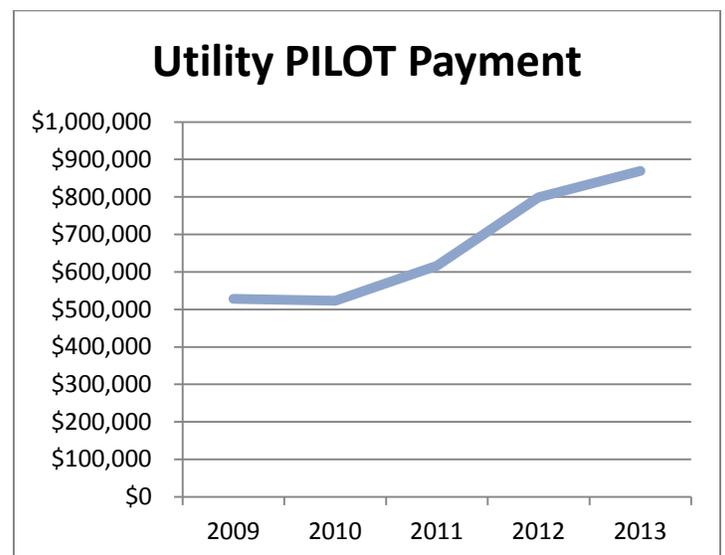
To: Finance Committee, Common Council

Re: PILOT Payments from Water Utility

The City receives an annual Payment in Lieu of Taxes (PILOT) from the water utility, which is calculated based on the total value of the infrastructure of the utility. As investments in upgrading and replacing this infrastructure have been made, the corresponding PILOT payments have increased rather significantly, from \$527,972 in 2009 to \$869,077 in 2013. Although the extra revenue has been helpful to the general fund, it has become a significant expense for the utility.

In order to support stable utility rates, I am recommending a cap on the PILOT payment of \$870,000.

Year	Utility PILOT Payment
2009	\$527,972
2010	\$523,469
2011	\$616,342
2012	\$799,162
2013	\$869,077



**ORDINANCE AMENDING THE REVISED MUNICIPAL CODE OF THE CITY OF
STEVENS POINT, WISCONSIN**

The Common Council of the City of Stevens Point does ordain as follows:

SECTION I: That Section 26 of Chapter 13 of the Revised Municipal Code, Limit on Payment in Lieu of Taxes Paid to City, is hereby **created** to read as follows:

13.26 **LIMIT ON PAYMENT IN LIEU OF TAXES PAID TO CITY**

(1) The payment in lieu of taxes paid to the City of Stevens Point by the Water Department pursuant to Wisconsin Statutes § 66.0811 and Chapter PSC 109, Wisconsin Administrative Code, shall not exceed \$870,000.00 per year.

APPROVED: _____
Andrew Halverson, Mayor

ATTEST: _____
John Moe, City Clerk

Dated: January 7, 2014
Approved: February 17, 2014
Published: February ____, 2014

2014 BORROWING

2014
BORROWING

601.57.70520.8010	Transit	Transit Software and Equipment (80% from grant)		163,500.00
601.57.70520.8207	Transit	Transit Fleet (3) Buses (80% from grant)		1,125,000.00
601.57.70520.8810	Transit	Transit (5) Shelters (80% from grant)		30,000.00
610.57.70210.8758	JOEL - Airport	Building/Ground Maintenance		52,000.00
401.57	DPW - Engineering	Bukolt Reconstruction: Second St to Bukolt Park		850,000.00
401.57	DPW - Streets	Road Surface Improvement (\$600,000 rollover funds from 2013 for 2014)	<--see note	100,000.00
401.57	DPW - Streets	Shopko Parking Lot: Phase 2		215,000.00
401.57	DPW - Streets	Blower		175,000.00
401.57	DPW Fleet - Streets	Pickup Truck Purchase		28,000.00
401.57	DPW Fleet - Fire	Brush Truck		77,700.00
401.57	DPW Fleet - Police	Detective and Undercover Vehicles		148,000.00
401.57	Fire	Radio Replacement		176,200.00
401.57	Parks - General	Mowers		118,464.00
401.57	Parks - General	Resurfacing Exp (Paths,Lots,Driveways)		126,500.00
401.57	Parks - Mead Park	Replace Roof		20,000.00
		TRANSIT - EXPECTED STATE/FEDERAL GRANT FUNDING (601)		-1,054,800.00
			Total Borrowing	2,350,564.00

APPRAISAL SERVICE, LLC

P.O. Box 572
Stevens Point, WI 54481

www.appraisalsbycurless.com

715-345-9910
Fax: 715-345-9920
kyle@appraisalsbycurless.com

January 6, 2013

City of Stevens Point
Attn: Scott Schatschneider
1515 Strongs Avenue
Stevens Point, WI 54481

Re: Summary Report(s), Real Estate Appraisal(s)

100 Second Street North
Stevens Point, WI 54481

and

Vacant Land: Approximately 10' x 181' (South Boundary)
Parcel #2408-29-2300-50 (104 Second Street North)
Stevens Point, WI 54481

Dear Mr. Schatschneider:

This letter is the engagement letter retaining our services to perform the above referenced appraisal(s). The appraisal(s) will be summary narrative reports completed in accordance with the "Uniform Standards of Professional Appraisal Practice". The appraisal assignment(s) concerns itself with determining the loss in value due to the actual taking. Compensation due to the owner shall be based in accordance with the provisions of Section 32.09 Wisconsin Statutes. Compensation shall be based on market value.

The appraisal(s) will be completed to form an opinion of market value in fee simple estate on an "as-is" basis. The vacant land appraisal will also analyze any potential diminished value, and consider the relocation and/or removal of any improvements affected by the taking. The appraisal(s) will contain a scope of work that includes, considers, and discusses valuations using the Cost, Sales Comparison, and Income Approach. If any of the three approaches is deemed not to be applicable, a full explanation will be made in accordance with the "USPAP" regulations. The appraisal report(s) will contain sufficient information to enable the client and any third party to understand it properly and review the appraiser's logic, reasoning, and judgment in arriving at the opinion of market value.

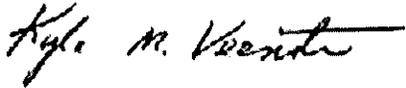
It is understood that our client for this assignment is the City of Stevens Point. It is understood that our fee for this assignment is the responsibility of our client. The agreed upon amount of our

fee is not to exceed \$3,500 and/or \$1,750 per appraisal. The appraisal(s) will be completed within 35 days from the time we have received the signed engagement letter. No retainer fee is required with the signed engagement letter. The fee is due upon completion of the appraisal(s) and reports will be delivered electronically once payment is received. Hard copies will be delivered upon request with an additional fee.

We acknowledge the confidentiality of this agreement and the appraisal(s) will become the exclusive property of our client. This agreement may be signed by facsimile signatures with the same effect as original signatures. This agreement may be executed in counterparts who shall, upon their separate execution, constitute a single agreement.

If these terms are acceptable, please sign this letter and return it. If you have any questions, please call me at 715-345-9910.

Sincerely,



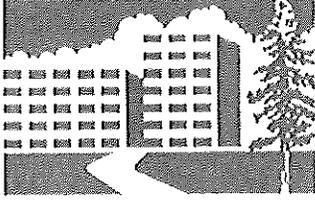
Kyle M. Veenstra, Candidate for Designation
WI-Certified General Appraiser #1600-010
Appraisal Service, LLC
P.O. Box 572
Stevens Point, WI 54481

Agreed To and Accepted By:

Signature

Printed Name

Date



Scott Williams
Appraisal Inc.

1816 Grand Avenue
Wausau, Wisconsin 54403
715-842-3311
715-848-1123 fax

scottwilliamsappraisal.com

Scott R. Williams, MAI, SRA
Janet Williams, SRA
Karen A. Mikalofsky
Cherie A. Laffin

January 7, 2014

Mr. Scott Schatschneider, .P.E.
Director of Public Works
City of Stevens Point
sschatschneider@stevenspoint.com

Dear Mr. Schatschneider:

This letter is to confirm our understanding in regard to the appraisal of the properties identified as Parcels 1 and 2 of the Maria Drive Improvement Project located in the city of Stevens Point, Portage County, Wisconsin.

It is understood that you will be our sole client and the intended user for this appraisal. The intended use will be for condemnation purposes. We are aware that you may be sharing this appraisal with the property owner and condemning authorities.

It should be clearly understood, that, by signing this letter, you are agreeing to pay all of the appraisal fees regardless of any action or lack of action on reimbursement by any agency.

It is understood that it is not necessary to comply with FIRREA federal lending requirements in making this appraisal. Since this appraisal was not ordered by a lender, it may not meet these federal lending requirements.

The fee for the appraisals will be \$2,500 and \$2,900 for a total fee of \$5,400. This amount shall be due within 30 days of the completion of the appraisal. After that time interest will be charged at the rate of 1-1/2% per month on the unpaid balance. The client shall also pay all reasonable costs incurred in collecting any and all amounts due, including court costs and reasonable attorney's fees.

We will give our best estimate of the Market Value of the above named property and will present our findings in two written narrative appraisal reports. In making our appraisal we will use all recognized approaches to value which we consider appropriate and reasonable.

Mr. Scott
Schatschneider
January 7, 2014

There are no requirements, by reason of this appraisal, to give testimony or appear in court or any pre-trial conference or appearance required by subpoena with reference to the property in question, unless arrangements have been previously made therefore and additional fees are paid by the client at our regular rates for such appearances and the preparation necessitated thereby.

Your signature on the blank provided on the bottom of this letter will serve as confirmation of our agreement and as authorization to proceed when returned to us. You may email this to me at cherie@scottwilliamsappraisal.com or mail to address above. For your information, I am enclosing a description of Scott Williams Appraisal Inc. and my qualifications. Thank you for this opportunity to be of service.

Respectfully submitted,

SCOTT WILLIAMS APPRAISAL INC.



Cherie A. Laffin
Wisconsin Certified General Appraiser
Certificate #1181-010



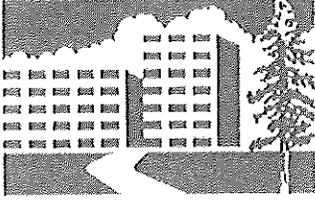
Scott R. Williams, MAI, SRA
Wisconsin Certified General Appraiser
Certificate #1

jh

encl.

Mr. Scott Schatschneider

Date



Scott Williams Appraisal Inc.

1816 Grand Avenue
Wausau, Wisconsin 54403
715-842-3311
715-848-1123 fax

scottwilliamsappraisal.com

Scott R. Williams, MAI, SRA
Janet Williams, SRA
Karen A. Mikalofsky
Cherie A. Laffin

Appraisal & Valuation
Consulting Services
Real Estate Appraisals
Insurable Value Appraisals

About Scott Williams Appraisal Inc.

Scott Williams Appraisal Inc. has been in existence since 1972. It is currently the largest appraisal company in central and north central Wisconsin. It has four appraisers as well as a full-time market researcher and support staff.

Scott Williams Appraisal Inc. handles all types of appraisal assignments. It is very active in appraising residential property in the Wausau area and in central and north central Wisconsin. Residential appraisals are made for such purposes as mortgages, relocations, divorces, condemnation, and to advise individual buyers and sellers.

Much of the company's work is in the non-residential field (commercial, industrial, etc.). A significant amount of this work is out of the Wausau area in various communities in central and north central Wisconsin. Many appraisals are for condemnation - either for the property owner or the condemning authority. The company is also quite active in appraisals for divorces, lawsuits, and other legal proceedings.

Because of its size and the qualifications of those within it, Scott Williams Appraisal Inc. has received a number of large multi-parcel assignments. They include:

- 39 Wausau downtown parcels for a mall development
- 47 Stevens Point downtown parcels for a mall development
- 102 Wausau commercial and residential parcels for four road projects
- 27 Wisconsin Rapids commercial parcels for a road project
- 11 Marshfield commercial, agricultural, and residential parcels for avigation easements, clear zone easements, and fee takings
- 24 Schofield commercial parcels for a road project

The company has done many large commercial and industrial properties. There have also been a number of complex appraisal assignments on unusual or difficult special purpose properties. For more information, please go to our web site at www.scottwilliamsappraisal.com.

- **Types of Property Appraised**

Apartments	Farms and Vacant Land	Office Buildings
Automobile Dealerships	Funeral Homes	Partial Takings
Avigation Easements	Gas Stations/C-Stores	Ponds
Banks	Golf Courses	Post Offices
Bowling Centers	Gravel Pits	Railroad Rights-of-Way
Car Washes	Greenhouses	RCACs
CBRF's	Group Homes	Resorts
Cemeteries	Hospitals	Restaurants
Churches	Hotels/Motels	Schools
Clay Deposits	Industrial Parks	Shopping Centers
Clear Zone Easements	Industrial Plants	Single Family Dwellings
Cold Storage Warehouses	Islands	Stores
Commercial Property	Laundromats	Strip Takings/Condemnation
Concrete Batch Plants	Lumber Yards	Subdivisions
Condominiums	Machine Shops	Supermarkets
Contaminated Property	Medical Clinics	Taverns
Corporate Retreats	Mini Warehouses	Theatres
Dental Clinics	Mobile Home Parks	Warehouses
Dry Kiln Operations	Nurseries	Woodworking Plants
Easements	Nursing Homes	

- **Principal Clients Served**

<i>Cities</i>	<i>Counties</i>	<i>Townships</i>
Appleton	Marathon	McMillan
Crandon	Wood	Minocqua
Ladysmith		Rib Mountain
Marshfield	<i>Villages</i>	Weston
Merrill	Athens	
Mosinee	Auburndale	<i>School Districts</i>
Schofield	Brokaw	Wausau
Stevens Point	Kronenwetter	D.C. Everest
Wausau	Plover	Merrill
Wisconsin Rapids	Weston	

- **Principal Clients Served (Cont'd)**

Federal Agencies

Federal Aviation Administration (FAA)
 Army Corps of Engineers
 Bureau of Indian Affairs (BIA)
 Federal Housing Administration (FHA)
 Forest Service (USFS)
 General Services Administration (GSA)
 Internal Revenue Service (IRS)
 The Mortgage Corporation
 Postal Service (USPS)
 Veterans Administration (VA)

Wisconsin State Agencies

Department of Transportation (DOT)
 Aeronautics Division
 Highway Division
 Department of Natural Resources (DNR)
 Department of Justice
 Housing Finance Authority
 University of Wisconsin

Banks

Abbotsford State Bank
 Associated Bank
 Bank of America
 Bank of Wausau
 Bank One
 First Federal Savings Bank
 Intercity Bank
 LaSalle Bank
 Marathon Savings Bank
 Marshfield Savings Bank
 M&I Bank
 River Valley Bank
 Peoples Bank
 USbank
 Wells Fargo Bank

Law Firms

DeWitt Porter
 Foley and Lardner
 Michael Best & Friedrich
 Quarles and Brady
 Ruder
 Over 30 other law firms

Corporate & Other

Chrysler
 Diamond International
 El Paso
 Excel Energy
 Foremost-McKessen
 Getty Oil
 IBM
 J.I. Case
 Kraft

Corporate & Other (Cont'd)

Kwik Trip
 Manson Insurance
 Marathon Electric
 Marshfield Clinic
 New England Life
 Owens-Illinois
 Shopko
 Stratford Homes
 UPS
 Warehousing of Wisconsin
 Wausau Hospital
 Wausau Insurance
 Wausau Papers
 Wausau YMCA
 Weyerhaeuser
 Williams Companies
 Wisconsin Public Service

The above is a partial listing. We have also served many individual clients, accountants and other firms.

QUALIFICATIONS OF CHERIE A. LAFFIN

- Engaged exclusively in real estate appraisal with Scott Williams Appraisal Inc. since 1998.
- Wisconsin Certified General Appraiser and Licensed Appraiser, Certificate #1181-010

Professional Affiliations

Appraisal Institute. State accredited affiliate and Candidate for Designation, Appraisal Institute, Wisconsin Chapter.

Appraisal Education

Bachelor of Science degree in General Studies with a business and economics minor from the University of Wisconsin – Stevens Point, Wisconsin. Courses of study included:

Principles of Finance
 Money and Financial Markets
 Microeconomic Theory
 Buyer Behavior
 Marketing Principles

Additional real estate courses taken include:

Appraisal Principles	(AI)*
Appraisal Procedures	(AI)*
Basic Income Capitalization	(AI)*
General Applications	(AI)*
Standards of Professional Practice, Part A	(AI)*
Standards of Professional Practice, Part B (USPAP)	(AI)*
Advanced Income Capitalization	(AI)*
Highest and Best Use & Market Analysis	(AI)*
Advanced Sales Comparison & Cost Approaches	(AI)*
Report Writing and Valuation Analysis	(AI)*
Advanced Applications	(AI)*
Condemnation Appraising: Principles & Applications	(AI)*

Additional Real Estate Seminars taken include:

Condemnation Appraisal Symposium	(AI)*
7 Hour National USPAP Update	(AI)*
Business Practice and Ethics	(AI)*
Appraising from Blueprints and Specifications	(AI)*
Marshall and Swift Commercial Cost Training	(AI)*
6 th Annual Condemnation Appraisal Symposium	(AI)*
Real Estate Finance Statistics and Valuation Modeling	(AI)*
Fundamentals of Separating Real Property, Personal Property....	(AI)*

*Appraisal Institute

Appraisal Experience

Assignments include appraisals of commercial, industrial, residential and vacant land. Primary area of concentration is appraising vacant land, commercial, multi family and industrial. Assignments have involved appraisals for banks, municipalities, accountants, attorneys, private individuals, and corporations. Experience includes working on appraisals for mortgage loans, lawsuits and condemnation.

College Education

Bachelor of Science degree in General Studies with a Business and Economics minor from the University of Wisconsin – Stevens Point, Wisconsin.

QUALIFICATIONS OF SCOTT R. WILLIAMS

- President of Scott Williams Appraisal Inc. since 1972.
- MAI & SRA designations from the Appraisal Institute
- Wisconsin General Certified Appraiser, Certificate #1.
- State of Wisconsin Licensed Real Estate Broker

Organization Memberships

Appraisal Institute. One of the founders of Eau Claire Chapter and elected president at 1st meeting. Past President of North Central Wisconsin Chapter.

Wisconsin Appraisers Coalition. One of the founders and elected Chair at 1st meeting. One of the authors of Wisconsin Chapter 458 (appraiser certification).

Wisconsin Real Estate Appraisers Board. Appointed by Governor Thompson when the board was created under Wisconsin Chapter 458 (appraiser certification). Elected Chair at 1st meeting of the board. Served as Chair for the first three years.

Appraiser Qualifications Board of The Appraisal Foundation. 1995 - 2000. Served as Chair for two years. This 5 member board is empowered by Congress to set minimum qualifications states must meet for residential and general certified real estate appraisers.

Wausau Board of Realtors.

Real Estate Articles and Book Reviews Published

Articles:

Problems with Percentage Adjustments
Disclosing an Appraisal's Limitations
Setting Up a Word Processing System
Disclosing an Appraisal's Limitations: An Update

Reviews:

The Appraiser's Workbook
Craftsman Building Cost Manual
Business Valuation Manual

All of the above articles and book reviews were published in the *Real Estate Appraiser and Analyst* which is the journal of the Society of Real Estate Appraisers (now Appraisal Institute), except "Disclosing an Appraisal's Limitations: An Update" which was published in the *Appraisal Journal* which is the journal of the Appraisal Institute.

Qualified as a Real Estate Expert

Courts: Marathon County (all branches), Cook County (Illinois), Forest County, Langlade County, Lincoln County, Oneida County, Portage County, Shawano County, Sawyer County, Vilas County, Wood County and Federal Bankruptcy Court (Madison, Wausau, and Eau Claire).

Condemnation Commissions: Marathon County, Portage County, Waupaca County, Wood County and La Crosse County.

Assessment Boards of Review: City of Wausau, City of Marshfield, City of Wisconsin Rapids, North Central District State (Wis.) Board (for industrial properties)

American Arbitration Association

Qualifications of Scott R. Williams (continued)

Real Estate Courses Taught

U. of Wisconsin	Ohio State U.
Michigan State U.	U. of Massachusetts
California Polytech	U. of Minnesota
U. of Florida	U. of Oklahoma

Appraisal Institute courses have been taught at the above locations as well as at various locations in northern Wisconsin. Seminars have been taught for the Wisconsin Realtors Association throughout Wisconsin. Scott Williams has instructed the following courses and seminars:

101	AI*	Appraising Real Property
201	AI*	Principles of Property Appraising
202	AI*	Applied Income Property Valuation
1BA	AI*	Capitalization Theory and Techniques, Part A
1BB	AI*	Capitalization Theory and Techniques, Part B

* Appraisal Institute

Seminars Taught

Appraising Apartments
Appraising Businesses
Appraising Single Family Residences
Using Gross Rent Multipliers
Appraising Forest Lands
Reading Profit & Loss Statements to Value Businesses

Real Estate Courses Taken

I-A	AI*	Basic Principles, Methods & Techniques
II	AI*	Appraising Urban Properties
IV	AI*	Condemnation
101	AI*	Introduction to Appraising Real Property
201	AI*	Principles of Income Property Appraising
202	AI*	Applied Income Property Valuation
301	AI*	Special Appraisal Applications
401	IRWA**	Appraisal of Partial Acquisitions

Estimating I (Northcentral Technical College)
Courses I, II, & III (Wisconsin Realtors Institute)
- G.R.I. designation

* Appraisal Institute

** International Right-of-Way Association

College Education

Attended the New School College (New York City) and Dartmouth College (Hanover, New Hampshire). Bachelor of Arts Degree.

Scott Schatschneider

From: bobtheappraiser@gmail.com on behalf of Bob Cole [bob@northridgestratford.org]
Sent: Tuesday, January 07, 2014 5:38 PM
To: Scott Schatschneider
Subject: Re: North Second Street and Maria Drive
Attachments: image001.jpg; image002.jpg

Scott,

Thank you for sending that request.

We would be willing to address your request to appraise the two properties described. An appraisal of the market value of the first parcel would be estimated to have a fee of no more than \$1,600 and an appraisal of the market value of the 10 feet of the second parcel would be estimated to have a fee of no more than \$2,000. Turn times would be variable.

Bob, here is the drawing and a bunch of photos. I hope you are able to view them. If you can't, let me know and I will resend them in smaller bunches.

Scott Schatschneider

Director of Public Works

City of Stevens Point

sschatschneider@stevenspoint.com

P: 715.346.1561

F: 715.346.1650



Memo

Michael Ostrowski, Director

Community Development

City of Stevens Point

1515 Strongs Avenue

Stevens Point, WI 54481

Ph: (715) 346-1567 • Fax: (715) 346-1498

mostrowski@stevenspoint.com

City of Stevens Point – Department of Community Development

To: Finance Committee
From: Michael Ostrowski and Corey Ladick
CC:
Date: 1/7/2014
Re: Whitetail Real Estate Services

Late last year the City released an RFP for real estate services for Whitetail Trail / Whitetail Subdivision. Proposals were due December 20, 2013. The City received two proposals, one from First Weber, and the other from Coldwell Banker. Both the RFP and the proposals are attached.

Within the RFP, the following was listed as the review criteria:

- Knowledge of local real estate market and the City as well as Portage County;
- Regional reach for marketing property;
- Residential real estate experience, qualifications, and references;
- Proven track record in residential real estate;
- Various industry sector knowledge;
- Ability of the firm to meet or exceed the requirements defined in the RFP;
- Local reputation;
- Services provided; and
- Fee schedule.

After reviewing the proposals, both firms seem to have significant knowledge of the local real estate market and the capacity to perform on a regional scale. In reviewing the proposal, First Weber seems to have a higher degree of experience in similar land sales. They have recently marketed two similar subdivisions within the area, Parkwood and Patrician Pines, as well as various others outside the area. Both companies seem to have a good local reputation in terms of providing real estate services. In terms of market share, First Weber has a higher number of listings throughout the area.

In terms of marketing, the proposals seem to differ a bit. Both companies plan to use technology to market the sites, such as their websites. However, the Coldwell proposal seemed to lay out a more detailed marketing plan, such as print advertisement, signage, and personal interaction. Specifically, the Coldwell Banker proposal mentions participating at the Home Builders Expo, where many of these lots could be sold.

In terms of commission, Coldwell Banker is two percentage points lower than First Weber, six percent versus eight percent. Both offer a 50-50 split for co-broke policy (split with another realtor).

Based on the submitted proposals, First Weber has a greater degree of experience and market share compared to Coldwell Banker. However, Coldwell Banker provided a more detailed marketing plan and is two percentage points lower on the commission compared to First Weber. Six percent is typically average for listing a property; we currently pay five percent if a realtor is involved. While First Weber does have significant experience regarding land sales and subdivision marketing, we don't think the additional two percentage points is justified. Therefore, we would recommend proceeding with the Coldwell Banker proposal at a six percent commission rate. The agreement would be for a period of 24 months. A 24 month contract allows the City to receive all marketing materials for no charge.

As a note, the Coldwell Banker proposal was not sealed, and did not include a press copy. However, we feel that these two errors do not warrant disqualification of their submittal. The following reservation/stipulation is part of the RFP:

The City of Stevens Point reserves the right to reject any or all proposals for any reason, in its sole and unfettered discretion; to void this RFP and the review process and/or terminate negotiations at any time; to revise any conditions and stipulations contained herein, as convenient or necessary; to further negotiate financial and other arrangements; to establish further criteria for selection; to ask respondents to submit additional information with respect to any aspect of respondent's submission whatsoever; to waive any informalities and/or irregularities in the submission of proposals and in the proposal process; and to negotiate with respondents as to any aspect of respondent's proposal whatsoever.

Whitetail Trail / Whitetail Subdivision

Request for Proposals

Proposals for Municipal Residential Real Estate Marketing & Brokerage Services
Whitetail Trail / Whitetail Subdivision, Stevens Point, WI 54481



Due Date: 1:00 PM, Friday, December 20, 2013

Visit <http://stevenspoint.com/whitetail> for more information about the subdivision.

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Part 12.	Reservations/Stipulations.....	11

Part 1. Background

The City of Stevens Point owns 19 vacant residential lots within the municipality. These lots are part of Whitetail Trail / Whitetail Subdivision, which is located on the northeast side of the city. It is the intent of the City and this RFP to have a successful broker/firm enter into a professional services contract with the City to market the remaining available lots and supply real estate services as outlined herein. Whitetail Trail / Whitetail Subdivision was platted in 1995 and developed shortly thereafter with full infrastructure. Three separate development phases have since occurred with the most recent in 2010. Nineteen lots, ranging between one-half to one acre in area, still exist within the subdivision. The subdivision is located near the Green Circle Trail, a large disc golf course, and major highways, making it a very attractive neighborhood. The brokerage firm is expected to meet the City's objective to sell individual lots. Therefore, having a strong community and regional presence is extremely important. Furthermore, they are expected to aggressively market the sites using several resources, as well as, coordinate real estate transactions and associated activities.

The City of Stevens Point seeks marketing and brokerage services from experienced real estate or brokerage firms with local and regional experience in marketing property along with expertise in performing land sale transactions. The City's Common Council will evaluate proposals received based on the following criteria (not in order of importance):

- Knowledge of local real estate market and the City as well as Portage County;
- Regional reach for marketing property;
- Residential real estate experience, qualifications, and references;
- Proven track record in residential real estate;
- Various industry sector knowledge;
- Ability of the firm to meet or exceed the requirements defined in the RFP;
- Local reputation;
- Services provided; and
- Fee schedule.

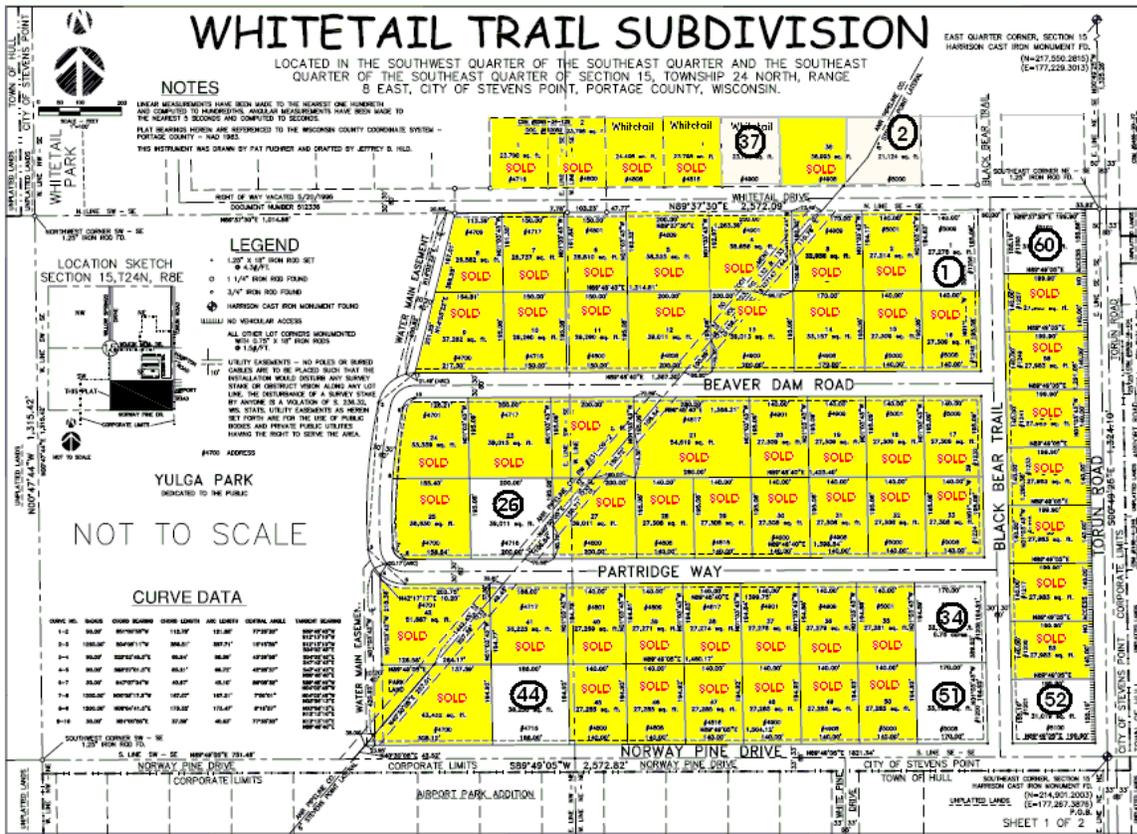
Part 2. Property (Whitetail Trail / Whitetail Subdivision Lots)

Size

The following lots within the Whitetail Trail Subdivision are available for development:

<u>Phase 1:</u>	Lot 37
<u>CSM 9615:</u>	Lot 2
<u>Phase 2:</u>	Lot 1, Lot 26, Lot 34, Lot 44, Lot 51, Lot 52, Lot 60
<u>Phase 3:</u>	Lot C, Lot D, Lot E, Lot G, Lot I, Lot J, Lot K, Lot M, Lot N, Lot O

The majority of lots vary in size from one half acre to just over one acre. Refer to the final plat and other exhibits for exact lot information.

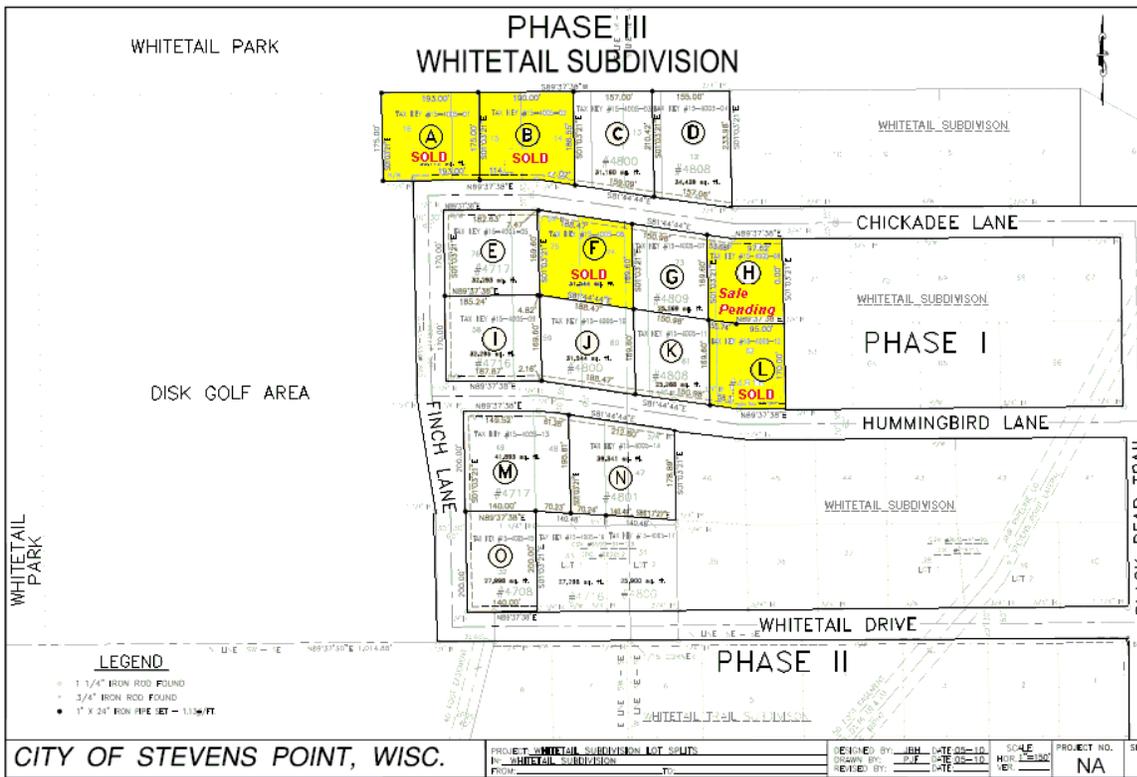


Whitetail:

Lot #	Price
2	\$37,560
37	\$32,000

Whitetail Trail:

Lot #	Price
1	\$33,700
26	\$36,000
34	\$40,800
44	\$44,600
51	\$40,800
52	\$37,200
60	\$37,200



Phase III

Lot	Price
C	\$35,000
D	\$37,100
E	\$35,400
G	\$31,600
H	\$31,700
I	\$35,400
J	\$35,200
K	\$31,600
M	\$39,900
N	\$39,100
O	\$32,500

CITY OF STEVENS POINT, WISC. PROJECT: WHITETAIL SUBDIVISION LOT SPLITS SHEET: P1

DESIGNED BY: JPH DATE: 05-10-14 SCALE: 1" = 40.00' PROJECT NO.: NA

CHECKED BY: JPH DATE: 05-10-14

REVIEWED BY: JPH DATE: 05-10-14

Ground Cover

Properties vary in ground coverage with the majority of them having a number of mature trees.

Access

Access to the subdivision occurs off of Torun Road which runs north and south, connecting State Highway 66 and Jordan Road. The subdivision is west of Torun Road with Whitetail Drive and Norway Pine Drive being the primary access points into the subdivision.

Easements

Sanitary sewer and water mains have been extended to the subdivision. Improvements for sewer and water are included within the sale price of each available lot. A 50 foot easement, owned by ANR Pipeline Co. transects much of the subdivision diagonally from the southwest to the northeast (see the attached plat map).

Property Restrictions

The properties within the subdivision are subject to one of two restrictive covenants governing use depending on the phased lot development. Restrictive covenants can be found at the following website <http://stevenspoint.com/whitetail>. Additionally, all federal and local ordinances and codes relating to buildings, zoning, and development are enforced and need to be met.

Building Improvements

All available lots are vacant. Restrictive covenants identified above govern permitted building improvements.

Part 3. Zoning and Use

All lots within the Whitetail Trail Subdivision are zoned R-1 Suburban Single Family Residential District. Information about this zoning classification can be found at: <http://stevenspoint.com/zoning>.

Part 4. Scope of Services

The successful firm shall agree to contract with the City to provide the following:

- Develop strategies for the sale of designated City-owned properties;
- Develop marketing materials (electronic and/or hard copy) to advertise lots for sale;
- Distribute materials to potential buyers via the appropriate form(s) of media and report results to the City on an agreed upon frequency;
- Maintain updated data regarding available City-owned property;
- Participate in site tours of City-owned property with potential buyers;
- Represent the City in negotiations with prospective buyers from the time of offer until

- closing;
- Work with the City staff to negotiate land sales and transactions along with any other marketing activities;
 - Coordinate real estate transaction closings; and
 - Handle all other customary activities and services associated with real estate transactions.

Part 5. Requirements

Respondents to the RFP shall have the following qualifications:

- Must be licensed and in good standing with the State of Wisconsin to sell real estate.
- Must have an excellent reputation in the real estate community.
- Must be knowledgeable in the local and regional real estate market and have experience in similar development properties (residential subdivisions).

Part 6. Response Requirements – Format, Content, and Timing

Division 6.01 Required Form of Proposal

- 1) Proposals must be bound, in booklet form, on eight-and-one-half inch by eleven-inch (8.5” x 11”) white paper (Sheets containing graphic images, if any, may fold out to eleven inches by seventeen inches (11” x 17”). The front cover of each booklet must clearly identify the respondent and contain the name, address, and telephone number of its principal spokesperson, which may be released by the City of Stevens Point as public information upon receipt of the Proposal. Oversized graphic materials, if any, will be accepted by City provided that reduced versions are included in all original proposal booklets.
- 2) Each respondent must submit fifteen (15) complete and bound copies of each proposal AND one (1) unbound original, with original signatures, AND one (1) digital copy of the signed proposal AND one (1) “public/press” copy of the proposal in which the respondent should redact any information that the proponent deems confidential and/or proprietary.
- 3) **All proposals must be sealed proposals.**

NOTE: The City of Stevens Point complies with Wisconsin Open Records Law. While proposals may be withheld from public disclosure under certain exemptions, all proposal materials may become public information at the conclusion of the process. Further, the City cannot guarantee confidentiality of any materials during the evaluation process in the event of a legal challenge. Thus, proposals and communications exchanged in response to this Request for Proposal (RFP) (including the non-public copy of the response described above) should be assumed to be potentially subject to public disclosure. The City, acting in its sole, unrestricted discretion, shall determine the stringency and/or stridency with which it will oppose, if at all, legal challenges to nondisclosure of financial or other information included in responses.

Division 6.02 Required Contents of Proposal

By submitting a proposal, you represent that you have (1) thoroughly examined and become familiar with the scope of services outlined in this RFP and (2) are capable of performing quality work to achieve the City's objectives. Each respondent must provide, at a minimum, the following information:

1) Cover Letter:

- a. Name, address, telephone number, and email of respondent;
- b. Name, address, phone number, and email of authorized representative of respondent, who shall be the designated contact person for all notices and communications regarding the submitted proposal; and

2) Respondent Information & Qualifications:

Identify the marketing / brokerage team and describe team members' qualifications and experience. Include the following information:

- a. Narrative summary describing why Respondent is qualified to undertake in the request, including total number of company personnel.
- b. The names and titles of the responsible broker and other principals of respondent involved in marking property or land transactions, and other consultants, if any, including their telephone numbers and e-mail addresses, and brochures, if any, for each.
- c. Brief resume for each key person listed above.

3) Services Offered.

- a. Brief history of the firm's experience and a description of other similar projects underway or completed.
- b. A description of management/marketing structure for the proposed project and examples of any pertinent projects.
- c. Additional services offered through the firm.

4) Fee Schedule:

- a. State your commission rate for listing and selling properties.
- b. State any other costs the City may anticipate relating to the marketing and real estate services to be provided within a clearly defined budget.

The City of Stevens Point reserves the right to add to the public copy of the proposal any information it believes is subject to public inspection under the Wisconsin Open Records Law. By submitting a proposal, respondent acknowledges that, in the case of controversy surrounding the definition of public vs. private information, any and all information submitted by respondent may be required to be disclosed to the public.

THE CITY OF STEVENS POINT RESERVES THE RIGHT TO REQUEST ADDITIONAL INFORMATION FROM RESPONDENTS AND TO CONSIDER SUCH ADDITIONAL INFORMATION PROVIDED IN SELECTING A FIRM.

Part 7. Submission Deadline and Location

The City of Stevens Point will be accepting sealed proposals until 1:00 PM, Friday, December 20, 2013. The proposal package must be clearly marked as “Proposal for Whitetail Subdivision Marketing and Brokerage Services” and delivered to:

Michael Ostrowski, Director of Community Development
Stevens Point City Hall
1515 Strongs Avenue
Stevens Point, WI 54481

Part 8. Property Inspection and RFP Clarifications

Respondents inspecting available lots within Whitetail Trail / Whitetail Subdivision shall do so at their own risk.

Any and all questions or requests for clarification with respect to this RFP or the subdivision must be submitted in writing to the attention of Michael Ostrowski at the address shown above or emailed to mostrowski@stevenspoint.com. The City of Stevens Point may or may not respond to any or all questions, in the City's sole discretion. Copies of any questions to which the City responds, if any, together with the responses, will be posted on the following website: <http://stevenspoint.com/rfp>.

If requested by individual prospective respondents, the City will assist in setting up individual meetings with appropriate zoning and other code officials, who can provide guidance on the zoning code and other requirements which will apply to the developable lots within the subdivision.

Part 9. Selection Procedures and Criteria

Selection Committee: Proposals will be reviewed by the City of Stevens Point Selection Committee. The proposals may also be reviewed by City Finance Committee, Common Council, and/or representatives of other City offices.

Legal Guidance: The City Attorney will provide legal guidance on the selection process. Additional counsel may also be retained or involved in the review process.

Selection Process: Based on analysis and review, the City's Common Council may select a proposal to move forward with. However, the City's Common Council may choose to reject all proposals if it determines that none of them will fulfill the goals, objectives, and requirements of the RFP. Other local governmental approvals may be required depending on the nature of the proposal recommended. If approved by the City's Common Council, a contract will be negotiated and finalized by and among the City and the selected firm and any other necessary parties, together with additional documentation, legislation, or other actions by the City's governing body and/or other governmental entities, if any, as are required to implement the selected proposal.

Prohibited Solicitations and Contacts: Except as noted above, respondents and representatives of respondents are prohibited from contacting any Alderpersons who sit on the City's Common Council involved in the process. All questions must be submitted in writing to the attention of Michael Ostrowski at the address shown above or emailed to mostrowski@stevenspoint.com. **Violations of the foregoing prohibition may result in the respondent involved being excluded from further participation in the RFP process.**

Additional Information: City staff and financial, real estate development, environmental, engineering, and legal consultants may contact respondents with questions and requests for additional information concerning proposals. Respondents are encouraged to be responsive to the questions raised but are prohibited from soliciting support other than by responding to questions and providing requested information. **Respondents who engage in such prohibited solicitation may be excluded from further participation in the RFP process.**

Presentations: Respondents submitting proposals may be asked to make one or more presentations to City staff, the City's Finance Committee and/or Common Council. In any such presentation, the respondent will be expected to affirm its intent and plans to fulfill and comply with all Federal, State, and local laws and regulations governing the proposed marketing and brokerage services for Whitetail Trail Subdivision.

Selection Criteria: Proposals will be evaluated using the goals, criteria and preferences specified elsewhere in this Request for Proposals, in particular the following (not in order of importance):

- Knowledge of local real estate market and the City as well as Portage County;
- Regional reach for marketing property;
- Residential real estate experience, qualifications, and references;
- Proven track record in residential real estate;
- Various industry sector knowledge;
- Ability of the firm to meet or exceed the requirements defined in the RFP;
- Local reputation;
- Services provided; and
- Fee schedule.

The City of Stevens Point Common Council reserves the right to take other factors and evaluations into account in approving or disapproving any particular proposal.

Part 10. Selection Timeline

It is the intent to have the Selection Committee put forth a recommendation to the City's Finance Committee for their January 13, 2014 meeting, and forward their recommendation to the Common Council for their consideration at their January 20, 2014 meeting.

The following is a list of key dates up to and including the date proposals are due to be submitted:

- Due date for proposals: December 20, 2013 (1:00 PM)
- Selected firm notified (anticipated): January 20, 2014
- Service beginning date (anticipated): February 1, 2014

Part 11. Disclaimer

The properties marketed and presented by the selected respondent are offered for sale and redevelopment on an "AS IS, WHERE IS" basis: **THE CITY OF STEVENS POINT, THEIR RESPECTIVE ELECTED AND APPOINTED OFFICIALS, EMPLOYEES, CONSTITUENTS, THE COMMON COUNCIL, CONSULTANTS, AGENTS AND THE LIKE DISCLAIM ANY LIABILITY WITH RESPECT TO THIS REQUEST FOR PROPOSALS (INCLUDING ANY ATTACHMENTS, EXHIBITS AND APPENDICES)**

Part 12. Reservations/Stipulations

Respondent acknowledges and accepts the following as a condition of proposal submission:

- 1) The City of Stevens Point reserves the right to reject any or all proposals for any reason, in its sole and unfettered discretion; to void this RFP and the review process and/or terminate negotiations at any time; to revise any conditions and stipulations contained herein, as convenient or necessary; to further negotiate financial and other arrangements; to establish further criteria for selection; to ask respondents to submit additional information with respect to any aspect of respondent's submission whatsoever; to waive any informalities and/or irregularities in the submission of proposals and in the proposal process; and to negotiate with respondents as to any aspect of respondent's proposal whatsoever.
- 2) By accepting this RFP and/or submitting a proposal in response thereto, each respondent agrees for itself, its successors and assigns, to hold the City of Stevens Point and all of their various agents, commissioners, directors, consultants, attorneys, officers, and employees harmless from and against any and all claims and demands of whatever nature or type, which any such respondent, its representatives, agents, contractors, successors, or assigns may have against any of them as a result of issuing this RFP, revising this RFP,

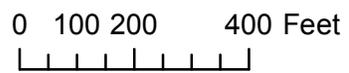
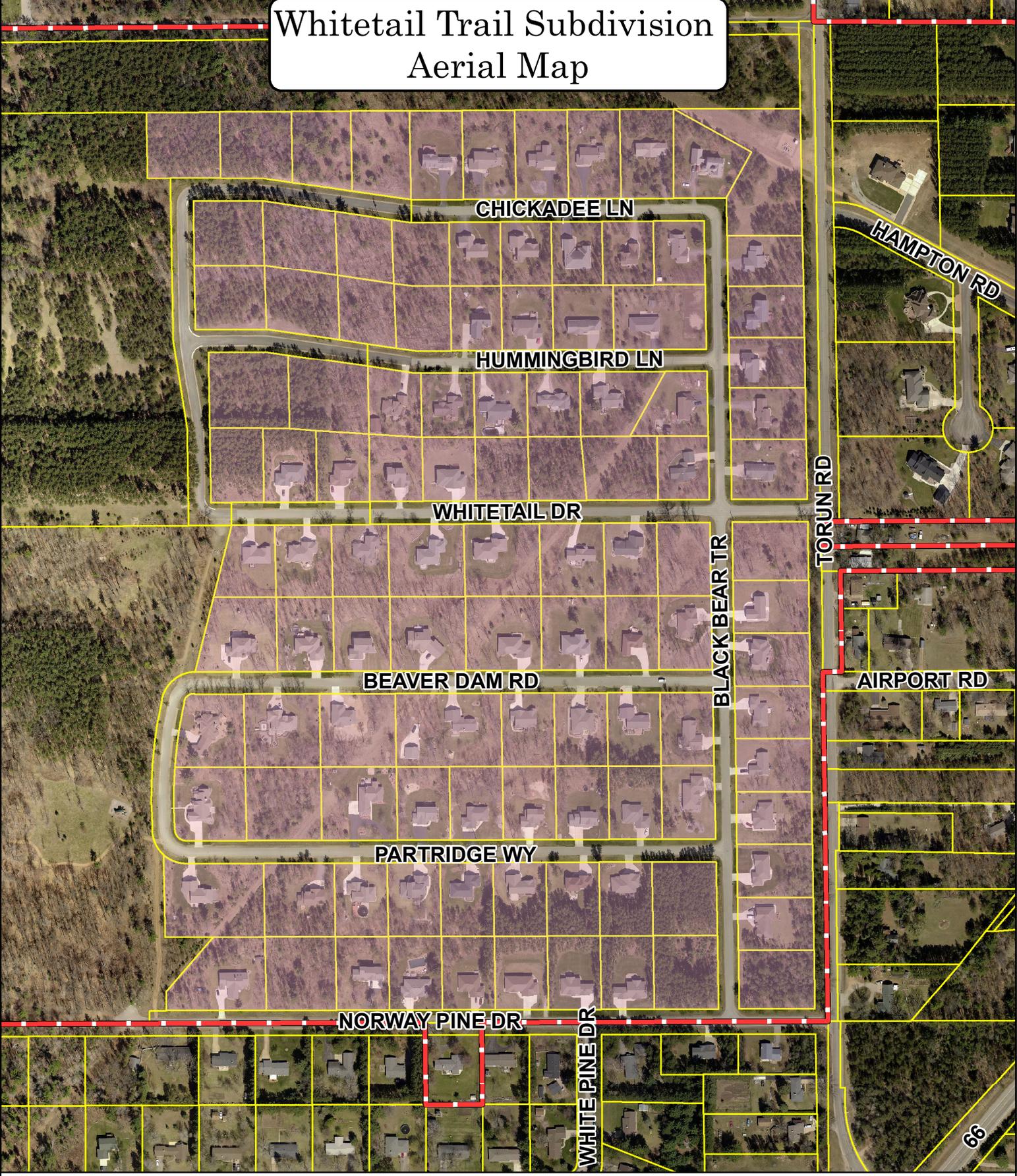
conducting the selection process and subsequent negotiations, making a final recommendation, selecting a firm or executing an agreement incorporating the commitments of the selected firm.

- 3) Respondents shall carefully examine this RFP and shall make all necessary investigations to fully inform themselves as to the local conditions and requirements under which work is to be performed. Respondents shall familiarize themselves with all applicable Federal, State, and local statutes, regulations, ordinances, and rules for the sale and transaction of real estate within the State of Wisconsin and the City. No pleas of ignorance of conditions, statutes, or ordinances will be accepted as an excuse for any failure or omission on the part of the respondent to fulfill every requirement of the RFP and to perform as described in such respondent's proposal.
- 4) The respondent shall comply with all applicable Federal, State, and local laws, ordinances, and rules and regulations.
- 5) By submitting a response to this RFP, each respondent acknowledges having read this RFP in its entirety and agrees to all terms and conditions set out in this RFP.
- 6) By submitting a response to this RFP, each respondent acknowledges and agrees that the City of Stevens Point, and any consultants retained by the City of Stevens Point, have the right to make any additional inquiry or investigation they deem appropriate to substantiate or supplement information contained in respondent's proposal, and authorizes the release to the City of Stevens Point, and/or the City of Stevens Point's consultants of any and all information sought in such inquiry or investigation.
- 7) Any misrepresentations or false statements contained in a response to this RFP, whether intentional or unintentional, shall be sufficient grounds for the City of Stevens Point to remove respondents from competition for selection at any time.
- 8) By submitting a response to this RFP, respondent commits that, if selected, respondent is willing and able to carry out the proposed activities in accordance with the schedule proposed and as described in respondent's proposal.
- 9) By submitting a response to this RFP, respondent acknowledges that:
 - a. This RFP is not a contract or a commitment of any kind by the City of Stevens Point, and does not commit the City of Stevens Point to award to an exclusive firm or to pay any cost incurred in the submission of a response. The City of Stevens Point, in any of their sole discretions, reserve the right to accept or reject in whole or in part, submittals received in response to this request, to negotiate with any qualified source, or to cancel in whole or in part this RFP. Failure to provide any of the requested data within the specified submission period may cause the City of Stevens Point, in any of their sole discretions, to reject the submittal or require the data to be submitted forthwith.
 - b. All submitted materials will become the Property of the City of Stevens Point, and may become public documents at any time during the selection process, and will

become public documents at the conclusion of the selection process. Any and all documents submitted by the Respondent may become public if and when they are submitted to any advisory or legislative public body, or pursuant to the Wisconsin Open Records Law.

- c. By submitting a response to the RFP, each respondent expressly waives any and all rights that it may have to object to, protest, or judicially challenge the following:
 - i. Any part of this solicitation and RFP process, including but not limited to the selection procedure sections of the RFP; and
 - ii. The invitation, evaluation and award process, including but not limited to the review and analysis of qualifications of the respondents, evaluation of proposals, selection of finalists, and evaluation of best and final offers.

Whitetail Trail Subdivision Aerial Map



City of Stevens Point
Community Development
Department

-  City Boundary
-  Parcel Lines
-  Whitetail Subdivision

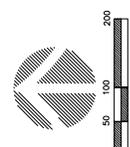
This map was compiled by the City of Stevens Point's Community Development Department for reference purposes only. The accuracy of this map is not guaranteed and the City makes no express or implied warranties of any type regarding this map. Furthermore, the City is not liable for any direct or indirect damages suffered related to the use of this map.

WHITETAIL TRAIL SUBDIVISION

LOCATED IN THE SOUTHWEST QUARTER OF THE SOUTHEAST QUARTER AND THE SOUTHEAST QUARTER OF THE SOUTHEAST QUARTER OF SECTION 15, TOWNSHIP 24 NORTH, RANGE 8 EAST, CITY OF STEVENS POINT, PORTAGE COUNTY, WISCONSIN.

NOTES

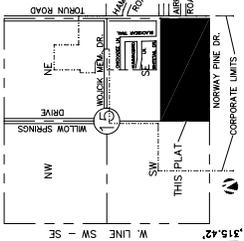
LINEAR MEASUREMENTS HAVE BEEN MADE TO THE NEAREST ONE HUNDRETH AND COMPUTED TO HUNDREDTHS. ANGULAR MEASUREMENTS HAVE BEEN MADE TO THE NEAREST 5 SECONDS AND COMPUTED TO SECONDS.
 PLAT BEARINGS HEREIN ARE REFERENCED TO THE WISCONSIN COUNTY COORDINATE SYSTEM - PORTAGE COUNTY - MAD 1983.
 THIS INSTRUMENT WAS DRAWN BY PAT FUERHER AND DRAFTED BY JEFFREY B. HILD.



LEGEND

- 1.25" X 1.5" IRON ROD SET @ 4-3/4 FT.
- 3/4" IRON ROD FOUND
- ◐ HARRISON CAST IRON MONUMENT FOUND
- ||||| NO VEHICULAR ACCESS
- ALL OTHER LOT CORNERS MONUMENTED WITH 0.75" X 1.5" IRON RODS @ 1.5M/FT.
- UTILITY EASEMENTS - NO POLES OR BURIED CABLES ARE TO BE PLACED SUCH THAT THE INSTALLATION WOULD DISTURB ANY SURVEY STAKE OR OBSTRUCT VISION ALONG ANY LOT LINE. THE DISTURBANCE OF A SURVEY STAKE WILL BE AT THE RISK OF THE INSTALLER. THIS SET FORTH ARE FOR THE USE OF PUBLIC BODIES AND PRIVATE PUBLIC UTILITIES HAVING THE RIGHT TO SERVE THE AREA.

LOCATION SKETCH

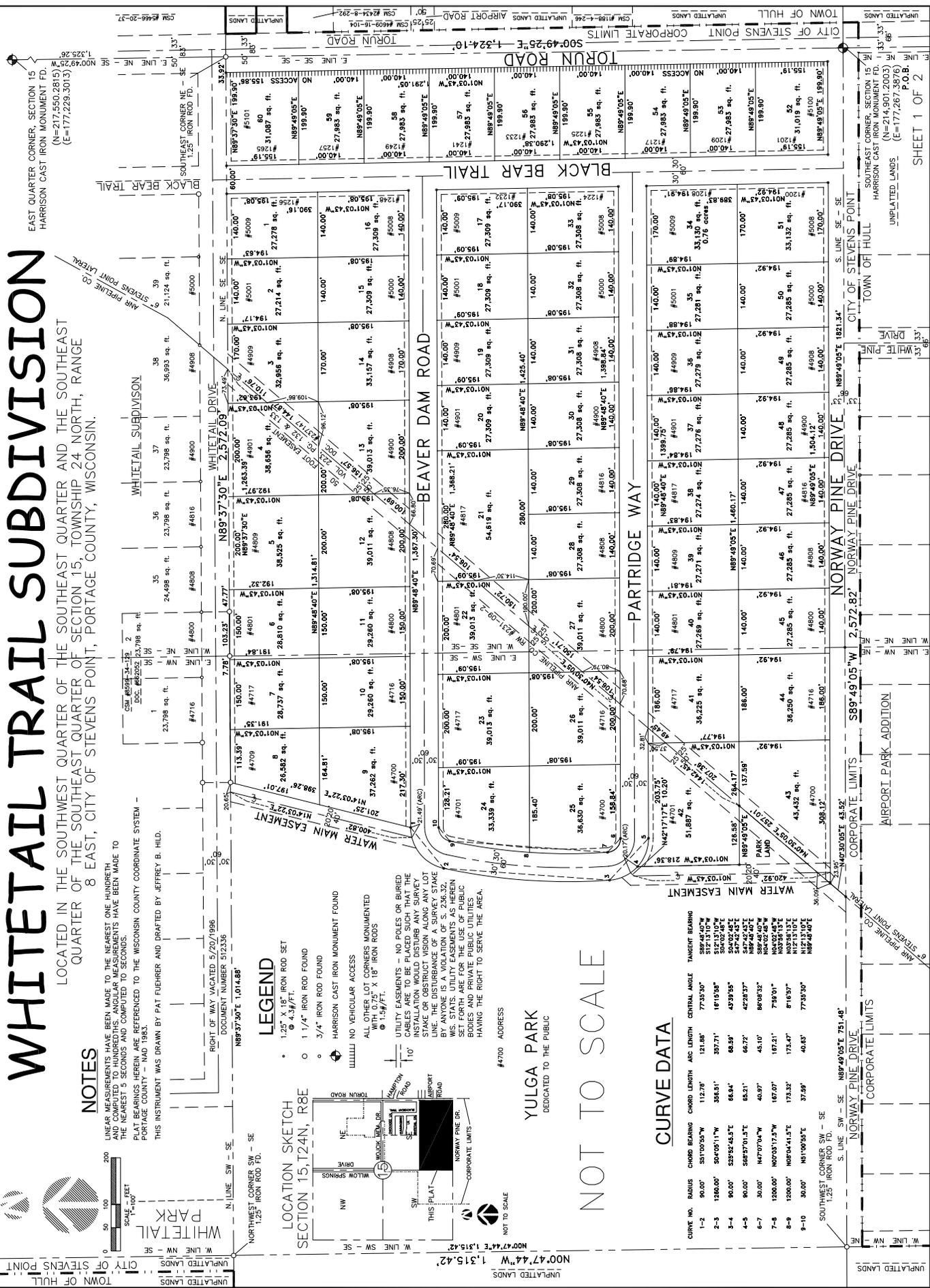


YULGA PARK
 DEDICATED TO THE PUBLIC

NOT TO SCALE

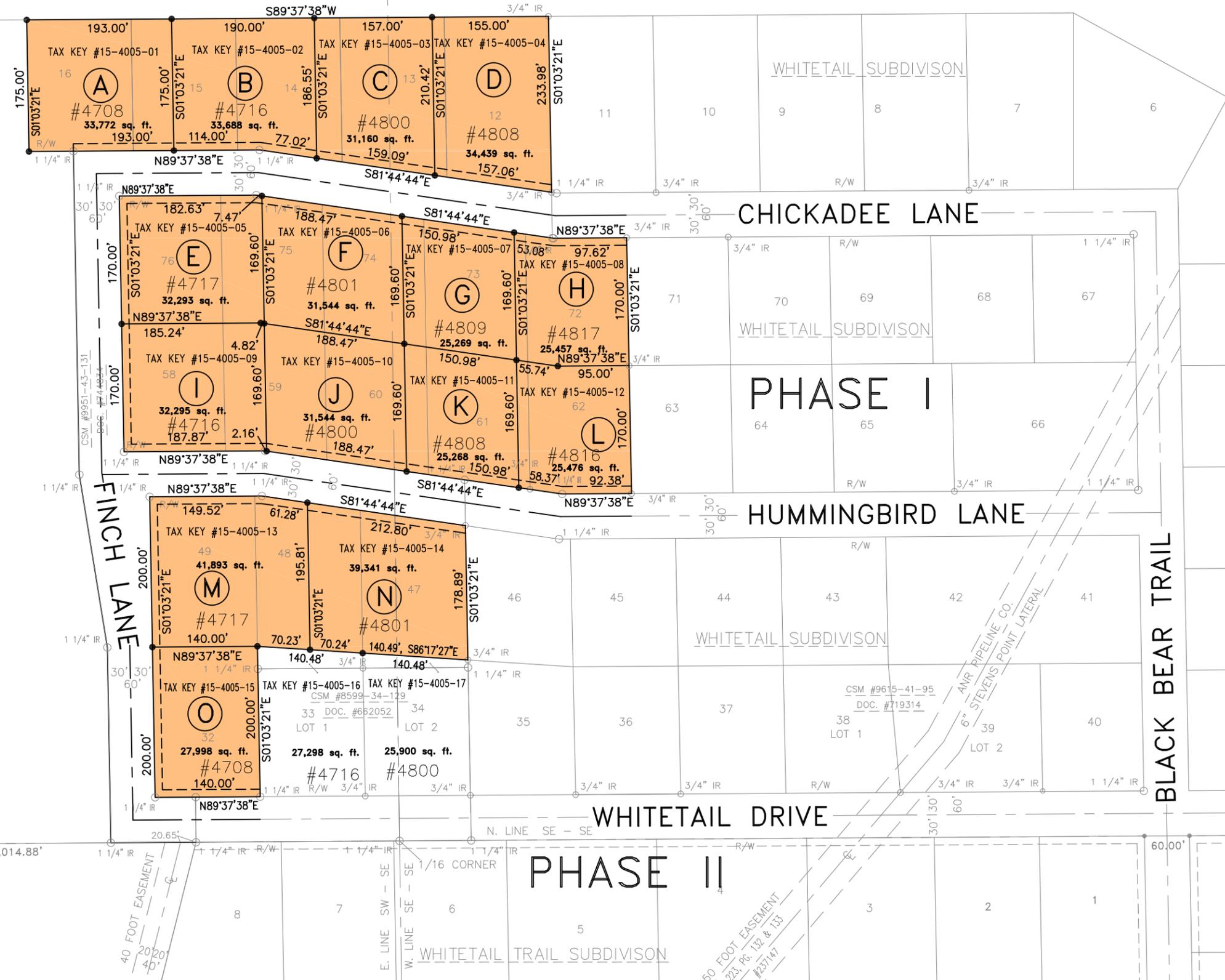
CURVE DATA

CURVE NO.	RADIUS	CHORD BEARING	CHORD LENGTH	ARC LENGTH	CENTRAL ANGLE	TANGENT BEARING
1-2	90.00'	S81°00'55"W	112.78'	121.88'	77°35'30"	S82°48'00"W
2-3	1260.00'	S06°05'11"W	395.51'	397.71'	16°15'38"	S12°15'00"W
3-4	90.00'	S29°52'45.5"E	88.84'	88.35'	43°39'35"	S34°02'45"E
4-5	90.00'	S85°57'01.5"E	65.21'	66.72'	42°28'37"	S87°42'30"E
5-6	30.00'	N47°07'04"W	40.97'	45.10'	86°08'32"	N48°02'45"W
6-7	1300.00'	N07°03'17.5"W	167.01'	167.21'	7°19'01"	N07°03'17.5"W
7-8	1300.00'	N07°04'11.5"E	173.32'	173.47'	81°16'37"	N12°13'10"E
8-9	30.00'	N81°09'55"E	37.98'	40.65'	77°35'30"	N82°48'00"E
9-10	30.00'	N81°09'55"E	37.98'	40.65'	77°35'30"	N82°48'00"E



WHITETAIL PARK

PHASE III WHITETAIL SUBDIVISION



DISK GOLF AREA

CHICKADEE LANE

PHASE I

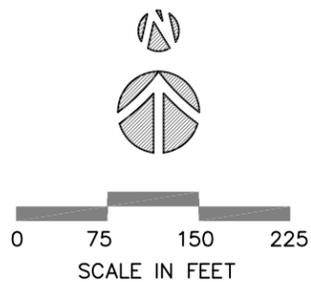
HUMMINGBIRD LANE

WHITETAIL DRIVE

PHASE II

WHITETAIL PARK

BLACK BEAR TRAIL



LEGEND

- 1 1/4" IRON ROD FOUND
- 3/4" IRON ROD FOUND
- 1" X 24" IRON PIPE SET - 1.13#/FT.
- #_____ = STREET ADDRESS

CITY OF STEVENS POINT, WISC.

PROJECT: WHITETAIL SUBDIVISION LOT SPLITS
 IN: WHITETAIL SUBDIVISION
 FROM: _____ TO: _____

DESIGNED BY: CED DATE: 05-10
 DRAWN BY: PJF DATE: 05-10
 REVISED BY: _____ DATE: _____

SCALE:
 HOR. 1"=150'
 VER. _____

PROJECT NO.
NA

SHEET NO.
P1

FILE NO:

PHASE III WHITETAIL SUBDIVISION

WHITETAIL PARK

CONTOURS="APPROXIMATE DEPTH TO 20 YEAR
FREQUENCY HIGH GROUND WATER"

SOURCE-MEDIN SOIL TESTING & PLUMBING DESIGN,
LLC-JANUARY 22, 1996.

DISK GOLF AREA

CHICKADEE LANE

PHASE I

HUMMINGBIRD LANE

WHITETAIL DRIVE

PHASE II

BLACK BEAR TRAIL

WHITETAIL
PARK

LEGEND

- 1 1/4" IRON ROD FOUND
- 3/4" IRON ROD FOUND
- 1" X 24" IRON PIPE SET - 1.13#/FT.

CITY OF STEVENS POINT, WISC.

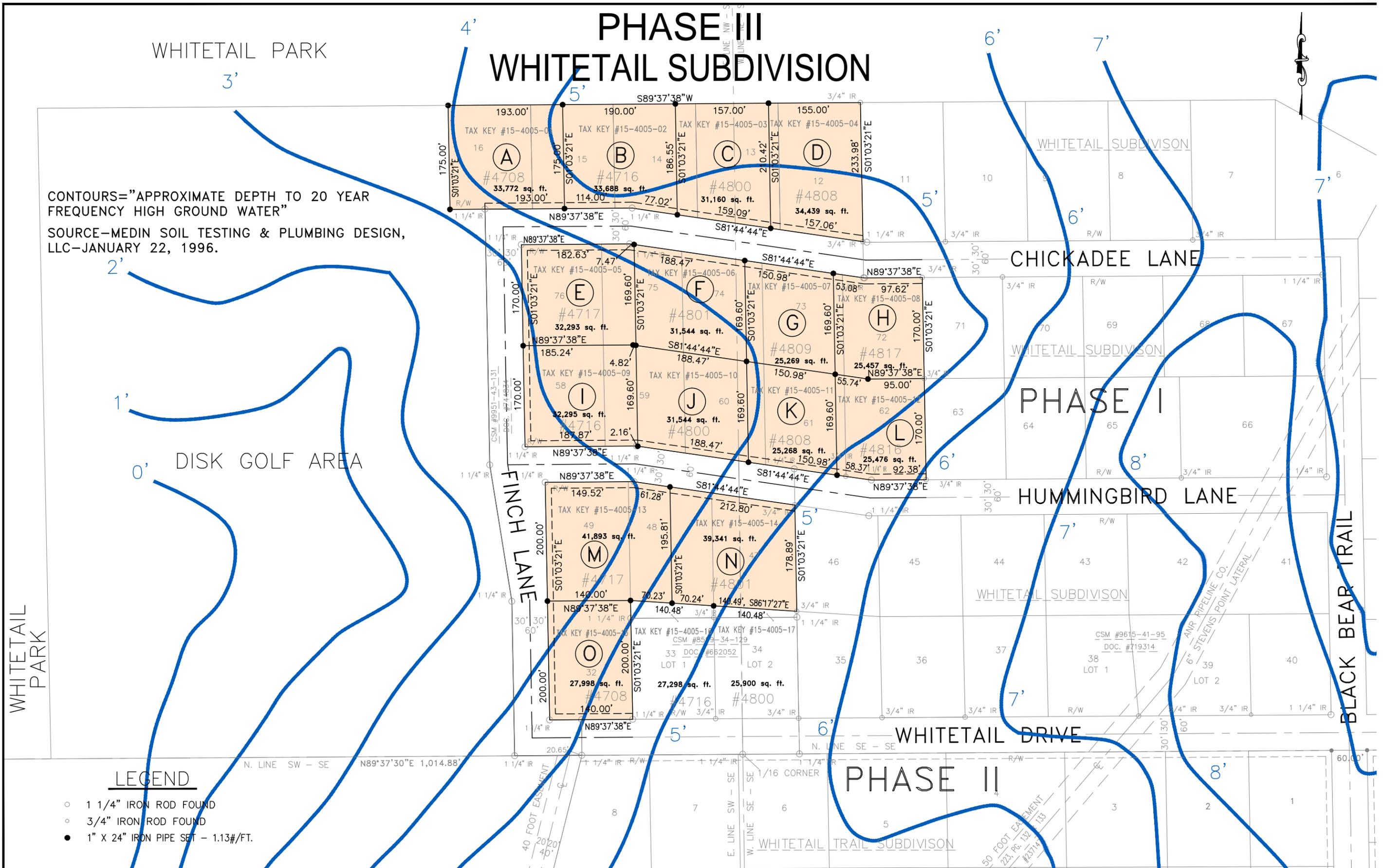
PROJECT: WHITETAIL SUBDIVISION LOT SPLITS
IN: WHITETAIL SUBDIVISION
FROM: _____ TO: _____

DESIGNED BY: JBH DATE: 05-10
DRAWN BY: PJF DATE: 05-10
REVISED BY: _____ DATE: _____

SCALE:
HOR. 1"=150'
VER. _____

PROJECT NO.
NA

SHEET NO.
P1



Whitetail Trail Subdivision Lots - Phase 1, 2, & 3

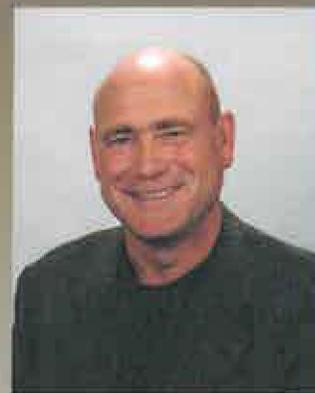
Lot #	Minimum Price	Date of Offer	Selling Price	Closed
Whitetail Lots – Phase 1				
1	\$32,000	5/13/2005	\$32,000	5/20/2005
2	\$32,000	2/20/2007	\$32,000	3/9/2007
35	\$32,000	9/12/2007	\$32,000	10/26/2007
36	\$32,000	9/11/2007	\$32,000	9/25/2007
37	\$32,000			
CSM – 9615 Lots				
1	\$28,690	8/5/2008	\$28,690	10/15/2008
2	\$37,560			
Whitetail Lot – Phase 2				
1	\$33,700			
2	\$33,700	10/31/2005	\$33,700	11/11/2005
3	\$32,400	10/15/2007	\$32,400	11/3/2007
4	\$36,000	12/10/2007	\$36,000	1/8/2008
5	\$48,000	6/8/2005	\$48,000	7/1/2005
6	\$36,000	2/1/2005	\$36,000	4/7/2005
7	\$36,000	6/6/2006	\$36,000	6/30/2006
8	\$27,100	2/24/2006	\$27,100	4/13/2006
9	\$39,300	12/2/2004	\$39,300	2/2/2005
10	\$36,000	9/9/2005	\$36,000	9/29/2005
11	\$36,000	6/2/2006	\$36,000	6/15/2006
12	\$40,800	5/10/2007	\$40,800	5/15/2007
13	\$36,000	10/30/2006	\$36,000	11/10/2006
14	\$40,800	10/12/2006	\$40,800	12/27/2006
15	\$33,700	3/15/2006	\$33,700	5/17/2006
16	\$33,700	2/22/2007	\$33,700	3/21/2007
17	\$33,700	2/9/2007	\$33,700	3/2/2007
18	\$33,700	3/21/2006	\$33,700	4/3/2006
19	\$33,700	10/12/2006	\$33,700	10/20/2006
20	\$33,700	4/5/2006	\$33,700	4/7/2006
21	\$43,200	11/24/2004	\$44,202	1/14/2005
22	\$31,200	7/18/2007	\$31,200	10/1/2007
23	\$48,000	12/20/2004	\$48,000	2/11/2005
24	\$33,600	7/12/2004	\$33,600	7/15/2005
25	\$38,400	1/24/2006	\$38,405	3/6/2006
26	\$36,000			
27	\$31,200	1/26/2006	\$31,200	3/22/2006
28	\$33,700	6/2/2006	\$33,700	7/7/2006
29	\$33,700	11/14/2005	\$33,700	2/15/2006
30	\$33,700	5/3/2006	\$33,700	5/17/2006
31	\$33,700	5/18/2006	\$33,700	7/28/2006
32	\$33,700	9/18/2006	\$33,700	10/6/2006
33	\$33,700	11/14/2006	\$33,700	11/30/2006
34	\$40,800			
35	\$33,700	9/11/2006	\$33,700	9/26/2006
36	\$33,700	4/2/2007	\$36,000	4/26/2007

Lot #	Minimum Price	Date of Offer	Selling Price	Closed
37	\$33,700	4/13/2006	\$33,700	4/19/2006
38	\$33,700	8/22/2006	\$33,700	9/6/2006
39	\$33,700	10/3/2006	\$33,700	10/10/2006
40	\$33,700	6/13/2006	\$33,700	6/23/2006
41	\$36,000	1/30/2006	\$36,000	3/24/2006
42	\$38,400	11/24/2004	\$38,400	1/24/2005
43	\$38,400	12/21/2009	\$38,400	1/26/2010
44	\$44,600			
45	\$33,700	12/11/2006	\$33,700	2/28/2007
46	\$33,700	8/31/2006	\$33,700	9/22/2006
47	\$33,700	3/1/2007	\$33,700	3/8/2007
48	\$33,700	4/13/2007	\$33,700	7/5/2007
49	\$33,700	4/10/2007	\$33,700	5/21/2007
50	\$33,700	4/10/2007	\$33,700	5/21/2007
51	\$40,800			
52	\$37,200			
53	\$33,700	4/11/2007	\$33,700	6/8/2007
54	\$33,700	2/19/2010	\$33,700	2/25/2010
55	\$33,700	3/15/2007	\$33,700	4/3/2007
56	\$33,700	8/26/2010	\$33,700	8/30/2010
57	\$33,700	-	-	-
58	\$33,700	1/13/2006	\$33,700	1/18/2006
59	\$33,700	5/17/2010	\$33,700	5/19/2010
60	\$37,200			
Whitetail Lots – Phase 3				
A	\$36,900	6/22/2012	\$36,900	7/17/2012
B	\$36,900	4/1/2013	\$36,900	5/20/2013
C	\$35,000			
D	\$37,100			
E	\$35,400			
F	\$35,200	8/2/2013		
G	\$31,600			
H	\$31,700	-	-	-
I	\$35,400			
J	\$35,200			
K	\$31,600			
L	\$31,750	-	-	-
M	\$39,900			
N	\$39,100			
O	\$32,500			

Whitetail Trail/Whitetail Subdivision

Marketing Proposal

First Weber Group
5424 Hwy 10 East Suite A
Stevens Point, WI 54482



Steve Lane
Broker/Owner
715-498-5263

Seth Hornung
Realtor
715-347-7384



Kellie Wiza
Client Services Manager/Realtor
715-570-3242

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Introduction

It is a great pleasure to introduce to you the Steve Lane Sales Team. Working within First Weber Group Realtors, the Steve Lane Sales Team has assembled a dynamic troika of experience, youth and clerical excellence. Seth Hornung delivers a passion for “working leads” and an unbelievable desire to succeed. Born and raised in Portage County, Seth is part of the new generation of homeowners. He understands that electronic delivery is a must and lightening fast service is the norm. Client Services Director, Kellie Wiza is our technology expert. With 10 years of experience as a real estate administrative assistant, she brings massive organizational skills to the team. Finally, Steve Lane is the Broker of Record in the Stevens Point First Weber Group office where he is consistently a high level producer. He has closed over a thousand transactions and contributes a quarter century of professional and community involvement to the team. Steve has served on strategic planning committees on both the regional and state-wide realtor organizations. He is the 2013/ 2014 Chairman of the Board of the Wisconsin Realtors Association and is a member of its’ public policy committee, its’ legal action committee and its’ finance committee.

Regional Reach

Steve Lane is a partner in First Weber Group of Northern Wisconsin LLC. They have sales offices in Wisconsin Rapids, Rome, Stevens Point, Wausau, Merrill, Marshfield, Rhinelander, Eagle River and Minoqua. They offer advanced training, networking and referral programs for their agents in addition to state of the art technology and information services.

Land Sales Experience

Along with his partner, Bill Bayba, Steve developed and marketed the ***Parkwood Subdivision***. He worked closely with the City of Stevens Point finance committee, the engineering department and the inspection and development department to create more than 130 additions to the city’s tax role. That project was marketed and sold within the budgeted time frame in 5 phases.

Steve also developed and marketed a 20 acre parcel in the Town of Eau Pleine for the Lake family on ***Martha’s Lane***. He worked with Portage County Planning and Zoning, the Town of Eau Pleine and private engineers to create 14 lots.

Initially, the ***Patrician Pines Subdivision***, in the Town of Hull failed to sell a single lot in its’ first year on the market. Steve stepped in to evaluate the pricing and the restrictive covenants. Working with the owner he adjusted the pricing and softened the covenants. He successfully marketed that 25 lot development and sold it out within the budgeted time frame.

Assorted Land Listings

Steve Lane Sales has grown to become a source for land sales in Portage County. A healthy inventory attracts buyers. Our current inventory includes the following: a lot on **Black Forest Circle** in Plover; a lot on **Moses Crossing** and a waterfront lot on **Nebel Street** in Stevens Point; Four lots on **Sunny Brook Court** and four lots on **Adams Street** in Plover.

Current Development Projects

Pamaron Meadows in Junction City offers 21 sewerred and watered lots. There are 14 lots in the **Lexington VII** development in the Village of Plover. **Auburn Ridge on the River** is a 39 lot project in the Village of Plover that includes membership in 51 acres of conservancy and a boat slip on the Wisconsin River. The first phase consisted of 18 lots. In the first 15 months, 12 lots are sold and 8 homes are either completed or being constructed.

MLS Lot Listings

A current search of lots from \$15,000 to \$80,000 listed in the Central Wisconsin MLS in the Stevens Point/Plover metropolitan area revealed 100 lots. Please see pages 16-19 for a roster of the listings, a market summary report arranged by price, and a market share report.

28 lots were reported sold in the MLS in the past 12 months. See pages 20-24 for the following reports: Spreadsheet of sold properties; sold price analysis showing an 87% sale price to list price ratio; a market summary report which shows the concentration of sales by price; and a Market Share report. First Weber enjoys a 43% market share as the listing company and a 54% market share as the selling company.

Marketing

Marketing of the Whitetail/ Whitetail Trails Subdivision will include several efforts. The lots will be listed by address as separate listings in the **Central Wisconsin Multiple Listing Service (CWMLS)**. First Weber requires that all listings contain a Geo Code. The address will provide the precise locations as buyers use map searches. **First Weber's Map-it** search uses GPS technology state-wide (see attached page 25). Searches from smart phones and I-pads utilize map searches more than any other method. A lot number in a subdivision will not be found in a map search.

The lots will also be populated on the **First Weber Web Site** (see attached page 26). Direct data feeds from the MLS are performed hourly, several times daily. Using our Front Runner technology your listings will be automatically pushed to **Realtor.com, Zillow, and Trulia**. First Weber's **"Smart Signs"** will be placed on each of the lots individually (see attached page 28). Prospects get 24 hour information

via text, voice message and with our “call capture” and “instant notification” features, our team will be contacted immediately, allowing us to talk directly to a buyer while he or she is standing on the lot.

Professional Trade Groups

We are proud to be members of the Portage County Business Council and the Golden Sands Home Builders Association. By being involved in monthly networking events and membership meetings your listings will be in front of the builders, subcontractors, bankers and entrepreneurs who make things happen in Portage County. The Steve Lane Sales Team will be at the Golden Sands Home Builders Home Show and working the Parade of Homes. Participation in these events are critical and are an ideal venue to feature your lots.

Multiple mailings to builders and bankers will be a regular part of our marketing efforts. Through our close relationships we have historically found creative ways to make deals happen. Builders need to know that we are willing to work with them in a “win-win” venture.

Regular Feedback

Our team utilizes two methods of feedback to you, our seller. We will establish a time each month for a verbal report of activity whether that be by phone or a personal visit. Additionally, First Weber has an automatic “Listing Activity Report” that you will have a link to. The report details hits to the sight, showings, showing feedback and inquires by other agents (see attached page 29).

Transaction Management

From the time of an Offer to Purchase straight through to the closing, we will manage the transaction. We will negotiate the offer, track all contingencies to the offer, coordinate information with the title company and, if you prefer, represent you at the closing. We do not charge additional fees for these services.

Commission

Our commission is 8% of the sales price. Our co-broke policy is predominately a 50-50 split with other companies in the Stevens Point market. That arrangement gives maximum incentive for agents from other companies to show our listings. Please refer to the spreadsheet of sold properties on page 20. The column on the far right indicates the commission paid to the co-broke offices, keeping in mind that the number is half of the commission paid out. Please see page 32-37 of our packet for a potential listing contract.

Respectfully




Steve Lane – Broker/Owner

5424 Hwy 10 East
Stevens Point, WI 54482
715-498-5263
lanes@firstweber.com

Steve is the Broker/Owner of First Weber Group. He is also the current Chairman for the Wisconsin Realtors Association. Steve has listed and sold many properties in his 20 plus years of Real Estate experience. He has had the opportunity to serve on a number of Boards as Director, Trustee and Member. Just to name a few: Portage County Business Council, Golden Sands Home Builders Association, Central Wisconsin Board of Realtors, Wisconsin Realtors Association, Professional Standards Committee, Stevens Point Youth Football Association & Barbershoppers.



Kellie Wiza – Client Services/Realtor

715-570-3242
wizak@firstweber.com

Kellie has been working with First Weber Group for 8 years and the last year was exclusively with Steve Lane. She has had her Real Estate License for 10 years and now assists Steve with all the Real Estate transactions. She is the line of communication from beginning to the end.



Seth Hornung – Realtor

715-347-7384
hornungs@firstweber.com

Seth is the newest member of our group, just licensed and bringing in the new fresh idea's. Seth is Steve's step-son, having been familiar with the Real Estate lifestyle most of his life.

Martha's Lane

DuBay Area



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 11:36:45 AM

6

Patrician Pines Subdivision



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 11:26:25 AM

Black Forest Circle

Single Lot Village of Plover



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:17:13 PM

Moses Crossing

Single Lot Stevens Point



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:13:47 PM

Nebel Street

Waterfront Lot



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:10:15 PM

Sunny Brook Court

4 Lots Village of Plover



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 11:51:21 AM.

Adams Street

4 Lots Village of Plover



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 11:48:21 AM

1a

Pamaron Meadows

21 Total Lots Junction City



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:21:25 PM

Lexington VII

14 Total Lots Village of Plover



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:05:27 PM

Auburn Ridge on the River

39 Total Lots Village of Plover



This map does not constitute a legal survey. Contact Planning and Zoning Office (715) 346-1334 Wed Dec 18 2013 12:00:20 PM.

ACTIVE
TOTAL

LISTING COUNT: 121 DAYS ON MARKET: 2240 HIGH LOW AVG MED LIST PRICE: \$179,000 \$15,800 \$56,823 \$47,900 \$6,875,599
 SOLD PRICE: \$0 \$0 \$0 \$0 \$0

	Address	Price	Lot Square Feet	Lot Size	Total Acres	Municipality	Closing Date
1	00 COUNTY ROAD Y	\$15,800		40000+	3.00	Sharon, Twn Of	
2	Lot 19 ANN DRIVE	\$17,500	25200	20000-30000	0.57	Hull,Po.Co	
3	2157 ELK STREET	\$19,900	8160	7500-15000		Stevens Point	
4	Lot 9 EAGLE POINTE SUBDIVISION	\$20,000		40000+		Stevens Point	
5	Lot 8 EAGLE POINTE SUBDIVISION	\$20,000		40000+		Stevens Point	
6	Lot 10 PIERCE AVENUE	\$22,900		30000-40000	0.74	Plover-Tn-Po.Co	
7	3025 WASHINGTON AVENUE	\$24,000		7500-15000		Plover, Vlg Of	
8	Lot 13 PRAIRIE ESTATES	\$26,500	87980	40000+	2.02	Hull,Po.Co	
9	3640 KARRINGTON PLACE	\$28,900		40000+	0.35	Plover, Vlg Of	
10	3630 KARRINGTON PLACE	\$28,900		40000+	0.35	Plover, Vlg Of	
11	3565 KARRINGTON PLACE	\$28,900		40000+	0.35	Plover, Vlg Of	
12	3700 CLEVELAND AVENUE	\$28,900	15947	15000-20000	0.36	Plover, Vlg Of	
13	3710 CLEVELAND AVENUE	\$29,900	15947	15000-20000	0.36	Plover, Vlg Of	
14	3730 CLEVELAND AVENUE	\$30,900		15000-20000	0.36	Plover, Vlg Of	
15	2120 ADAMS STREET	\$31,900	16359	15000-20000	0.38	Plover, Vlg Of	
16	3770 KENSINGTON PLACE	\$31,900	28985	15000-20000	0.36	Plover, Vlg Of	
17	3105 DARLINGTON PLACE	\$31,900	17321	15000-20000	0.36	Plover, Vlg Of	
18	Lot 6 STATELY CONIFER RIDGE	\$32,500	76566	40000+	1.76	Sharon, Twn Of	
19	Lot 5 STATELY CONIFER RIDGE	\$32,500	73573	40000+	1.69	Sharon, Twn Of	
20	Lot 4 STATELY CONIFER RIDGE	\$32,500	70436	40000+	1.62	Sharon, Twn Of	
21	Lot 2 STATELY CONIFER RIDGE	\$32,500	79483	40000+	1.82	Sharon, Twn Of	
22	3780 KENSINGTON PLACE	\$32,900	15048	15000-20000	0.36	Plover, Vlg Of	
23	2111 ADAMS STREET	\$33,900	16359	15000-20000	0.38	Plover, Vlg Of	
24	2121 ADAMS STREET	\$33,900	16359	15000-20000	0.38	Plover, Vlg Of	
25	2130 ADAMS STREET	\$33,900	16359	15000-20000	0.38	Plover, Vlg Of	
26	0 MOSES' CROSSING	\$33,999	28400	20000-30000	0.32	Stevens Point	
27	00 FIRST STREET	\$35,900		20000-30000	0.46	Whiting, Vlg Of	
28	0 FIRST STREET	\$35,900	20100	20000-30000	0.46	Whiting, Vlg Of	
29	Lot 2 SONGBIRD DRIVE	\$35,900		20000-30000		Stevens Point	
30	Lot 16 PRAIRIE ESTATES	\$36,500	121993	40000+	2.80	Hull,Po.Co	
31	Lot 40 EAGLE POINTE SUBDIVISION	\$37,000		40000+	1.00	Stevens Point	
32	Lot 39 EAGLE POINTE SUBDIVISION	\$37,000		40000+	1.00	Stevens Point	
33	Lot 10 HIGH RIDGE ROAD	\$39,900		40000+	2.12	Sharon, Twn Of	
34	1911 BRENTWOOD DRIVE	\$39,900	26297	20000-30000	0.60	Plover, Vlg Of	
35	Lot 6 PRAIRIE ESTATES	\$39,900	121763	40000+	2.79	Hull,Po.Co	
36	Lot 5 PRAIRIE ESTATES	\$39,900	137187	40000+	3.15	Hull,Po.Co	
37	Lot 4 PRAIRIE ESTATES	\$39,900	137575	40000+	3.16	Hull,Po.Co	
38	Lot 3 PRAIRIE ESTATES	\$39,900	137962	40000+	3.17	Hull,Po.Co	
39	Lot 2 PRAIRIE ESTATES	\$39,900	138349	40000+	3.17	Hull,Po.Co	
40	Lot 1 PRAIRIE ESTATES	\$39,900	138974	40000+	3.19	Hull,Po.Co	
41	Lot 13 EAGLE POINTE SUBDIVISION	\$40,000		40000+	1.71	Stevens Point	
42	Lot 4 SAINT PAUL STREET	\$42,000	10000	7500-15000		Stevens Point	
43	Lot 5 SAINT PAUL STREET	\$42,000	10000	7500-15000		Stevens Point	
44	Lot 6 SAINT PAUL STREET	\$42,000	10000	7500-15000		Stevens Point	
45	Lot 7 DEARBORN AVENUE	\$42,000	10000	7500-15000		Stevens Point	
46	Lot 9 DEARBORN AVENUE	\$42,000	10000	7500-15000		Stevens Point	
47	Lot 10 DEARBORN AVENUE	\$42,000	10000	7500-15000		Stevens Point	
48	Lot 12 DEARBORN AVENUE	\$42,000	10000	7500-15000		Stevens Point	
49	Lot 13 DEARBORN AVENUE	\$42,000	10165	7500-15000		Stevens Point	
50	Lot 21 EAGLE POINTE SUBDIVISION	\$43,000		40000+	1.03	Stevens Point	
51	433 SECOND STREET NORTH	\$44,900	26400	20000-30000	0.60	Stevens Point	
52	Lot 54 EAGLE POINTE SUBDIVISION	\$44,900		40000+	1.26	Stevens Point	
53	Lot 16 BOULDER HEIGHTS	\$45,000		40000+		Sharon, Twn Of	
54	Lot 5 TIMBER SHORES	\$45,000		40000+	2.49	Linwood, Twn Of	
55	Lot 11 AUBURN RIDGE SUBDIVISION	\$45,900	20531	20000-30000	0.50	Plover, Vlg Of	
56	Lot 34 AUBURN RIDGE SUBDIVISION	\$45,900	16124	15000-20000	0.50	Plover, Vlg Of	
57	Lot 33 AUBURN RIDGE SUBDIVISION	\$45,900	16333	15000-20000	0.50	Plover, Vlg Of	
58	Lot 58 EAGLE POINTE SUBDIVISION	\$46,900		40000+	0.88	Stevens Point	

	Address	Price	Lot Square Feet	Lot Size	Total Acres	Municipality	Closing Date
59	Lot 60 EAGLE POINTE SUBDIVISION	\$46,900		40000+	0.83	Stevens Point	
60	160 BLACK FOREST CIRCLE	\$47,900		40000+	1.32	Plover, Vlg Of	
61	4350 STERLING DRIVE	\$47,900	23167	15000-20000	0.53	Plover, Vlg Of	
62	Lot 14 AUBURN RIDGE SUBDIVISION	\$47,900	16380	15000-20000	0.50	Plover, Vlg Of	
63	Lot 29 AUBURN RIDGE SUBDIVISION	\$47,900	16080	20000-30000	0.50	Plover, Vlg Of	
64	Lot 1 TIMBER SHORES	\$49,000		40000+	2.24	Linwood, Twn Of	
65	Lot 2 BIRCHWOOD LANE	\$49,000	43560	40000+	1.00	Linwood, Twn Of	
66	1940 SUNNY BROOK COURT	\$49,500	18290	15000-20000	0.42	Plover, Vlg Of	
67	4400 SEQUOIA DRIVE	\$49,900		20000-30000	0.51	Stevens Point	
68	1571 POST ROAD	\$49,900		20000-30000	0.54	Plover, Vlg Of	
69	3021 MADISON AVENUE	\$49,900		15000-20000		Plover, Vlg Of	
70	3020 POST ROAD	\$49,900	14000	7500-15000		Plover, Vlg Of	
71	Lot 62 EAGLE POINTE SUBDIVISION	\$49,900		40000+	1.36	Stevens Point	
72	Lot 3 WHISPERING FIELDS ESTATES	\$49,900		40000+	2.00	Hull,Po.Co	
73	Lot 2 WHISPERING FIELDS ESTATES	\$49,900		40000+	2.00	Hull,Po.Co	
74	Lot 56 EAGLE POINTE SUBDIVISION	\$50,000		40000+	2.79	Stevens Point	
75	1960 SUNNY BROOK COURT	\$53,500	18700	15000-20000	0.43	Plover, Vlg Of	
76	1955 SUNNY BROOK COURT	\$53,500	20003	20000-30000	0.46	Plover, Vlg Of	
77	00 CHURCH STREET	\$54,900		7500-15000	0.41	Whiting, Vlg Of	
78	00 OAKWOOD AVENUE	\$54,900		15000-20000	0.41	Plover, Vlg Of	
79	Lot 63 EAGLE POINTE SUBDIVISION	\$55,000		40000+	1.52	Stevens Point	
80	Lot 57 EAGLE POINTE SUBDIVISION	\$55,000		40000+	1.80	Stevens Point	
81	Lot 55 EAGLE POINTE SUBDIVISION	\$55,000		40000+	3.27	Stevens Point	
82	Lot 27 EAGLE POINTE SUBDIVISION	\$55,000		40000+	1.09	Stevens Point	
83	1965 SUNNY BROOK COURT	\$56,000	18700	15000-20000	0.43	Plover, Vlg Of	
84	4040 RIVER DRIVE	\$58,900	23581	15000-20000		Plover, Vlg Of	
85	Lot 4 TIMBER SHORES	\$59,000		40000+	2.40	Linwood, Twn Of	
86	Lot 3 TIMBER SHORES	\$59,000		40000+		Linwood, Twn Of	
87	Lot 2 TIMBER SHORES	\$59,000		40000+	2.37	Linwood, Twn Of	
88	Lot 61 EAGLE POINTE SUBDIVISION	\$59,000		40000+	1.30	Stevens Point	
89	4030 RIVER DRIVE	\$59,900	28080	15000-20000		Plover, Vlg Of	
90	Lot 23 EAGLE POINTE SUBDIVISION	\$59,900		40000+	2.26	Stevens Point	
91	Lot 9 AUBURN RIDGE ON THE RIVER	\$63,900	19200	15000-20000		Plover, Vlg Of	
92	3210 WILSON AVENUE	\$65,000		40000+	1.38	Plover, Vlg Of	
93	Lot 12 AUBURN RIDGE ON THE RIVER	\$66,900	17600	15000-20000		Plover, Vlg Of	
94	Lot 11 AUBURN RIDGE ON THE RIVER	\$66,900	17600	15000-20000		Plover, Vlg Of	
95	Lot 8 AUBURN RIDGE ON THE RIVER	\$66,900	19200	15000-20000		Plover, Vlg Of	
96	Lot 20 TIMBER SHORES	\$69,000		40000+		Linwood, Twn Of	
97	Lot 19 TIMBER SHORES	\$69,000		40000+	2.93	Linwood, Twn Of	
98	0 WOODDUCK LANE	\$69,900		40000+	1.75	Plover, Vlg Of	
99	Lot 6 AUBURN RIDGE ON THE RIVER	\$69,900	17600	15000-20000		Plover, Vlg Of	
100	4420 RIVER DRIVE	\$79,900	26361	20000-30000	0.62	Plover, Vlg Of	

Market Summary

Status	Class	Type	Price Range	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
Active	Land	Lots						
			\$15,000 - \$19,999	2	\$35,700	\$17,850	\$17,850	237
			\$20,000 - \$24,999	4	\$86,900	\$21,725	\$21,450	683
			\$25,000 - \$29,999	6	\$172,000	\$28,667	\$28,900	605
			\$30,000 - \$34,999	13	\$425,199	\$32,708	\$32,500	653
			\$35,000 - \$39,999	14	\$537,400	\$38,386	\$39,900	1217
			\$40,000 - \$44,999	12	\$508,800	\$42,400	\$42,000	461
			\$45,000 - \$49,999	20	\$960,000	\$48,000	\$47,900	1243
			\$50,000 - \$54,999	5	\$266,800	\$53,360	\$53,500	811
			\$55,000 - \$59,999	12	\$690,700	\$57,558	\$58,950	788
			\$60,000 - \$64,999	1	\$63,900	\$63,900	\$63,900	567
			\$65,000 - \$69,999	8	\$543,500	\$67,938	\$67,950	393
			\$75,000 - \$79,999	2	\$159,800	\$79,900	\$79,900	2021
			\$85,000 - \$89,999	1	\$88,800	\$88,800	\$88,800	251
			\$95,000 - \$99,999	8	\$785,700	\$98,213	\$99,000	647
			\$100,000 - \$104,999	1	\$104,500	\$104,500	\$104,500	99
			\$105,000 - \$109,999	3	\$322,700	\$107,567	\$106,900	530
			\$115,000 - \$119,999	1	\$119,000	\$119,000	\$119,000	314
			\$120,000 - \$124,999	1	\$120,000	\$120,000	\$120,000	532
			\$145,000 - \$149,999	2	\$299,800	\$149,900	\$149,900	250
			\$155,000 - \$159,999	1	\$159,000	\$159,000	\$159,000	314
			\$175,000 - \$179,999	2	\$358,000	\$179,000	\$179,000	314
			Sub Total	119	\$6,808,199	\$57,212	\$47,900	785
Pending-Take Back Ups	Land	Lots						
			\$15,000 - \$19,999	1	\$17,500	\$17,500	\$17,500	523
			\$45,000 - \$49,999	1	\$49,900	\$49,900	\$49,900	697
			Sub Total	2	\$67,400	\$33,700	\$33,700	610
Grand Totals				121	\$6,875,599	\$56,823	\$47,900	782

Market Share

Office	No. of Listings	Dollar Volume	Average Price	Median Price	% by \$	% by Count
Active Listings						
NORTHWOOD REAL ESTATE	2	\$71,800	\$35,900	\$35,900	1%	2%
RE/MAX REALTY ASSOCIATES	2	\$185,000	\$92,500	\$92,500	3%	2%
FIRST WEBER GROUP	81	\$4,279,199	\$52,829	\$42,000	62%	66%
ERBES REALTY	8	\$441,200	\$55,150	\$47,900	6%	7%
NORTH CENTRAL REAL ESTATE BROKERAGE, LLC	1	\$49,000	\$49,000	\$49,000	1%	1%
UNITED COUNTRY-CENTRAL WI RLTY,LLC	16	\$1,288,600	\$80,537	\$59,000	19%	13%
COLDWELL BANKER THE REAL ESTATE GROUP,INC	11	\$560,800	\$50,981	\$44,900	8%	9%
Subtotal	123	\$6,947,399	\$56,483	\$47,900		
Sold Listings						
Listed By:						
Sold By:						
Pending Listings						
Subtotal	0					

Disclaimer: If a listing has a 2nd office the 1st office gets 100% credit and the 2nd office gets 100% credit. Due to these numbers not equaling 100%, the value of the listings may not match the search result screen. If a listing has a 2nd and a 3rd office the 1st office gets 100% credit, the 2nd office gets 100% credit, and the 3rd gets 100% credit. Due to these numbers not equaling 100%, the value of the listings may not match the search result screen. A single office cannot get more than 100% credit per listing. On multi-office listings each office is credited a whole listing. Due to this the listing count may be off.

SOLD

TOTAL	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE
LISTING COUNT: 28	LIST PRICE: \$225,000	\$19,999	\$49,014	\$36,900	\$1,372,398
DAYS ON MARKET: 1762	SOLD PRICE: \$180,000	\$18,000	\$44,014	\$33,900	\$1,232,400

	Address	Price	Lot Square Feet	Lot Size	Total Acres	Municipality	Closing Date	SA: %/\$
1	5367 WOODLAND CIRCLE	\$18,000		40000+	1.08	Stevens Point	8/23/2013	4.00
2	5379 WOODLAND CIRCLE	\$18,000		40000+	1.18	Stevens Point	8/23/2013	4.00
3	3241 WELSBY AVENUE	\$23,000	11000	7500-15000		Stevens Point	7/26/2013	3.00
4	4.47 Ac LAKE DRIVE	\$24,500		40000+	4.47	Plover-Tn-Po.Co	5/30/2013	4.00
5	Lot 1 STATELY CONIFER RIDGE	\$26,000	76975	40000+	1.68	Sharon, Twn Of	6/14/2013	3.00
6	0 LOMBARD DRIVE	\$26,500	22486	30000-40000	0.51	Plover, Vlg Of	6/3/2013	4.00
7	1657 GRANITE RIDGE ROAD NORTH	\$26,900		40000+	2.76	Hull,Po.Co	3/1/2013	3.50
8	Lot 105 LILY COURT	\$27,000		20000-30000	0.46	Stevens Point	2/22/2013	4.00
9	0 BRILOWSKI ROAD	\$29,900	49599	40000+	1.14	Hull,Po.Co	5/29/2013	5.00
10	Lot 8 INFINITY LANE	\$31,500		15000-20000	3.74	Hull,Po.Co	10/16/2013	4.00
11	4809 CHICKADEE LANE	\$31,600		20000-30000		Stevens Point	11/14/2013	5.00
12	1510 BILLY LANE	\$33,000		20000-30000		Plover, Vlg Of	8/8/2013	3.00
13	000 HEFFRON STREET	\$33,500		15000-20000	0.35	Stevens Point	12/21/2012	3.00
14	Lot 19 WHISPERING FIELDS ESTATES	\$33,900		40000+	2.00	Hull,Po.Co	5/16/2013	4.50
15	Lot 18 WHISPERING FIELDS ESTATES	\$33,900		40000+	2.00	Hull,Po.Co	5/31/2013	4.50
16	Lot 14 WHISPERING FIELDS ESTATES	\$34,000		40000+	2.00	Hull,Po.Co	4/17/2013	4.50
17	3175 MILLCREEK ROAD	\$35,000		40000+	4.00	Linwood, Twn Of	6/24/2013	3.50
18	3380 MOSSWOOD COURT	\$35,900		20000-30000	0.42	Plover, Vlg Of	7/24/2013	4.00
19	1851 WATERVIEW COVE	\$38,000		15000-20000	0.42	Plover, Vlg Of	1/10/2013	3.50
20	Lot 17 WHISPERING FIELDS ESTATES	\$44,500		40000+	2.00	Hull,Po.Co	10/15/2013	4.50
21	4355 STERLING DRIVE	\$44,900		15000-20000		Plover, Vlg Of	3/15/2013	0.00
22	Lot 25 BOULDER HEIGHTS	\$46,500		40000+	2.12	Sharon, Twn Of	5/31/2013	4.00
23	Lot 74 EASTWOOD SUBDIVISION	\$57,500	46500	40000+	1.07	Hull,Po.Co	9/24/2013	3.00
24	2240 TIMBER VIEW DRIVE	\$63,900	17600	15000-20000		Plover, Vlg Of	7/8/2013	3.50
25	2230 TIMBER VIEW DRIVE	\$67,000	17600	15000-20000		Plover, Vlg Of	7/31/2013	3.50
26	Lot 8 MC DILL COURT	\$77,000		20000-30000		Stevens Point	11/26/2013	4.00
27	2355 TIMBER RIDGE DRIVE	\$91,000	34132	30000-40000		Plover, Vlg Of	7/22/2013	3.50
28	Lot 5 BRIDGE ROAD	\$180,000		40000+	2.38	Eaupleine-Po.Co	7/22/2013	3.20

Sold Price Analysis

Class ...	Type ...	Area	MLS #	Address	Original Price	Sold Price	Original Price %	DOM
Land								
Lots								
Stevens Point								
			807986	Lot 14 WHISPERING FIELDS ESTATES	\$39,900	\$34,000	85%	1627
			807989	Lot 17 WHISPERING FIELDS ESTATES	\$39,900	\$44,500	112%	1762
			807990	Lot 18 WHISPERING FIELDS ESTATES	\$39,900	\$33,900	85%	1625
			807991	Lot 19 WHISPERING FIELDS ESTATES	\$39,900	\$33,900	85%	1656
			908725	Lot 1 STATELY CONIFER RIDGE	\$38,500	\$26,000	68%	1264
			1000153	1510 BILLY LANE	\$35,900	\$33,000	92%	1310
			1001037	Lot 25 BOULDER HEIGHTS	\$59,900	\$46,500	78%	1205
			1101843	3175 MILLCREEK ROAD	\$69,900	\$35,000	50%	825
			1200639	000 HEFFRON STREET	\$38,700	\$33,500	87%	304
			1202493	1657 GRANITE RIDGE ROAD NORTH	\$26,900	\$26,900	100%	316
			1203587	Lot 74 EASTWOOD SUBDIVISION	\$69,900	\$57,500	82%	482
			1203835	0 BRILOWSKI ROAD	\$29,900	\$29,900	100%	346
			1205017	Lot 105 LILY COURT	\$30,000	\$27,000	90%	182
			1206108	2230 TIMBER VIEW DRIVE	\$64,900	\$67,000	103%	428
			1206109	2240 TIMBER VIEW DRIVE	\$64,900	\$63,900	98%	405
			1206633	1851 WATERVIEW COVE	\$39,900	\$38,000	95%	85
			1300892	0 LOMBARD DRIVE	\$29,900	\$26,500	89%	115
			1301326	4355 STERLING DRIVE	\$44,900	\$44,900	100%	42
			1301340	4.47 Ac LAKE DRIVE	\$32,000	\$24,500	77%	91
			1302539	3380 MOSSWOOD COURT	\$37,900	\$35,900	95%	93
			1303062	5379 WOODLAND CIRCLE	\$25,000	\$18,000	72%	106

1303064	5367 WOODLAND CIRCLE	\$25,000	\$18,000	72%	106
1303149	Lot 8 INFINITY LANE	\$34,900	\$31,500	90%	155
1303249	2355 TIMBER RIDGE DRIVE	\$96,900	\$91,000	94%	235
1303986	3241 WELSBY AVENUE	\$28,900	\$23,000	80%	41
1304747	Lot 5 BRIDGE ROAD	\$225,000	\$180,000	80%	11
1307501	Lot 8 MC DILL COURT	\$79,500	\$77,000	97%	8
1307734	4809 CHICKADEE LANE	\$31,600	\$31,600	100%	8
Averages		\$50,728	\$44,014	87%	530
28 Total		\$1,420,400	\$1,232,400		14833

Market Summary

Status	Class	Type	Price Range	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
Sold								
	Land							
		Lots						
			\$15,000 - \$19,999	2	\$36,000	\$18,000	\$18,000	106
			\$20,000 - \$24,999	2	\$47,500	\$23,750	\$23,750	66
			\$25,000 - \$29,999	5	\$136,300	\$27,260	\$26,900	445
			\$30,000 - \$34,999	7	\$231,400	\$33,057	\$33,500	955
			\$35,000 - \$39,999	3	\$108,900	\$36,300	\$35,900	334
			\$40,000 - \$44,999	2	\$89,400	\$44,700	\$44,700	902
			\$45,000 - \$49,999	1	\$46,500	\$46,500	\$46,500	1205
			\$55,000 - \$59,999	1	\$57,500	\$57,500	\$57,500	482
			\$60,000 - \$64,999	1	\$63,900	\$63,900	\$63,900	405
			\$65,000 - \$69,999	1	\$67,000	\$67,000	\$67,000	428
			\$75,000 - \$79,999	1	\$77,000	\$77,000	\$77,000	8
			\$90,000 - \$94,999	1	\$91,000	\$91,000	\$91,000	235
			\$180,000 - \$184,999	1	\$180,000	\$180,000	\$180,000	11
			Sub Total	28	\$1,232,400	\$44,014	\$33,900	530
Grand Totals				28	\$1,232,400	\$44,014	\$33,900	530

Market Share

Office	No. of Listings	Dollar Volume	Average Price	Median Price	% by \$	% by Count
Active Listings						
	Subtotal	0				
Sold Listings						
Listed By:						
COLDWELL BANKER THE REAL ESTATE GROUP,INC	8	\$375,900	\$46,987	\$26,500	31%	29%
PRISM REAL ESTATE	1	\$23,000	\$23,000	\$23,000	2%	4%
FIRST WEBER GROUP	11	\$533,100	\$48,463	\$34,000	43%	39%
RE/MAX REALTY ASSOCIATES	4	\$155,400	\$38,850	\$35,500	13%	14%
NON-MLS OFFICE	1	\$31,600	\$31,600	\$31,600	3%	4%
UNITED COUNTRY-CENTRAL WI RLTY,LLC	1	\$33,500	\$33,500	\$33,500	3%	4%
PRUDENTIAL SUCCESS REALTY	1	\$35,000	\$35,000	\$35,000	3%	4%
ERBES REALTY	1	\$44,900	\$44,900	\$44,900	4%	4%
	Subtotal	28	\$1,232,400	\$44,014		
Sold By:						
FIRST WEBER GROUP	15	\$660,200	\$44,013	\$33,900	54%	54%
PRISM REAL ESTATE	1	\$23,000	\$23,000	\$23,000	2%	4%
ERBES REALTY	2	\$69,400	\$34,700	\$34,700	6%	7%
COLDWELL BANKER THE REAL ESTATE GROUP,INC	6	\$348,400	\$58,066	\$34,450	28%	21%
RE/MAX REALTY ASSOCIATES	2	\$64,900	\$32,450	\$32,450	5%	7%
NON-MLS OFFICE	1	\$31,500	\$31,500	\$31,500	3%	4%
PRUDENTIAL SUCCESS REALTY	1	\$35,000	\$35,000	\$35,000	3%	4%
	Subtotal	28	\$1,232,400	\$44,014		
Pending Listings						
	Subtotal	0				

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MAPIt Search Technology



at FirstWeber.com

- MAPIt Utilizes GPS Technology
- Search more properties than on any other Wisconsin-based Real Estate firm's website
- Search areas that cross county or city lines; even search around a particular lake
- Drill down to an exact area or neighborhood on the map
- Properties appear as house icons
- Pan, zoom, and add points of interest with the Points of Interest Search:
Just click the 'areas of interest' icons to see them placed on the map
- Click on a house to get detailed information about the property



Map It

Map in Miles
Zoom to: .68, 1.37, 2.74, 5.5, 11, 21.9, 43.75, 87.5, 175, 350

Map Satellite

Points of Interest Search

Search Points of Interest via Text

Search Clear

Distance from 1740 Valley Ridge Dr	Distance (Miles)
Carroll Park Golf Course	2.10
St. Joseph's Catholic High School	2.17
Valley Ridge	2.42
St. Joseph's Catholic High School	2.45
St. Joseph's Catholic High School	2.45
St. Joseph's Catholic High School	2.48
St. Joseph's Catholic High School	2.51
St. Joseph's Catholic High School	2.51

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FirstWeber.com

2012 Website Traffic

FirstWeber.com

The Most Comprehensive Source for Wisconsin Real Estate



Visits.....	5.0 Million per year
Unique Visitors.....	3.1 Million per year
Page Views.....	45.0 Million per year



Definitions:

VISIT - a calculated value, defined as "each incoming visitor who has not accessed the site within the previous 60 minutes"

UNIQUE VISITOR - the number of computers that have been used to access our website. Relies on each computer's IP address (the number used to identify each individual computer on the Internet)

PAGE - A web page served up by our site's server to be downloaded to a user's web browser

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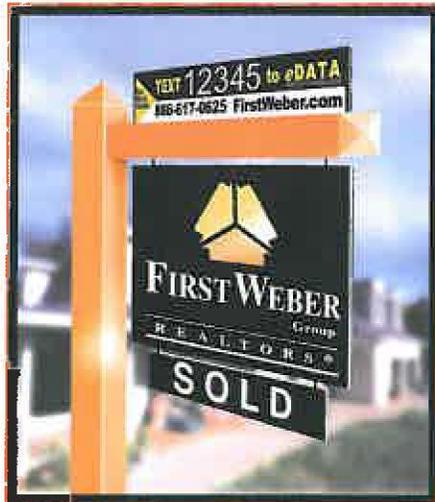
** Presentation of listings is determined by individual syndicated website policy. Time of posting may or may not be instantaneous.

The Most Comprehensive Source for Wisconsin Real Estate

FirstWeber.com

Statistically, yard signs have been prime call generators.

We Made Our Yard Signs "SMART"!



First Weber's **SMART** Yard Signs

will provide today's tech savvy,
Smartphone-in-hand buyer
with the immediate
answers they expect.

- ▶ Delivers a multi-media presentation of First Weber properties to any type of Smartphone* at the caller's request.
- ▶ Includes CALL CAPTURE and INSTANT NOTIFICATION of a yard sign inquiry.
- ▶ First Weber agents can immediately contact inquisitive potential buyers.
- ▶ Potential buyers can hear a professional audio recording about a property's features 24/7 and be instantly connected to the listing agent's cell phone.
- ▶ Plus, First Weber's Front Runner allows buyers the ability to send text* messages to a property's yard sign and receive an instant text* reply with information and/or a multi-media property presentation.



*Standard Text Messaging Charges Apply

Source: CELL SIGN MOBILE MARKETING blog

The Most Comprehensive Source for Wisconsin Real Estate

FirstWeber.com

Listings: Listing Activity Report

SEARCH LISTINGS

UPDATE

FAST UPDATE

REPORTS

<-- Summary

Listing Activity

E-mail Report

Printable Report

Add/Edit Activity

Showing Follow-Up

Update Listing



Steve Lane
 Mobile: (715) 498-5263
 Email: lanes@firstweber.com
www.SteveLane.FirstWeber.com

Listing Activity Through 12/19/2013

Lot 6 Auburn Ridge On The River, Plover, WI 54467



[prev](#) 1 of 12 [next](#)

MLS Number: 1206110
 Listing Date: 05/29/2012
 Listing Price: \$69,900
 Days On Market: 569
 Expiration Date: 06/12/2014
[View Ways to Promote this Listing](#)

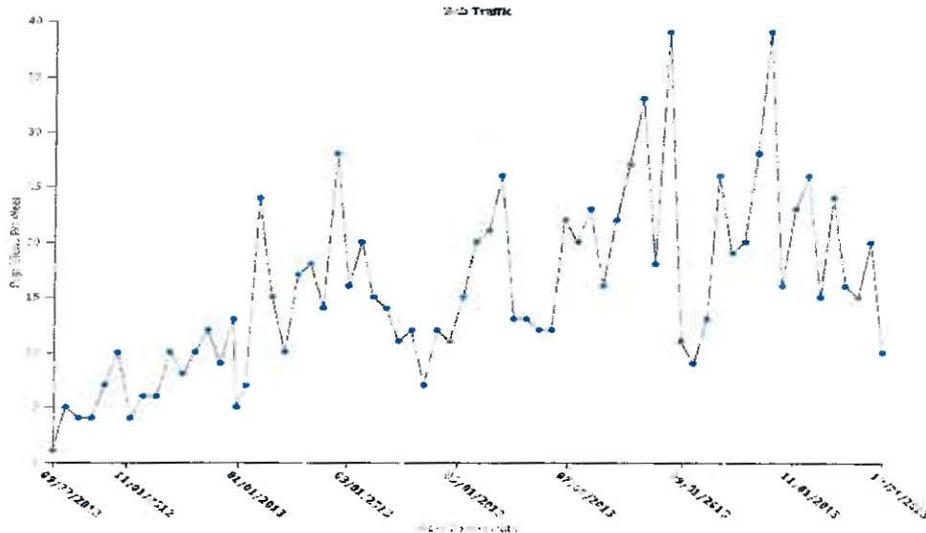
Activity Summary

Web Traffic & Referrers 1047
 MY First Weber 9

Web Traffic & Referrers | Front Runner | MY FirstWeber

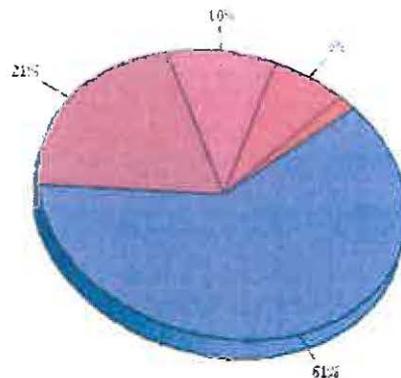
[Show All](#)

Web Detail Views - 05/29/2012 to 12/19/2013 (Detailed Web Traffic Report) Total : 1047



Web Referrers

Referrer	Total Traffic	% of Total
http://www.firstweber.com	38.0	61.29
http://www.google.com	13.0	20.97
https://www.google.com	6.0	9.68
http://www.stevelane.firstweber.com	4.0	6.45
http://atlantis.redata.com	1.0	1.61



■ <http://www.firstweber.com>
■ <http://www.google.com>
■ <https://www.google.com>
■ <http://www.stevelane.firstweber.com>
■ Other Referrers

Auburn Ridge on the River Lots



Directions: West of Plover on River Drive just East of Grant Ave.

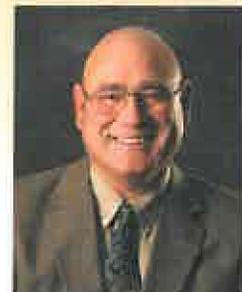
- * **Wooded Lots ranging from .4 to 1.1 Acres**
- * **Boat Slip Included**
- * **Shared access to 50 Acres of Conservancy**
- * **Your Connection to 14 miles of the great Wisconsin River**

All lots include a boat slip and common ownership to over 50 acres of conservancy and a multiuse trail system as a link to over 3000 feet of frontage on the Wisconsin River and over 2,000 acres and 14 miles of the scenic Biron Flowage. Residents may enjoy hiking and biking. They will be co-owners of The Auburn Ridge Homeowners Association that will own and maintain the common areas of the project, including the docs, parking area and the trail system. Phase I will include lots 1 -18, with the 2013 expansion to include lots 19-22. The entire project consisting of 39 home sites.

For More Information contact:



Steve Lane
715-498-5263
www.SteveLane.com



First Weber's Spirit of Giving Reaches a Milestone in Wisconsin

Over
\$1 MILLION
in Charitable
Contributions



FIRSTWEBER
GROUP
FOUNDATION

The human side of real estate.™

Since 2006, the First Weber Group Foundation has contributed over \$1,000,000.00 benefiting over 300 eligible non-profit organizations including:

- Easter Seals of WI
- Second Harvest Food Bank
- American Cancer Society
- Keep Wisconsin Warm
- Big Brothers & Big Sisters
- Homes For Our Troops
- Never Forgotten Honor Flight
- Susan G. Komen
- Ronald McDonald Houses
- Juvenile Diabetes Research
- Habitat for Humanity
- Boys & Girls Clubs
- Wounded Warrior Project
- National Multiple Sclerosis

The Foundation focuses on giving programs in areas of Wisconsin where First Weber Group has a major presence, seeking to support housing related programs and other categories of giving that are consistent with our values.



WB-3 VACANT LAND LISTING CONTRACT - EXCLUSIVE RIGHT TO SELL

1 **SELLER GIVES BROKER THE EXCLUSIVE RIGHT TO SELL THE PROPERTY ON THE FOLLOWING TERMS:**
2 ■ **PROPERTY DESCRIPTION:** Street address is: Whitetail / Whitetail Trails Subdivision 19 Lots
3 in Section 15 in the City of Stevens Point, County of Portage,
4 Wisconsin. Insert additional description, if any, at lines 254-261 or attach as an addendum per lines 262-264.
5 ■ **LIST PRICE:** see lines 256 to 261 Dollars (\$ -----).
6 ■ **INCLUDED IN LIST PRICE:** Seller is including in the list price the Property, all Fixtures not excluded on lines 10-11,
7 and the following items: -----
8 -----
9 ■ **NOT INCLUDED IN LIST PRICE: CAUTION:** Identify Fixtures to be excluded by Seller or which are rented and will
10 continue to be owned by the lessor. (See lines 212-217): -----
11 -----
12 ■ **GOVERNMENTAL AND CONSERVATION PROGRAMS:** Seller represents that all or some of the Property is
13 enrolled in the following governmental conservation, farmland, environmental, land use or use restricting programs,
14 agreements or conservation easements, (county, state or federal): none
15 -----
16 ■ **USE VALUE ASSESSMENT:** Seller represents that ~~(all or some of the Property)~~ (none of the Property) **STRIKE**
17 **ONE** has been assessed as agricultural property under use value law.
18 ■ **SPECIAL ASSESSMENTS:** Seller represents that the Property is subject to the following special assessments:
19 none
20 ■ **SPECIAL ZONING, LAND USE OR DEVELOPMENT RESTRICTIONS:** Seller represents that the Property is
21 subject to the following special zoning, land use, development restrictions or other conditions affecting the Property:
22 restrictions of record
23 ■ **MARKETING:** Seller authorizes and Broker agrees to use reasonable efforts to procure a buyer for the Property.
24 Seller agrees that Broker may market Seller's personal property identified on lines 7-8 during the term of this Listing.
25 Broker's marketing may include: First Weber Smart Signs on each lot, One 4 X 8 informational sign at
26 south entrance, MLS, First Weber Web Site pushed to Zillow, Trulia, Realtor.com, direct mailings
27 Broker may advertise the following special financing and incentives offered by Seller: -----
28 -----. Seller has a duty to cooperate with Broker's marketing
29 efforts. See lines 84-90 regarding Broker's role as marketing agent and Seller's duty to notify Broker of any potential
30 buyer known to Seller. Seller agrees that Broker may market other properties during the term of this Listing.
31 ■ **OCCUPANCY:** Unless otherwise provided, Seller agrees to give buyer occupancy of the Property at time of closing.
32 Unless otherwise agreed, Seller agrees to have the Property free of all debris and personal property except for
33 personal property belonging to current tenants, sold to buyer or left with buyer's consent.
34 ■ **COOPERATION, ACCESS TO PROPERTY OR OFFER PRESENTATION:** The parties agree that Broker will work
35 and cooperate with other brokers in marketing the Property, including brokers from other firms acting as subagents
36 (agents from other companies engaged by Broker - See lines 148-151) and brokers representing buyers. Cooperation
37 includes providing access to the Property for showing purposes and presenting offers and other proposals from these
38 brokers to Seller. Note any brokers with whom Broker shall not cooperate, any brokers or buyers who shall not be
39 allowed to attend showings, and the specific terms of offers which should not be submitted to Seller: none
40 -----
41 **CAUTION:** Limiting Broker's cooperation with other brokers may reduce the marketability of the Property.
42 ■ **EXCLUSIONS:** All persons who may acquire an interest in the Property as a Protected Buyer under a prior listing
43 contract are excluded from this Listing to the extent of the prior broker's legal rights, unless otherwise agreed to in writing.
44 Within seven days of the date of this Listing, Seller agrees to deliver to Broker a written list of all such prospective buyers.
45 The following other buyers are excluded from this Listing until none **INSERT DATE** :
46 -----
47 These other buyers are no longer excluded from this Listing after the specified date unless, on or before the specified date,
48 Seller has either accepted an offer from the buyer or sold the Property to the buyer.
49 ■ **COMPENSATION TO OTHERS:** Broker offers the following commission to cooperating brokers: 50% of
50 Listing Commission . (Exceptions if any): See Cobrokerage compensation policy (Blue Form)
51 ■ **COMMISSION:** Broker's commission shall be 10 (ten) % plus \$295 **8%**
52 Seller shall pay Broker's commission, which shall be earned, if, during the term of this Listing:
53 1) Seller sells or accepts an offer which creates an enforceable contract for the sale of all or any part of the Property;
54 2) Seller grants an option to purchase all or any part of the Property which is subsequently exercised;
55 3) Seller exchanges or enters into a binding exchange agreement on all or any part of the Property;
56 4) A transaction occurs which causes an effective change in ownership or control of all or any part of the Property; or

- 57 5) A buyer is procured for the Property by Broker, by Seller, or by any other person, at no less than the price and on
 58 substantially the same terms set forth in this Listing and in the standard provisions of the current WB-13 VACANT
 59 LAND OFFER TO PURCHASE, even if Seller does not accept this buyer's offer. (See lines 222-225 regarding
 60 procurement.)
- 61 A percentage commission, if applicable, shall be calculated based on the purchase price if commission is earned under 1)
 62 or 2) above, or calculated based on the list price under 3), 4) or 5). A percentage commission shall be calculated on the
 63 fair market value of the Property exchanged under 3) if the exchange involves less than the entire Property or on the fair
 64 market value of the Property to which an effective change in ownership or control takes place, under 4) if the transaction
 65 involves less than the entire Property. Once earned, Broker's commission is due and payable in full at the earlier of closing
 66 or the date set for closing, unless otherwise agreed in writing. Broker's commission shall be earned if, during the term of
 67 the Listing, one owner of the Property sells, conveys, exchanges or options an interest in all or any part of the Property to
 68 another owner, except by divorce judgment.
- 69 NOTE: A sale, option, exchange or procurement of a buyer for a portion of the Property does not terminate the Listing as to
 70 any remaining Property.
- 71 ■ **EXTENSION OF LISTING:** The Listing term is extended for a period of one year as to any Protected Buyer. Upon
 72 receipt of a written request from Seller or a broker who has listed the Property, Broker agrees to promptly deliver to
 73 Seller a written list of those buyers known by Broker to whom the extension period applies. Should this Listing be
 74 terminated by Seller prior to the expiration of the term stated in this Listing, this Listing shall be extended for Protected
 75 Buyers, on the same terms, for one year after the Listing is terminated.
- 76 ■ **TERMINATION OF LISTING:** Neither Seller nor Broker has the legal right to unilaterally terminate this Listing absent a
 77 material breach of contract by the other party. Seller understands that the parties to the Listing are Seller and the Broker
 78 (firm). Agents (salespersons) for Broker (firm) do not have the authority to enter into a mutual agreement to terminate the
 79 Listing, amend the commission amount or shorten the term of this Listing, without the written consent of the agent(s)
 80 supervising broker. Seller and Broker agree that any termination of this Listing by either party before the date stated on
 81 line 269 shall be indicated to the other party in writing and shall not be effective until delivered to the other Party in
 82 accordance with lines 206-211. CAUTION: Early termination of this Listing may be a breach of contract, causing the
 83 terminating party to potentially be liable for damages.
- 84 ■ **SELLER COOPERATION WITH MARKETING EFFORTS:** Seller agrees to cooperate with Broker in Broker's
 85 marketing efforts and to provide Broker with all records, documents and other material in Seller's possession or control
 86 which are required in connection with the sale. Seller authorizes Broker to do those acts reasonably necessary to
 87 effect a sale and Seller agrees to cooperate fully with these efforts which may include use of a multiple listing service,
 88 Internet advertising or a lockbox system on Property. Seller shall promptly notify Broker in writing of any potential buyers
 89 with whom Seller negotiates during the term of this Listing and shall promptly refer all persons making inquiries
 90 concerning the Property to Broker.
- 91 ■ **LEASED PROPERTY:** If Property is currently leased and lease(s) will extend beyond closing, Seller shall assign
 92 Seller's rights under the lease(s) and transfer all security deposits and prepaid rents (subject to agreed upon proration)
 93 thereunder to buyer at closing. Seller acknowledges that Seller remains liable under the lease(s) unless released by
 94 tenant(s). CAUTION: Seller should consider obtaining an indemnification agreement from buyer for liabilities under the
 95 lease(s) unless released by tenants.
- 96 ■ **BROKER DISCLOSURE TO CLIENTS:**
- 97 **UNDER WISCONSIN LAW, A BROKER OWES CERTAIN DUTIES TO ALL PARTIES TO A TRANSACTION:**
- 98 (a) The duty to provide brokerage services to you fairly and honestly.
 99 (b) The duty to exercise reasonable skill and care in providing brokerage services to you.
 100 (c) The duty to provide you with accurate information about market conditions within a reasonable time if you request
 101 it, unless disclosure of the information is prohibited by law.
 102 (d) The duty to disclose to you in writing certain material adverse facts about a property, unless disclosure of the
 103 information is prohibited by law. (See Lines 218-221)
 104 (e) The duty to protect your confidentiality. Unless the law requires it, the broker will not disclose your confidential
 105 information or the confidential information of other parties. (See Lines 157-173)
 106 (f) The duty to safeguard trust funds and other property the broker holds.
 107 (g) The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the
 108 advantages and disadvantages of the proposals.
- 109 ■ **BECAUSE YOU HAVE ENTERED INTO AN AGENCY AGREEMENT WITH A BROKER, YOU ARE THE**
 110 **BROKER'S CLIENT. A BROKER OWES ADDITIONAL DUTIES TO A CLIENT:**
- 111 (a) The broker will provide, at your request, information and advice on real estate matters that affect your transaction,
 112 unless you release the broker from this duty.
 113 (b) The broker must provide you with all material facts affecting the transaction, not just adverse facts.
 114 (c) The broker will fulfill the broker's obligations under the agency agreement and fulfill your lawful requests that are
 115 within the scope of the agency agreement.
 116 (d) The broker will negotiate for you, unless you release the broker from this duty.
 117 (e) The broker will not place the broker's interests ahead of your interests. The broker will not, unless required by

118 law, give information or advice to other parties who are not the broker's clients, if giving the information or advice is
119 contrary to your interests.

120 (f) If you become involved in a transaction in which another party is also the broker's client (a "multiple representation
121 relationship"), different duties may apply.

122 ■ **MULTIPLE REPRESENTATION RELATIONSHIPS AND DESIGNATED AGENCY:**

123 ■ A multiple representation relationship exists if a broker has an agency agreement with more than one client who is a
124 party in the same transaction. In a multiple representation relationship, if all of the broker's clients in the transaction
125 consent, the broker may provide services to the clients through designated agency.

126 ■ Designated agency means that different salespersons employed by the broker will negotiate on behalf of you and the
127 other client or clients in the transaction, and the broker's duties will remain the same. Each salesperson will provide
128 information, opinions, and advice to the client for whom the salesperson is negotiating, to assist the client in the
129 negotiations. Each client will be able to receive information, opinions, and advice that will assist the client, even if the
130 information, opinions, or advice gives the client advantages in the negotiations over the broker's other clients. A
131 salesperson will not reveal any of your confidential information to another party unless required to do so by law.

132 ■ If a designated agency relationship is not in effect you may authorize or reject a multiple representation relationship.
133 If you authorize a multiple representation relationship the broker may provide brokerage services to more than one
134 client in a transaction but neither the broker nor any of the broker's salespersons may assist any client with
135 information, opinions, and advice which may favor the interests of one client over any other client. If you do not
136 consent to a multiple representation relationship the broker will not be allowed to provide brokerage services to more
137 than one client in the transaction.

138 **INITIAL ONLY ONE OF THE THREE LINES BELOW:**

139 _____ I consent to designated agency.

140 _____ I consent to multiple representation relationships, but I do not consent to designated agency.

141 _____ I reject multiple representation relationships.

142 **NOTE: YOU MAY WITHDRAW YOUR CONSENT TO DESIGNATED AGENCY OR TO MULTIPLE REPRESENTATION
143 RELATIONSHIPS BY WRITTEN NOTICE TO THE BROKER AT ANY TIME. YOUR BROKER IS REQUIRED TO DISCLOSE TO
144 YOU IN YOUR AGENCY AGREEMENT THE COMMISSION OR FEES THAT YOU MAY OWE TO YOUR BROKER. IF YOU HAVE
145 ANY QUESTIONS ABOUT THE COMMISSION OR FEES THAT YOU MAY OWE BASED UPON THE TYPE OF AGENCY
146 RELATIONSHIP YOU SELECT WITH YOUR BROKER YOU SHOULD ASK YOUR BROKER BEFORE SIGNING THE AGENCY
147 AGREEMENT.**

148 ■ **SUBAGENCY:** The broker may, with your authorization in the agency agreement, engage other brokers who assist
149 your broker by providing brokerage services for your benefit. A subagent will not put the subagent's own interests
150 ahead of your interests. A subagent will not, unless required by law, provide advice or opinions to other parties if doing
151 so is contrary to your interests.

152 **PLEASE REVIEW THIS INFORMATION CAREFULLY. A broker or salesperson can answer your questions about
153 brokerage services, but if you need legal advice, tax advice, or a professional home inspection, contact an
154 attorney, tax advisor, or home inspector. This disclosure is required by section 452.135 of the Wisconsin statutes
155 and is for information only. It is a plain language summary of a broker's duties to you under section 452.133 (2) of
156 the Wisconsin statutes.**

157 ■ **CONFIDENTIALITY NOTICE TO CLIENTS:** Broker will keep confidential any information given to Broker in
158 confidence, or any information obtained by Broker that he or she knows a reasonable person would want to be kept
159 confidential, unless the information must be disclosed by law or you authorize Broker to disclose particular information.
160 Broker shall continue to keep the information confidential after Broker is no longer providing brokerage services to you.
161 The following information is required to be disclosed by law:

162 1) Material adverse facts, as defined in section 452.01 (5g) of the Wisconsin statutes (lines 218-221).

163 2) Any facts known by the Broker that contradict any information included in a written inspection report on the property
164 or real estate that is the subject of the transaction.

165 To ensure that the Broker is aware of what specific information you consider confidential, you may list that information
166 below (see lines 168-170). At a later time, you may also provide the Broker with other information you consider to be
167 confidential.

168 **CONFIDENTIAL INFORMATION:** none

169 _____

170 _____

171 **NON-CONFIDENTIAL INFORMATION** (The following may be disclosed by Broker): none

172 _____

173 _____

174 ■ **SELLER'S DISCLOSURE REPORT:** Wisconsin Administrative Code Chapter RL 24 requires listing brokers to
175 make inquiries of the Seller on the condition of the Property and to request that Seller provide a written response to
176 Broker's inquiry. Seller agrees to complete a seller's disclosure report to the best of Seller's knowledge. Seller agrees
177 to amend the report should Seller learn of any defect(s) after completion of the report but before acceptance of a buyer's
178 offer to purchase. Seller authorizes Broker to distribute the report to all interested parties and their agents inquiring
179 about the Property and acknowledges that Broker has a duty to disclose all material adverse facts as required by law.

180 ■ **SELLER REPRESENTATIONS REGARDING DEFECTS:** Seller represents to Broker that as of the date of this
 181 Listing, if a seller's disclosure report or other form of written response to Broker's inquiry regarding the condition of the
 182 Property has been made by the Seller, the Seller has no notice or knowledge of any defects affecting the Property other
 183 than those noted on Seller's disclosure report or written response.

184 **WARNING: IF SELLER REPRESENTATIONS ARE INCORRECT OR INCOMPLETE, SELLER MAY BE LIABLE FOR**
 185 **DAMAGES AND COSTS.**

186 ■ **OPEN HOUSE AND SHOWING RESPONSIBILITIES:** Seller is aware that there is a potential risk of injury, damage
 187 and/or theft involving persons attending an "individual showing" or an "open house." Seller accepts responsibility for
 188 preparing the Property to minimize the likelihood of injury, damage and/or loss of personal property. Seller agrees to
 189 hold Broker harmless for any losses or liability resulting from personal injury, property damage, or theft occurring
 190 during "individual showings" or "open houses" other than those caused by Broker's negligence or intentional
 191 wrongdoing. Seller acknowledges that individual showings and open houses may be conducted by licensees other
 192 than Broker, that appraisers and inspectors may conduct appraisals and inspections without being accompanied by
 193 Broker or other licensees, and that buyers or licensees may be present at all inspections and testing and may
 194 photograph or videotape Property unless otherwise provided for in additional provisions at lines 254-261 or in an
 195 addendum per lines 262-264.

196 ■ **DEFINITIONS:**

197 **ADVERSE FACT:** An "adverse fact" means any of the following:

198 (a) A condition or occurrence that is generally recognized by a competent licensee as doing any of the following:

- 199 1) Significantly and adversely affecting the value of the Property;
- 200 2) significantly reducing the structural integrity of improvements to real estate; or
- 201 3) presenting a significant health risk to occupants of the Property.

202 (b) Information that indicates that a party to a transaction is not able to or does not intend to meet his or her
 203 obligations under a contract or agreement made concerning the transaction.

204 **DEADLINES - DAYS:** Deadlines expressed as a number of "days" from an event are calculated by excluding the day the
 205 event occurred and by counting subsequent calendar days.

206 **DELIVERY:** Delivery of documents or written notices related to this Listing may only be accomplished by:

- 207 1) giving the document or written notice personally to the party;
- 208 2) depositing the document or written notice postage or fees prepaid or charged to an account in the U.S. Mail or a
 209 commercial delivery system, addressed to the party, at the party's address (See lines 275, 281 and 287.);
- 210 3) electronically transmitting the document or written notice to the party's fax number (See lines 277, 283 and 289.); or,
- 211 4) as otherwise agreed in additional provisions on lines 254-261 or in an addendum to this Listing.

212 **FIXTURES:** A "fixture" is an item of property which is physically attached to or so closely associated with land so as to
 213 be treated as part of the real estate, including, without limitation, physically attached items not easily removable
 214 without damage to the premises, items specifically adapted to the premises, and items customarily treated as fixtures,
 215 including, but not limited to, all: perennial crops; garden bulbs; plants; shrubs and trees; and fences; storage buildings
 216 on permanent foundations and docks/piers on permanent foundations.

217 **CAUTION: Annual crops are not part of the purchase price unless otherwise agreed.**

218 **MATERIAL ADVERSE FACT:** A "material adverse fact" means an adverse fact that a party indicates is of such
 219 significance, or that is generally recognized by a competent licensee as being of such significance to a reasonable
 220 party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction
 221 or affects or would affect the party's decision about the terms of such a contract or agreement.

222 **PROCURE:** A buyer is procured when, during the term of the Listing, an enforceable contract of sale is entered into
 223 between the Seller and the buyer or when a ready, willing and able buyer submits to the Seller or the Listing Broker a written
 224 offer at the price and on substantially the terms specified in this Listing. A buyer is ready, willing and able when the buyer
 225 submitting the written offer has the ability to complete the buyer's obligations under the written offer. (See lines 57-60)

226 **PROPERTY:** Unless otherwise stated, "Property" means the real estate described at lines 2-4.

227 **PROTECTED BUYER:** Means a buyer who personally, or through any person acting for such buyer: 1) delivers to Seller or
 228 Broker a written offer to purchase, exchange or option on the Property during the term of this Listing; 2) negotiates directly
 229 with Seller by discussing with Seller the potential terms upon which buyer might acquire an interest in the Property; or 3)
 230 attends an individual showing of the Property or discusses with Broker or cooperating brokers the potential terms upon
 231 which buyer might acquire an interest in the Property, but only if Broker delivers the buyer's name to Seller, in writing, no
 232 later than three days after the expiration of the Listing. The requirement in 3), to deliver the buyer's name to Seller in writing,
 233 may be fulfilled as follows: a) If the Listing is effective only as to certain individuals who are identified in the Listing, by the
 234 identification of the individuals in the Listing; or, b) if a buyer has requested that the buyer's identity remain confidential, by
 235 delivery of a written notice identifying the broker with whom the buyer negotiated and the date(s) of any showings or other
 236 negotiations.

237 ■ **NON-DISCRIMINATION:** Seller and Broker agree that they will not discriminate against any prospective buyer on
 238 account of race, color, sex, sexual orientation as defined in Wisconsin Statutes, Section 111.32 (13m), disability,
 239 religion, national origin, marital status, lawful source of income, age, ancestry, familial status, or in any other unlawful
 240 manner.

241 ■ **EARNEST MONEY:** If Broker holds trust funds in connection with the transaction, they shall be retained by Broker in
242 Broker's trust account. Broker may refuse to hold earnest money or other trust funds. Should Broker hold the earnest money
243 Seller authorizes Broker to disburse the earnest money as directed in a written earnest money disbursement agreement
244 signed by or on behalf of all parties having an interest in the trust funds. If the transaction fails to close and the earnest
245 money is disbursed to Seller, then upon disbursement to Seller the earnest money shall be paid first to reimburse Broker for
246 cash advances made by Broker on behalf of Seller and one half of the balance, but not in excess of the agreed commission,
247 shall be paid to Broker as Broker's full commission in connection with said purchase transaction and the balance shall belong
248 to Seller. This payment to Broker shall not terminate this Listing.

249 ■ **UTILITY AVAILABILITY:** Seller represents that the following utility connections are located as follows: (e.g. at the
250 lot line, on the property, across the street, unknown, etc.): electricity to Lot line; gas to lot line
251 municipal sewer to lot line; municipal water to lot line; telephone to lot line
252 other _____; **STRIKE AND COMPLETE AS APPLICABLE**

253 ■ **ZONING:** Seller represents that the property is zoned: R-1 Suburban single family

254 ■ **ADDITIONAL PROVISIONS:** Note: 50' ANR Pipeline Easement transects the property
255 Seller agrees "Delivery" includes authorization for delivery by e-mail, and Seller agrees to provide Electronic Consent. E-mail
256 address below or as otherwise specified by Seller.

257 Pricing: Lot 2: \$29,900, Lot 44: \$39,900 (Lots 2 and 44 reflect different pricing)

258 Lot 37: \$32,000, Lot 1: \$33,700; Lot 26: \$36,000; Lot 34: \$40,800; Lot 51: \$40,800; Lot 52: \$37,200; Lot 60: \$37,200

259 Lot C: \$35,000 Lot D: \$37,100 Lot E: \$35,400 Lot G: \$31,600 Lot H: \$31,700 Lot I: \$35,400 Lot J: \$35,200 Lot K: \$31,600

260 Lot M: \$39,900 Lot N: \$39,900 Lot O: \$32,500

261 ■ **ADDENDA:** The attached addenda

262 _____ is/are made part of this Listing.

263
264
265 ■ **NOTICE ABOUT SEX OFFENDER REGISTRY:** You may obtain information about the sex offender registry and
266 persons registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at
267 <http://www.widocoffenders.org>, or by telephone at (608)240-5830.

268 ■ **TERM OF THE CONTRACT:** From the First day of February, 2014
269 up to and including midnight of the First day of December, 2014

270 ■ **READING/RECEIPT: BY SIGNING BELOW, SELLER ACKNOWLEDGES RECEIPT OF A COPY OF THIS**
271 **LISTING CONTRACT AND THAT HE/SHE HAS READ ALL FIVE PAGES AS WELL AS ANY ADDENDA AND ANY**
272 **OTHER DOCUMENTS INCORPORATED INTO THE LISTING.**

273 (x) _____
274 Seller's Signature ▲ Print Name Here: ▲ Date ▲

275 _____
276 Seller's Address ▲ Seller's Phone # ▲

277 _____
278 Seller's Fax # ▲ Seller's E-Mail Address ▲

279 (x) _____
280 Seller's Signature ▲ Print Name Here: ▲ Date ▲

281 _____
282 Seller's Address ▲ Seller's Phone # ▲

283 _____
284 Seller's Fax # ▲ Seller's E-Mail Address ▲

285 (x) Steve Lane Steve Lane, First Weber Group
286 Agent for Broker ▲ Print Name Here: ▲ Broker/Firm Name ▲ Date ▲

287 5424 Hwy. 10 East Stevens Point WI 54482 715-341-6688
288 Broker/Firm Address ▲ Broker/Firm Phone # ▲

289 715-341-6861 lanes@firstweber.com
290 Broker/Firm Fax # ▲ Broker/Firm E-Mail Address ▲

Whitetail Trail

Whitetail Subdivision



Joshua Zimmerman

715-323-2634



**THE REAL ESTATE
GROUP, INC.**

5725 Windy Drive, Suite E

Stevens Point, WI 54482



Holly Carter

715-572-4572

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Joshua Zimmerman & Holly Carter

Joshua Zimmerman: 715-323-2634, jzimmerman@coldwellhomes.com

Holly Carter: 715-572-4572, hcarter@coldwellhomes.com

5725 Windy Drive, Suite E, Stevens Point, WI, 54482

December 20, 2013

Mr. Michael Ostrowski
Director of Community Development
Stevens Point City Hall
1515 Strongs Avenue
Stevens Point, Wisconsin, 54481

Dear Mr. Ostrowski,

Please consider our Brokerage Services for the Whitetail Trail / Whitetail Subdivision for the City of Stevens Point. We are very eager to expand our opportunities within the community.

Our enclosed resumes indicate our backgrounds including the Military, College Degrees, Business Networking, and Community Involvement which has instilled the discipline, knowledge, and dedication it takes to accomplish our Real Estate Goals. Some other items we have recently accomplished at a professional level include:

- 4 Ground Breaking Ceremonies and 12 New Business Ribbon Cuttings as an Ambassador for the Portage County Business Council
- 3 Consecutive Vice President terms of Business Networking International for the local Stevens Point Chapter
- Active Members of the Wisconsin REALTORS® Association and National Association of REALTORS®
- Regularly awarded the monthly Chairmans Circle for Coldwell Banker

A major strength that we would bring to representing the Whitetail Subdivision is our proven determination and fortitude. With strong communication, organizational, and management skills, we are confident that we will be a valuable asset to the city. I feel that strong backgrounds as proven leaders, the ability to learn, and willingness to adapt to the economy would be a great benefit as well.

We would greatly appreciate the opportunity and look forward to your final decision on January 20th, 2014. Thank you for your time and consideration.

Sincerely,

Joshua Zimmerman
Licensed Realtor

Sincerely,

Holly Carter
Licensed Realtor

Joshua S. Zimmerman

5725 Windy Drive, Stevens Point, Wisconsin, 54482, (715)-323-2634, jzimmerman@coldwellhomes.com

Education

University of Wisconsin- Stevens Point, Stevens Point, Wisconsin

Bachelor of Science Degree

September 2007- May 2011

- Major: Business Administration
- Minor: Economics
- Concentration: Finance, Insurance, Real Estate

Non-Commissioned Officer Academy, Grafenwohr, Germany
Certificate

August 2005

- Completed courses in leadership and military subjects
- Graduated on Commandants List and Commandants Top Team
- Graduated in Top 10% of 700 Students

Experience

Coldwell Banker, The Real Estate Group, Stevens Point, Wisconsin

June 2010-Present

- Active member of the National Association of REALTORS®
- Active member of the Wisconsin REALTORS® Association
- Sold over 4 Million Dollars in Real Estate Volume in Central Wisconsin in 2013

United States Army

July 2000-February 2007

1st Armored Division, G-Troop, 2nd BCT, Baghdad, Iraq

Sergeant

July 2005-November 2006

- Served as a Combat Observation Lasing Team (COLT) Platoon Sergeant
- Directly supervised twenty two soldiers in combat
- Responsible for vehicles and equipment valued over \$4.0 million

1st Armored Division, 4th Battalion 27th Field Artillery, Baghdad, Iraq

Private First Class

April 2003-July 2004

- Served in COLT Platoon that captured 90% of Battalions top targets in Iraq
- Responsible for vehicle and equipment valued over \$1.0 million
- Responsible in the aid of training over sixty Iraqi Civil Defense Corpsmen

Selected Awards

Army Commendation Medal, April 2004, November 2005, December 2006

Army Good Conduct Medal, July 2005

Letter of Commendation, August 2005

Profile

INTERPERSONAL SKILLS: Determined, reliable, trustworthy, ethical and professional with a high level of integrity. Establish rapport with people of different backgrounds in a variety of settings. Predict and correct potential issues before they occur.

ORGANIZATION SKILLS: Detailed oriented and can accomplish any task in an efficient manner. Strong planning, analyzing and developing skills.

FLEXIBILITY: Versatile team player; take on added responsibilities and learn/apply new skills consistently and quickly. Serve on boards and committees throughout Stevens Point including an Ambassador for the Portage County Business Council.

Professional Experience:

Coldwell Banker, The Real Estate Group, Inc.

Realtor

March 2012-Currently

A highly talented Real Estate Sales Agent with experience in renting, buying, and selling property for clients; performing duties, such as studying property listings, building a relationship with prospective clients, accompanying clients to property site, discussing conditions of sale, and drawing up real estate contracts.

Responsibilities:

- Diligently work for buyers and sellers through the process of purchasing and selling a home, land or commercial property
- Build a relationship with clients to determine what kinds of properties they are seeking, what needs they have and what will work best for themselves or their families
- Maintain accessibility for buyer and sellers and communicate with them on a regular basis
- Coordinated property closings, overseeing signing of documents and disbursement of funds.
- Advise buyers and sellers on current market trends
- Present a customized, written Marketing action Plan to clients, which may include an Open House, when appropriate, or other marketing options.
- Negotiate on behalf of clients
- Established positive flow of communication with other agents, buyers and sellers, mortgage officers, title personnel and attorneys involved in the home buying and selling process.
- Uncommon ability to network effectively

Central City Credit Union, Stevens Point, WI

Membership Development Specialist

December 09-November 13

Responsibilities:

- Serve as the Credit Union representative at community events within Marshfield, Stevens Point, Plover and serving communities
- Public Relations-develop community involvement in Marshfield, Stevens Point, Plover and serving communities
- Work closely with Marshfield Area Chamber of Commerce & Industry, Portage County Business Council, Plover Area Business Association
- Work with Marketing Manager on website maintenance, product development and writing newsletter articles
- Coordinate and plan Elementary School Branch with teachers
- Perform financial education seminars for all ages
- Develop, plan and implement innovative marketing promotions
- Plan and implement Member Appreciation Day, Youth Week, International Credit Union Day along with other annual events

Member Service Representative

March 09- December 09

Responsibilities:

- Assist members with financial transaction
- Opening and closing member accounts
- Cross selling credit union products

Community Involvement:

- 2011-2012 President of Noon Optimist Club-Stevens Point, WI
- Portage County Business Council Ambassador
 - 4 Ground Breaking ceremonies in 2013
 - 12 Ribbon Cutting ceremonies in 2013
- Leadership of Portage County Participant 2010-2011
- Involved with Ignite Young Professionals of Portage County
- Junior Achievement Northcentral District board member
- Stevens Point Police Department Citizens Academy Graduate 2010
- Education Committee for the United Way of Portage County

Education

University Of Phoenix, Columbus, OH

Bachelor degree in Management

Graduated November 2007

Madison Area Technical College, Madison, WI

Associates degree in Business Management

Graduated May 2005

Narrative

Between 2012 and 2013 we have seen an increase in consumer confidence as single family new construction building permits went from 9 in 2012 to 14 in 2013. The number of vacant land sales have increase from 24 in 2012 to 44 in 2013. Average days vacant land was on the market in 2012 was 287 days compared to 155 days in 2013.

Coldwell Banker, The Real Estate Group, Inc Stevens Point office currently has 18 personnel. Between Josh and Holly, we have been involved in numerous Residential, Commercial and Land transactions. We have experience working for buyers, sellers, inspectors, lenders, appraisers, builders, and title companies. Looking to expand our experience, this is a perfect opportunity for the city of Stevens Point to maximize on the determination and enthusiasm of two diversified energetic realtors. We have built a strong reputation in and out of the real estate community.

Learn more about the agents:

Holly is highly motivated with experience in buying and selling property for clients. With great flexibility, she is available to work with clients at their convenience. Building relationships with not only clients but members of the community she lives and works in. Holly strongly feels as a realtor it is important to give back to the community promote and encourage others to live in. As an ambassador for the Portage County Business Council, Holly has been to 12 ribbon cutting of new businesses and 4 ground breaking ceremonies for new business development in Portage County in 2013. She is on the Education committee of the United Way of Portage County, a board member for Junior Achievement of Northcentral Wisconsin, has participated in Leadership Portage County through the Portage County Business Council, Graduate of the Stevens Point Police Department Citizens Academy program and past president of the Stevens Point Noon Optimist Club. With a background in the finance as a certified financial counselor, various sales positions and a bachelor degree in Business Management, her experience and knowledge surpass expectations.

Josh is very determined to succeed at whatever he does. As an active member of our community Josh has served in the United States Military in Germany for 5 years and spent 3 years in Iraq. Josh's dedication to perfection gained him several awards, medals, and won several military competitions in Europe and the Middle East. Upon his return Josh made Stevens Point his home and began attending University of Wisconsin Stevens Point majoring in Business, Accounting, and Economics with a concentration in Finance, Insurance, and Real Estate. In his Junior year of college Josh could not wait and began a career and began working as a realtor. Josh is very actively involved in the Business Networking International (BNI) group in the Stevens Point Chapter which is made up of over 40 local businesses and organizations and has served 3 consecutive Vice President terms. Josh is regularly awarded the monthly Chairman's Circle for Coldwell Banker and has sold over 4 Million Dollars in Real Estate Volume in Central Wisconsin in 2013.

By choosing us you will be receiving the dedication and determination of two highly motivated Real Estate Agents to list, promote, market and sell the vacant lots.



**THE REAL ESTATE
GROUP, INC.**

THE REAL ADVANTAGE

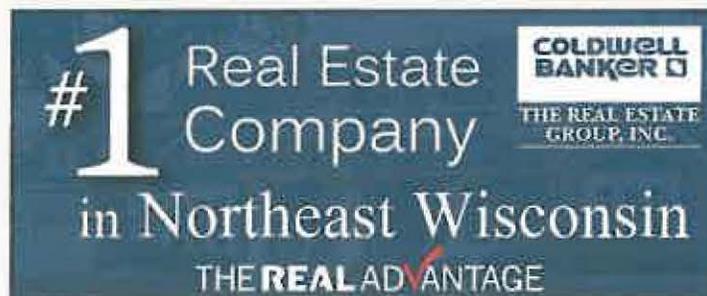
Coldwell Banker The Real Estate Group is pleased to serve you with 18 highly trained professional REALTORS ready to meet your real estate needs. Coldwell Banker The Real Estate Group has the latest technology made available to buyers and sellers to insure the property you desire to sell or purchase is at your fingertips.

Coldwell Banker The Real Estate Group has the resources to accommodate your needs. We are committed to providing uncompromising service to you the customer and with our state of the art technology we can showcase your property like no other real estate company. Our information includes interactive mapping, automated emails, instant text information, unlimited photos, property tours, maps of area schools, businesses located near your property, community information, detailed traffic reports, and most important-communication!

Coldwell Banker The Real Estate Group understands that buying and selling real estate can be an overwhelming task. Choosing the right REALTOR and REAL ESTATE FIRM can make the process easier and more profitable to you the client. Coldwell Banker The Real Estate Group agents have the knowledge, years of experience, and proven track record to get the job done. Our agents have had the opportunity to develop Oakcrest Subdivision in Plover, to work hands on with Helmrick/Moodie Development projects, and have worked side by side with many of the talented builders in the area representing and marketing both their personal and clients spec homes.

#1 IN NORTHEAST WISCONSIN

- Coldwell Banker The Real Estate Group, Inc. has been helping people in Northeast and Central Wisconsin find their dream home for over 50 years.
- We are the #1 Real Estate Company in Northeast Wisconsin.
- 1 in 4 homes in Northeast Wisconsin are sold by Coldwell Banker The Real Estate Group, Inc.
- With over 450 sales professionals in 19 offices across Northeast Wisconsin, our friendly and experienced REALTORS® take care of all the details while you focus on making your dream house a home.



ColdwellHomes.com



THE ULTIMATE ADDRESS IN REAL ESTATE

The *all-new* ColdwellHomes.com

- Advanced searching capabilities
- Color coded map search
- Customized market reports
- Videos/virtual tours with unlimited photos
- Text CB number on yard sign to receive property information
- Detailed neighborhood & school information
- Search Open Houses—before Sunday
- Buyer alert feature that alerts you when a new property meets YOUR criteria



ColdwellHomes.com

**COLDWELL
BANKER**
THE REAL ESTATE
GROUP, INC.
THE REAL ADVANTAGE

PERSONALIZED COMMUNICATION PLAN

- I offer customized communication plans to all of my sellers.
- When I list your property, I will have a communication plan in place so you always know how I am working with you.
- Let's talk about how we are going to communicate...



Marketing Plan

- **Signs:**
 - 2 Large Full Color 4x8 signs with map of available lots located near subdivision, updated as lots sell. (See Exhibit)
 - 24"x36" Company Sign on each available lot with agents contact number.

- **Personal Interaction:**
 - Personally meet with local Builders, Lenders, and Contractors, Quarterly with updates.
 - Participate in Home Builders Expo with booth exposure and sign display of available lots.
 - Word of Mouth Networking: Business Networking International (Stevens Point Chapter), Portage County Business Council, Realtor Affiliated Events, Golden Sands Home Builders Association, etc.

- **Print Advertisement:**
 - Quarterly Advertisement in Local Real Estate Today.
 - Advertisement in Golden Sands Home Booklets for 2014 Parade of Homes.
 - Approx. 12"x18" Posters of available lots distributed to local businesses for display.

- **Social Media:**
 - Lots and subdivision advertised on Facebook Business page.
 - Craigslist ads refreshed biweekly.

- **Additional Technological Exposure:**
 - Each lot input into Multiple Listing Services within Wausau, Marshfield, Merrill, Medford, Wisconsin Rapids, and Stevens Point areas reaching out to over 540 Licensed Realtors.
 - Corporate Website and Advertisement on 350+ Real Estate websites to include Trulia, Zillow, Yahoo Real Estate, HomeFinder.com, FirstWeber.com, ReMax.com, ColdwellBanker.com, ColdwellHomes.com, Land Watch, etc.
 - Advertisement on Coldwellhomes.com which includes unlimited photos, google mapping, walkscore, with link to detailed school information on school within the district including test scores.
 - Lots can be found on Mobile websites with text rider

- **Above and Beyond:**
 - Reach out to Marshfield Clinic HR Department for incoming employees.

Fee Schedule

- All vacant lots will be listed with a 6% Success Fee of the final purchase price of each lot at the time of closing. Upon the expiration of listing contract, no fee will be due to brokerage for duties performed on unsold lots.

Budget Plan

Budget Marketing Plan 24 Month Listing Contract (100% Agent / 0% City)

- 2 Large Full Color 4'x8' Signs.....Agents \$500.00 / City \$0.00
- Quarterly Advertisement in Real Estate Today in 2014.....Agents \$580.00 / City \$0.00
- Booth and Sign at Home Builders Expo 2014 and 2015.....Agents \$1000.00 / City \$0.00
- Ad. in Golden Sands 2014 Parade of Homes Book.....Agents \$500.00 / City \$0.00

Total Agents \$2580.00 / City \$0.00

Budget Marketing Plan 18 Month Listing Contract (70% Agent / 30% City)

- 2 Large Full Color 4'x8' Signs.....Agents \$350.00 / City \$150.00
- Quarterly Advertisement in Real Estate Today in 2014.....Agents \$406.00 / City \$174.00
- Booth and Sign at Home Builders Expo 2014 and 2015.....Agents \$700.00 / City \$300.00
- Ad. in Golden Sands 2014 Parade of Homes Book.....Agents \$350.00 / City \$150.00

Total Agents \$1806.00 / City \$774.00

Budget Marketing Plan 12 Month Listing Contract (35% Agent / 65% City)

- 2 Large Full Color 4'x8' Signs.....Agents \$175.00 / City \$325.00
- Quarterly Advertisement in Real Estate Today 2014.....Agents \$203.00 / City \$377.00
- Booth and Sign at Home Builders Expo 2014.....Agents \$175.00 / City \$325.00
- Ad. in Golden Sands 2014 Parade of Homes Book.....Agents \$175.00 / City \$325.00

Total Agents \$728.00 / City \$1352.00

Budget Marketing Plan 6 Month Listing Contract (15% Agents / 85% City)

- 2 Large Full Color 4'x8' Signs.....Agents \$75.00 / City \$425.00
- Quarterly Advertisement in Real Estate Today 2014.....Agents \$43.50 / City \$246.50
- Booth and Sign at Home Builders Expo.....Agents \$75.00 / City \$425.00
- Ad. in Golden Sands 2014 Parade of Homes Book.....Agents \$75.00 / City \$425.00

Total Agents \$268.50 / City \$1521.50



1335 Contractors Blvd, Plover

Phone: 715.341.7446
 Fax: 715.342.4583

Customer Quote

Customer Name
Holly Carter Coldwell Banker, The Real Estate Group, Inc. Attn: 715-572-4572 From: Kurt

Date	Quote Number
12-19-2013	12192013

Description	Quantity	Per Item Cost	TOTAL
QTY: ONE (1) 4'x8' x 1/2" Corrugated Plastic sign, with full color 3M vinyl print. Estimated lifespan 2-3yrs	1	215.00	215.00
QTY: ONE (1) 4'x8' x 1/8" Omegabond sign, with full color 3M vinyl print and UV Laminate. Estimated lifespan 4-5yrs	1	315.00	315.00
QTY: ONE (1) 4'x8' x 1/4" Alupalite sign, with full color 3M vinyl print and UV Laminate. Estimated lifespan 4-5yrs	1	365.00	365.00
<p>** All sign options include small red "SOLD" decals for putting over the lots that are no longer available.</p> <p>Price includes BASIC setup charges, if a print file is supplied. Excessive design time creating print ready artwork may require additional design charges based on time.</p> <p>The last two signs are priced with <i>3M Intermediate vinyls and UV Laminate</i>. The Laminate will help protect the printed ink from fading for approx 5yrs. If you need a longer term sign than this, we can use a 3M HP (High Performance) vinyl and laminate good for 7+ years. Please contact for additional pricing options.</p> <p>Quote Notes 1. Complete Approx 1-2 weeks after order, deposit, & artwork approval 2. Payment Terms: 50% down at time of order, net 30 on balance after completion 3. Quote valid for 60 days.. 4. Thank You for choosing Sign Pro!</p> <p>Customer Signature _____ Date _____</p> <p><small>* if a Building Sign Permit is required, you can obtain one on your own, or we can provide one. Sign Pro charges actual permit fee + \$25 processing. We have the form if you'd like to process it on your own as well, available upon request. For reference... City of Stevens Point charges \$10/\$1000 sale price of sign, minimum \$40.</small></p>			
TOTAL			XXX

realestatetoday

Complete Coverage Competitive Cost



Add HOOPLA Magazine

Ad Size	In inches	12 x year	24 x year	49 x year	24 x year
1/4 page	4.8" x 5.667"	\$145.	\$125.	\$100.	\$85.
1/2 page	9.75" x 5.667"	\$250.	\$225.	\$200.	\$175.
Full page	9.75" x 11.5"	\$425.	\$350.	\$300.	\$300.

Published Weekly on Fridays*

Copy due 10:00 a.m. Monday the week the ad runs**

**Deadlines subject to change during Holiday weeks

BUYERS' *guide*

**Contact Julie
715-344-4700**

jbergstrom@mmlocal.com



Get Scores(/cities-and-neighborhoods/)

Find Apartments(/apartments/)

Post Listings(/professional/feature)

Go

Share

1223-1245 Black Bear Trail

Car-Dependent

Stevens Point(/WI/Stevens_Point)

Nearby
Apartments(/apartments)

- Restaurants:**
- Sport Plate 1.9mi
- Coffee:**
- Starbucks 2.7mi
- Bars:**
- Morey's Bar 1.9mi
- Groceries:**
- Asian American Market 2.2mi
- Parks:**
- Schmeckle Reserve 2.2mi
- Schools:**
- Bannach Elementary School 2.2mi
- Shopping:**
- Build A Beanle .9mi
- Entertainment:**
- Museum of Natural History 2.9mi
- Errands:**
- Target 2.3mi
- Search Nearby:**



Go

[Add a place](#) | [Walk Score widgets](#)

1223-1245 Black Bear Trail has a Walk Score of 2 out of 100. This location is a Car-Dependent neighborhood so almost all errands require a car.

This location is in Stevens Point.

[Read More](#)

Travel Time Map

Explore how far you can travel by car, bus, bike and foot from 1223-1245 Black Bear Trail.



[Logout](#)

Welcome Tammy Wagner Shortcode: 88500

[Home](#) | [Properties](#) | [ID's](#) | [Agents](#) | [Leads](#) | [History](#) | [My Info](#) | [Support](#)

Edit Property MLS ID -

Mobile ID - CB1037

Edit Property

Agent : <input type="text" value="Joshua Zimmerman"/>	Family rooms : <input type="text" value="0"/>	Lot size : <input type="text" value="0"/>
Address : <input type="text" value="5605 WILDERNESS LANE"/>	Bedrooms : <input type="text" value="3"/>	SQ Feet : <input type="text" value="1790"/>
City : <input type="text" value="BANCROFT"/>	Living rooms : <input type="text" value="0"/>	Garage : <input type="text" value="0"/>
State : <input type="text" value="WI"/>	Bathrooms : <input type="text" value="2"/>	Detached Garage : <input type="text" value="0"/>
Expiration Date : <input type="text"/>	Dining rooms : <input type="text" value="0"/>	Fire place : <input type="text" value="0"/>
Start Date : <input type="text" value="09/29/2013"/>	Eat in kitchen : <input type="text" value="0"/>	Parking Lot : <input type="text" value="0"/>
		Price : \$ <input type="text" value="137900"/>

Add Photo : No file selected.

1	2	3	4
<input type="button" value="Delete Photo"/>	Pos: <input type="text" value="1"/> <input type="button" value="Delete Photo"/>	<input type="button" value="Delete Photo"/>	Pos: <input type="text" value="3"/> <input type="button" value="Delete Photo"/>

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Standard text messaging rates apply. See your carrier's website for details and detailed description of fees.



Washington El | Stevens Point Area Public School Report Card | 2012-13 | Summary

Overall Accountability Score and Rating



Meets Expectations

Overall Accountability Ratings	Score
Significantly Exceeds Expectations	83-100
Exceeds Expectations	73-82.9
Meets Expectations	63-72.9
Meets Few Expectations	53-62.9
Fails to Meet Expectations	0-52.9

Priority Areas

Student Achievement

Reading Achievement
Mathematics Achievement

Student Growth

Reading Growth
Mathematics Growth

Closing Gaps

Reading Achievement Gaps
Mathematics Achievement Gaps
Graduation Rate Gaps

On-Track and Postsecondary Readiness

Graduation Rate (when available)
Attendance Rate (when graduation not available)
3rd Grade Reading Achievement
8th Grade Mathematics Achievement
ACT Participation and Performance

School Score	Max Score	K-5 State	K-5 Max
70.5/100		66.5/100	
30.7/50		28.7/50	
39.8/50		37.8/50	
64.8/100		65.7/100	
35.2/50		33.4/50	
29.6/50		32.3/50	
41.9/100		65.6/100	
20.3/50		33.2/50	
21.6/50		32.4/50	
NA/NA		NA/NA	

Student Engagement Indicators

Test Participation Lowest Group Rate (goal ≥95%)
Absenteeism Rate (goal <13%)
Dropout Rate (goal <6%)

Total Deductions: 0

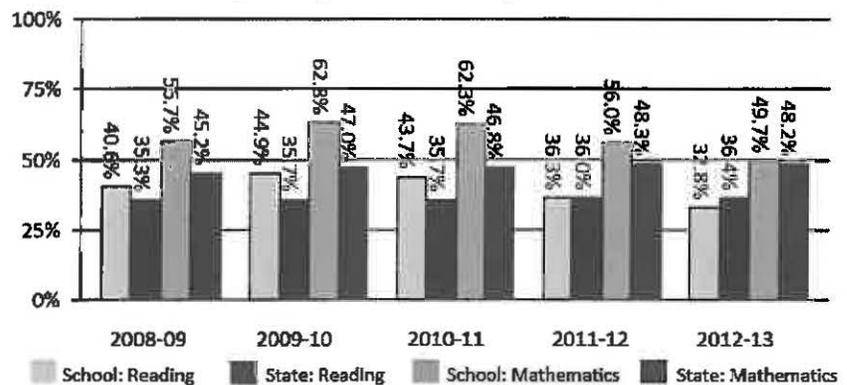
Goal met: no deduction
Goal met: no deduction
Goal met: no deduction

School Information

Grades	PK-6
School Type	Elementary School
Enrollment	403
<i>Race/Ethnicity</i>	
American Indian or Alaska Native	1.7%
Asian or Pacific Islander	6.0%
Black not Hispanic	1.7%
Hispanic	5.0%
White not Hispanic	85.6%
<i>Student Groups</i>	
Students with Disabilities	15.1%
Economically Disadvantaged	36.0%
Limited English Proficient	5.0%

Wisconsin Student Assessment System Percent Proficient and Advanced

Includes Wisconsin Knowledge and Concepts Examination (WKCE) and Wisconsin Alternate Assessment for Students with Disabilities (WAA-SwD). WKCE college and career readiness benchmarks based on National Assessment of Educational Progress. State proficiency rate is for all tested grades: 3-8 and 10



Notes: Overall Accountability Score is an average of Priority Area Scores, minus Student Engagement Indicator deductions. The average is weighted differently for schools that cannot be measured with all Priority Area Scores, to ensure that the Overall Accountability Score can be compared fairly for all schools. Accountability Ratings do not apply to Priority Area Scores. Details can be found at http://acct.dpi.wi.gov/acct_accountability.



P J Jacobs Jr | Stevens Point Area Public School Report Card | 2012-13 | Summary

Overall Accountability Score and Rating



Meets Expectations

Overall Accountability Ratings	Score
Significantly Exceeds Expectations	83-100
Exceeds Expectations	73-82.9
Meets Expectations	63-72.9
Meets Few Expectations	53-62.9
Fails to Meet Expectations	0-52.9

Priority Areas

Student Achievement

Reading Achievement	75.7/100	67.4/100
Mathematics Achievement	42.2/50	36.7/50

Student Growth

Reading Growth	52.4/100	53.7/100
Mathematics Growth	22.8/50	25.0/50
	29.6/50	28.7/50

Closing Gaps

Reading Achievement Gaps	72.6/100	64.5/100
Mathematics Achievement Gaps	36.7/50	33.2/50
Graduation Rate Gaps	35.9/50	31.3/50
	NA/NA	NA/NA

On-Track and Postsecondary Readiness

Graduation Rate (when available)	90.0/100	88.8/100
Attendance Rate (when graduation not available)	NA/NA	NA/NA
3rd Grade Reading Achievement	73.2/80	74.6/80
8th Grade Mathematics Achievement	NA/NA	NA/NA
ACT Participation and Performance	16.8/20	14.2/20
	NA/NA	NA/NA

Student Engagement Indicators

Test Participation Lowest Group Rate (goal ≥95%)	Total Deductions: 0
Absenteeism Rate (goal <13%)	Goal met: no deduction
Dropout Rate (goal <6%)	Goal met: no deduction

School Information

Grades	7-9
School Type	Junior High School
Enrollment	735

Race/Ethnicity

American Indian or Alaska Native	1.2%
Asian or Pacific Islander	6.5%
Black not Hispanic	2.7%
Hispanic	5.4%
White not Hispanic	83.8%

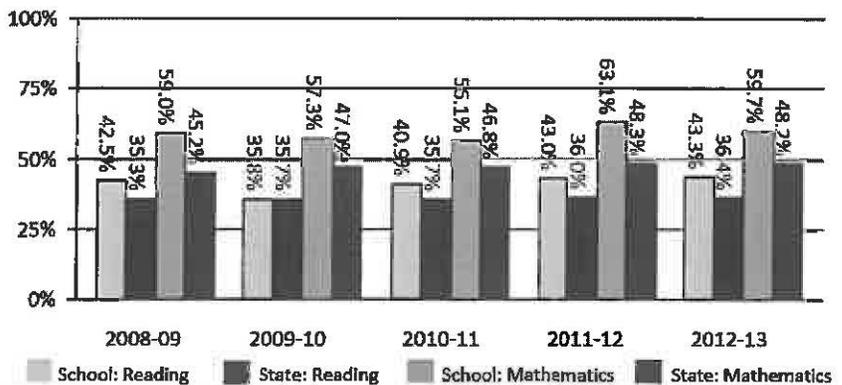
Student Groups

Students with Disabilities	11.0%
Economically Disadvantaged	35.0%
Limited English Proficient	3.9%

Wisconsin Student Assessment System Percent Proficient and Advanced

Includes Wisconsin Knowledge and Concepts Examination (WKCE) and Wisconsin Alternate Assessment for Students with Disabilities (WAA-SwD). WKCE college and career readiness benchmarks based on National Assessment of Educational Progress.

State proficiency rate is for all tested grades: 8-8 and 10



Notes: Overall Accountability Score is an average of Priority Area Scores, minus Student Engagement Indicator deductions. The average is weighted differently for schools that cannot be measured with all Priority Area Scores, to ensure that the Overall Accountability Score can be compared fairly for all schools. Accountability Ratings do not apply to Priority Area Scores. Details can be found at http://acct.dpi.wi.gov/acct_accountability.



Stevens Point Area Senior Hi | Stevens Point Area Public School Report Card | 2012-13 | Summary

Overall Accountability Score and Rating



Exceeds Expectations

Overall Accountability Ratings	Score
Significantly Exceeds Expectations	83-100
Exceeds Expectations	73-82.9
Meets Expectations	63-72.9
Meets Few Expectations	53-62.9
Fails to Meet Expectations	0-52.9

Priority Areas

Student Achievement

Reading Achievement
Mathematics Achievement

Student Growth

Reading Growth
Mathematics Growth

Closing Gaps

Reading Achievement Gaps
Mathematics Achievement Gaps
Graduation Rate Gaps

On-Track and Postsecondary Readiness

Graduation Rate (when available)
Attendance Rate (when graduation not available)
3rd Grade Reading Achievement
8th Grade Mathematics Achievement
ACT Participation and Performance

School Score	Max Score	9-12 State	9-12 Max
69.7	100	67.5	100
33.5	50	32.2	50
36.2	50	35.3	50
NA/NA		NA/NA	
NA/NA		NA/NA	
NA/NA		NA/NA	
66.1	100	67.1	100
14.2	25	16.5	25
13.8	25	16.9	25
38.1	50	33.7	50
89.2	100	83.0	100
76.5	80	71.6	80
NA/NA		NA/NA	
NA/NA		NA/NA	
NA/NA		NA/NA	
12.7	20	11.4	20

Student Engagement Indicators

Test Participation Lowest Group Rate (goal ≥95%)
Absenteeism Rate (goal <13%)
Dropout Rate (goal <6%)

Total Deductions: 0

Goal met: no deduction
Goal met: no deduction
Goal met: no deduction

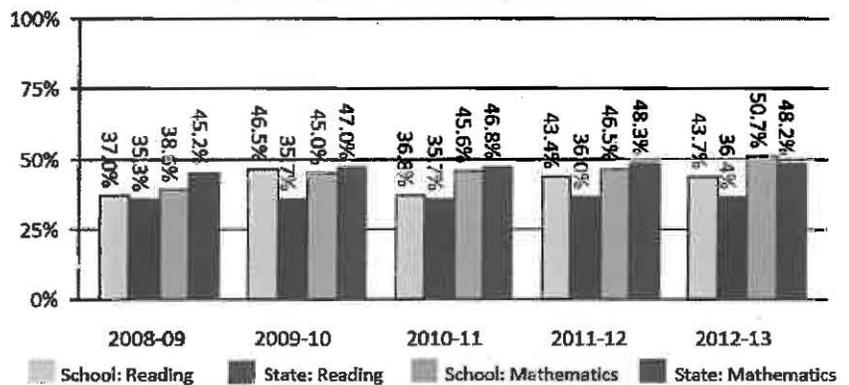
School Information

Grades	10-12
School Type	Public High School
Enrollment	1,596
Race/Ethnicity	
American Indian or Alaska Native	0.4%
Asian or Pacific Islander	8.7%
Black not Hispanic	1.4%
Hispanic	3.8%
White not Hispanic	85.7%
Student Groups	
Students with Disabilities	11.9%
Economically Disadvantaged	30.3%
Limited English Proficient	2.9%

Wisconsin Student Assessment System Percent Proficient and Advanced

Includes Wisconsin Knowledge and Concepts Examination (WKCE) and Wisconsin Alternate Assessment for Students with Disabilities (WAA-SwD). WKCE college and career readiness benchmarks based on National Assessment of Educational Progress.

State proficiency rate is for all tested grades: 3-8 and 10



Notes: Overall Accountability Score is an average of Priority Area Scores, minus Student Engagement Indicator deductions. The average is weighted differently for schools that cannot be measured with all Priority Area Scores, to ensure that the Overall Accountability Score can be compared fairly for all schools. Accountability Ratings do not apply to Priority Area Scores. Details can be found at http://acct.dpi.wi.gov/acct_accountability.

Check Issue Date	Check Number	Payee	Description	Invoice Number	Invoice GL Account Segment Title	Invoice GL Account	Invoice Amount
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	FIRE DEPT - ADMINISTRATION	100.52.25210.2203	157.46
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	FIRE - STATION #1	100.52.25220.2203	324.05
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	AMBULANCE	100.52.25300.2203	216.87
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	EMERGENCY MANAGEMENT	100.52.21090.2203	1,655.52
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	CITY TREASURY	100.51.14520.2203	1.02
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	CITY INSPECTION DEPARTMENT	100.52.18400.2203	108.59
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	TELECOMMUNICATIONS	232.55.50600.2203	132.35
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	FIRE DEPT - STATION #2	100.52.25230.2203	11.24
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	DPW - ELIGIBLE	100.53.30397.2203	385.07
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	D.P.W. ADMIN/ENGINEERING	100.53.30100.2203	363.23
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	CITY CLERKS OFFICE	100.51.12420.2203	3.39
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	PARKS DEPARTMENT	100.55.50200.2203	161.63
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793	CITY ASSESSOR'S OFFICE	100.51.16530.2203	50.92
12/01/2013	128	US CELLULAR	MONTHLY CELL PHONE CHARGES	15657793		100.13910	30.66
12/12/2013	8184	OLSEN & ASSOCIATES INSURA	NOTARY BOND RENEWAL INS - KALA	KALATA NO	CITY ATTORNEY	100.51.00300.3000	20.00-
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013		100.13910	5.21
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	CITY CLERKS OFFICE	100.51.12420.2203	88.42
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	EMERGENCY MANAGEMENT	100.52.21090.2203	568.75
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	GENERAL RECREATION	100.55.50490.2203	68.63
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	FIRE - STATION #1	100.52.25220.2203	393.28
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	FIRE DEPT - STATION #2	100.52.25230.2203	107.30
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	AMBULANCE	100.52.25300.2203	97.26
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	ARTS COUNCIL	202.55.00375.2203	27.86
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	MUSEUM GENERAL EXP	241.51.00750.2204	13.73
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013	MISC UNCLASSIFIED GENERAL	100.51.19850.2203	568.39
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013		100.13901	125.24
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013		100.13900	67.50
12/01/2013	8189	AT & T 5019	MONTHLY PHONE BILLS	NOV 2013		100.13900	163.86
12/06/2013	8190	SERVICE COLD STORAGE LLC	DEVELOPER PAYMENT - TIF 9	2	DEVELOPER EXPENSES	419.56.00900.5009	419,000.00
12/07/2013	8191	PORTAGE CTY REGISTER OF D	RECORD CORPORATE LIMITS DEC 1,	791783	OTHER GENERAL GOVERNMENT	100.51.19900.5151	30.00
12/07/2013	8192	STEVENS POINT BOARD OF ED	SHARE OF MOBILE HOME TAX - NOV	NOV 2013		100.24500	2,076.07
12/10/2013	8193	COOPER OIL INC	DIESEL PURCHASE	267519		100.16100	23,397.26
12/10/2013	8194	MINNESOTA MUTUAL LIFE INS	MONTHLY LIFE INSURANCE PREM	JANUARY 20		100.13900	335.80
12/10/2013	8194	MINNESOTA MUTUAL LIFE INS	MONTHLY LIFE INSURANCE PREM	JANUARY 20		898.21904	348.94
12/10/2013	8194	MINNESOTA MUTUAL LIFE INS	MONTHLY LIFE INSURANCE PREM	JANUARY 20		100.13901	264.50
12/10/2013	8194	MINNESOTA MUTUAL LIFE INS	MONTHLY LIFE INSURANCE PREM	JANUARY 20		100.13910	32.18
12/10/2013	8194	MINNESOTA MUTUAL LIFE INS	MONTHLY LIFE INSURANCE PREM	JANUARY 20		898.21531	1,388.95
12/10/2013	8195	WISCONSIN PUBLIC SERVICE	RELOCATE UTILITIES	0401272815-	MISC UNCLASSIFIED GENERAL	401.51.00850.5020	13,615.59
12/12/2013	8196	ADVANCE CONSTRUCTION INC	PROJECT: STRONGS PARKING LOT	PROJ: 11-13	COMMUNITY DEVELOPMENT PURCH	416.57.70900.5000	103,849.97
12/12/2013	8196	ADVANCE CONSTRUCTION INC	EM COPPS DR EXTENSION - PROJ: 15	PROJ: 15-13	GEN CONSTRUCTION CHARGES	419.57.70841.8700	8,734.94

Check Issue Date	Check Number	Payee	Description	Invoice Number	Invoice GL Account Segment Title	Invoice GL Account	Invoice Amount
12/13/2013	8197	CENTRAL RIVERS FARMSHED	DEVELOPER PAYMENT	9	DEVELOPER EXPENSES	416.56.00900.5009	2,217.44
12/13/2013	8198	GOULD CONSTRUCTION & RO	REROOF BOY SCOUT LODGE	2356-13	IVERSON PARK BUILDINGS	100.57.70354.8918	5,760.00
12/13/2013	8198	GOULD CONSTRUCTION & RO	REFOOF PARKER BLDG	4900-13	CAPITAL OUTLAY - PARKS	401.57.70620.8918	13,750.00
12/17/2013	8199	COOPER OIL INC	DIESEL PURCHASE	267576		100.16100	25,691.04
12/17/2013	8200	STEVENS POINT AIRPORT	TRANSFER TO AIRPORT - COUNCIL A	AIRPORT20	OPERATING TRANS TO AIRPORT	100.59.99610.9010	110,239.51
12/19/2013	8201	AMERICAN FAMILY LIFE ASSU	INSURANCE PREMIUM	795963		898.21532	397.66
12/20/2013	8202	PETTY CASH FOR PARKS	WINTER SPORTS START UP MONEY	INV DATED		100.11806	100.00
12/26/2013	8203	STANDARD INSURANCE COMP	MONTHLY LIFE INSURANCE PREMIU	DEC 2013		898.21907	312.65
12/26/2013	8203	STANDARD INSURANCE COMP	MONTHLY LIFE INSURANCE PREMIU	DEC 2013		100.13945	14.80
12/26/2013	8203	STANDARD INSURANCE COMP	MONTHLY LIFE INSURANCE PREMIU	DEC 2013		100.13901	46.25
12/26/2013	8203	STANDARD INSURANCE COMP	MONTHLY LIFE INSURANCE PREMIU	DEC 2013		100.13910	3.70
12/26/2013	8204	WI DEPT OF REVENUE - 930208	BUSINESS TAX REGISTRATION	600-1020421	MISC UNCLASSIFIED GENERAL	100.51.19850.5000	10.00
12/26/2013	8205	WOLF, JAY	REIMB INSPECTION CHARGES PAID	INSP CHG R		100.42.00900.00	100.00
12/31/2013	8206	CITY OF STEVENS POINT	WAIVE SPECIAL ASSMNT FEE PER JI	2408.29.301		100.42.00900.00	100.00
12/31/2013	8206	CITY OF STEVENS POINT	REIMB WILLETT SUPPLIES (USED DE	REIMB SUP	IVERSON WINTER REC EXP	100.55.50321.3755	89.85
12/31/2013	8206	CITY OF STEVENS POINT	REIMB WILLETT SUPPLIES	REIMB WILL	IVERSON WINTER REC EXP	100.55.50321.3755	47.92
12/31/2013	8207	PETTY CASH FOR TREASURER	RETIREMENT FOOD	1/1/13-12/31/	MISC UNCLASSIFIED GENERAL	100.51.19850.5000	30.96
12/31/2013	8207	PETTY CASH FOR TREASURER	COURT FEES	1/1/13-12/31/	MISC UNCLASSIFIED GENERAL	100.51.19850.5121	20.00
12/31/2013	8207	PETTY CASH FOR TREASURER	REIMB PARKING PASS	1/1/13-12/31/	CITY INSPECTION DEPARTMENT	100.52.18400.5910	8.50
12/31/2013	8207	PETTY CASH FOR TREASURER	PO BOX FEE	1/1/13-12/31/	ST PT SCULPTURE PARK	202.57.50683.5000	2.00
12/03/2013	152176	DIRECTV	MONTHLY SERVICE	81109410 11	AMBULANCE	100.52.25300.2203	76.99
12/03/2013	152177	HAWK LABELING SYSTEMS	LABEL TAPES	193861	FIRE - OPERATIONAL	100.52.25270.3001	74.51
12/03/2013	152178	HEIBLER, RONALD	UNIFORM REIMB - BUNKER BOOTS	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.3652	100.00
12/03/2013	152179	KITOWSKI, MARK	UNIFORM REIMB - LS & SS SHIRT WIT	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	95.65
12/03/2013	152180	MCFTOA-MILW CO FIRE TRAINI	REGISTRATION - KUJAWA, MOODY, S	12/6/13 CON	FIRE DEPT - TRAINING	100.52.25250.5910	80.00
12/12/2013	152180	MCFTOA-MILW CO FIRE TRAINI	REGISTRATION - KUJAWA, MOODY, S	12/6/13 CON	FIRE DEPT - TRAINING	100.52.25250.5910	80.00
12/03/2013	152180	MCFTOA-MILW CO FIRE TRAINI	REGISTRATION - KUJAWA, MOODY, S	12/6/13 CON	AMBULANCE	100.52.25300.5910	80.00
12/12/2013	152180	MCFTOA-MILW CO FIRE TRAINI	REGISTRATION - KUJAWA, MOODY, S	12/6/13 CON	AMBULANCE	100.52.25300.5910	80.00
12/03/2013	152181	PLOVER FIRE DEPT	EMS ASSOCIATION BANQUET DINNE	11-13	AMBULANCE	100.52.25300.5001	270.00
12/03/2013	152182	SKIBBA, CHARLES	UNIFORM REIMB - SHOES (BLACK, PL	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	57.40
12/03/2013	152183	MCFTOA-MILW CO FIRE TRAINI	REGIST - MOODY, SCHOEBERLE, & S	12/6/13 CON	FIRE DEPT - TRAINING	100.52.25250.5910	40.00
12/03/2013	152183	MCFTOA-MILW CO FIRE TRAINI	REGIST - MOODY, SCHOEBERLE & S	12/6/13 CON	AMBULANCE	100.52.25300.5910	80.00
12/12/2013	152184	ACCENT' INVESTIGATIONS	INVESTIGATION & CT SMALL CLAIMS	13-9999-01 1	CITY ATTORNEY	100.51.00300.2002	74.00
12/12/2013	152185	AECOM TECHNICAL SERVICES	PROJ# 60239982-BUSINESS 51 PROJ	37395884	CAPITAL OUTLAY- ROAD MAINT	401.57.70850.8765	22,957.43
12/12/2013	152185	AECOM TECHNICAL SERVICES	PROJ#60283711- ENVIRON-FORMER	37397076	COMMUNITY DEVELOPMENT PURCH	416.57.70900.5000	9,408.41
12/12/2013	152186	AFFORDABLE AUTO GLASS LL	REPLACE WINDSHIELD	7053	FLEET MAINTENANCE	100.53.30233.3501	220.00
12/12/2013	152187	ALL SEASONS REPAIR SERVIC	BELTS, FILTERS & OIL	9140		100.16100	228.29
12/12/2013	152188	AMERICAN WELDING AND GAS	WELDING SUPPLIES	02492990	FLEET MAINTENANCE	100.53.30233.3501	66.58
12/12/2013	152188	AMERICAN WELDING AND GAS	HIGH SPEED CUT-OFF WHEEL	02496372	FLEET MAINTENANCE	100.53.30233.3501	64.64
12/12/2013	152189	ARAMARK UNIFORM SERVICES	SHOP TOWELS	632-7165477	CITY ICE FACILITY	100.55.50450.3551	36.38

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12/12/2013	152189	ARAMARK UNIFORM SERVICES	UNIFORMS	632-7167467	D.P.W. ADMIN/ENGINEERING	100.53.30100.3506	146.74
12/12/2013	152189	ARAMARK UNIFORM SERVICES	UNIFORMS	632-7172754	D.P.W. ADMIN/ENGINEERING	100.53.30100.3506	146.74
12/12/2013	152190	BEAVER OF WISCONSIN	POWER WASHER PARTS	083461	DPW - ELIGIBLE	100.53.30397.3550	790.25
12/12/2013	152191	BILL'S PIZZA	PIZZA FOR THE PARADE	638236		100.46.50730.55	189.21
12/12/2013	152192	BRAY ASSOCIATES ARCHITEC	PROJ# 3118-FACILITIES ANALYSIS CI	3118-01	MISC UNCLASSIFIED GENERAL	100.51.19850.9050	24,000.00
12/12/2013	152193	BRUCE MUNICIPAL EQUIPMEN	COOLANT RESERVOIR CAP	5140151	FLEET MAINTENANCE	100.53.30233.3501	12.90
12/12/2013	152193	BRUCE MUNICIPAL EQUIPMEN	BEARINGS	5140156	FLEET MAINTENANCE	100.53.30233.3501	61.23
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	SOLENOID & CIRCUIT BREAKER	633-154784	FLEET MAINTENANCE	100.53.30233.3501	68.17
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	FILTERS	633-154816		100.16100	182.64
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	FUEL FILTER	633-154891	FLEET MAINTENANCE	100.53.30233.3501	5.33
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	OIL FILTERS	633-155028		100.16100	12.22
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	AIR FILTERS	633-155102	FLEET MAINTENANCE	100.53.30233.3501	45.74
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	ROCKER SWITCHES	633-155116		100.16100	9.58
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	OIL SEAL	633-155140	FLEET MAINTENANCE	100.53.30233.3501	16.89
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	OIL SEAL	633-155143	FLEET MAINTENANCE	100.53.30233.3501	6.79
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	MISC SUPPLIES (DORMAN)	633-155169	FLEET MAINTENANCE	100.53.30233.3501	8.28
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	OIL SEAL	633-155173	FLEET MAINTENANCE	100.53.30233.3501	6.49
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	FILTERS	633-155182		100.16100	110.90
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	OIL COOLER HOSE	633-155223	FLEET MAINTENANCE	100.53.30233.3501	27.92
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	CREDIT-PURCH ON INV# 633-154784	CM633-1550	FLEET MAINTENANCE	100.53.30233.3501	11.19-
12/12/2013	152194	BUMPER TO BUMPER AUTO PA	CREDIT-PURCH ON INV# 633-155143	CM633-1551	FLEET MAINTENANCE	100.53.30233.3501	6.79-
12/12/2013	152195	BURNS INDUSTRIAL SUPPLY C	STROBE LIGHT	504439	FLEET MAINTENANCE	100.53.30233.3501	32.51
12/12/2013	152195	BURNS INDUSTRIAL SUPPLY C	BEARINGS AND CORES	504878	FLEET MAINTENANCE	100.53.30233.3501	264.36
12/12/2013	152196	BUSHMAN ELECTRIC CRANE &	STREET LIGHT ISSUES	22684	DPW - INELIGIBLE	100.53.30398.2302	96.00
12/12/2013	152196	BUSHMAN ELECTRIC CRANE &	HOCKEY BOARD-ADVERTISEMENT	22723-S	CITY ICE FACILITY	100.55.50450.5854	860.00
12/12/2013	152196	BUSHMAN ELECTRIC CRANE &	TRAFFIC SIGNAL LIGHT REPAIR	22753-S	DPW - ELIGIBLE	100.53.30397.2301	820.71
12/12/2013	152197	CARDINAL PROCESS SERVICE	INVESTIGATION SERVICES & CT SMA	P13-1348	CITY ATTORNEY	100.51.00300.2002	65.00
12/12/2013	152198	CASPERS TRUCK EQUIPMENT	WING PARTS	70416		100.16100	925.72
12/12/2013	152199	CDW GOVERNMENT	WORK ON FIREWALL	WA1300441	INFORMATION TECHNOLOGY	100.51.19870.2906	565.00
12/12/2013	152200	CENTRAL DOOR SOLUTIONS	DOOR REPAIR-STATION 2	10491	GENERAL CITY HALL	100.57.70140.8909	987.83
12/12/2013	152201	CENTRAL WISCONSIN AUTO P	BELTS	158911	CITY ICE FACILITY	100.55.50450.2702	51.48
12/12/2013	152201	CENTRAL WISCONSIN AUTO P	SOLENOID	159281	FLEET MAINTENANCE	100.53.30233.3501	38.52
12/12/2013	152201	CENTRAL WISCONSIN AUTO P	SOLENOID	160299	FLEET MAINTENANCE	100.53.30233.3501	38.52
12/12/2013	152202	CINTAS CORPORATION #442	CLEANING SUPPLIES	442212125	DPW - ELIGIBLE	100.53.30397.3550	30.00
12/12/2013	152202	CINTAS CORPORATION #442	CLEANING SUPPLIES	442212787	DPW - ELIGIBLE	100.53.30397.3550	30.00
12/12/2013	152203	COCA-COLA REFRESHMENTS	SODA ORDER FOR CONCESSION ST	3258126014	ARENA CONCESSIONS	100.55.50451.3001	530.75
12/12/2013	152203	COCA-COLA REFRESHMENTS	SODA ORDER FOR CONCESSION ST	3268131318	ARENA CONCESSIONS	100.55.50451.3001	254.16
12/12/2013	152203	COCA-COLA REFRESHMENTS	SODA CREDIT	3268131319	ARENA CONCESSIONS	100.55.50451.3001	423.32-
12/12/2013	152204	CONSTRUCKS INC	HAUL EXCAVATOR	38498	FLEET MAINTENANCE	100.53.30233.3504	166.25
12/12/2013	152205	COOPER OIL INC	FUEL PURCHASE	113846	FLEET MAINTENANCE	100.53.30233.3401	41.00

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12/12/2013	152205	COOPER OIL INC	FUEL PURCHASE	TRANS# 486	FLEET MAINTENANCE	100.53.30233.3401	59.39
12/12/2013	152205	COOPER OIL INC	FUEL PURCHASE	TRANS# 680	FLEET MAINTENANCE	100.53.30233.3401	39.00
12/12/2013	152205	COOPER OIL INC	FUEL PURCHASE	TRANS# 798	FLEET MAINTENANCE	100.53.30233.3401	85.99
12/12/2013	152205	COOPER OIL INC	FUEL PURCHASE	TRANS# 817	FLEET MAINTENANCE	100.53.30233.3401	21.45
12/12/2013	152206	COUNTY MATERIALS	70 LB BAG OF MORTAR	2303826-00	PARKS DEPARTMENT	100.55.50200.3550	19.26
12/12/2013	152206	COUNTY MATERIALS	BRICKS	2313096-00	DPW - ELIGIBLE	100.53.30397.3550	3.52
12/12/2013	152207	CUMMINS NPOWER LLC	SERVICE GENERATOR	809-25001	FLEET MAINTENANCE	100.53.30233.2912	2,036.12
12/12/2013	152208	DIGICOPY INC	FS COLOR LETTER & FS B&W LETTE	119786	ARTS COUNCIL	202.55.00375.5856	68.89
12/12/2013	152208	DIGICOPY INC	FS COLOR LETTER & ENVELOPES	120132	ARTS COUNCIL	202.55.00375.5000	198.25
12/12/2013	152209	EARTHGRAINS BAKING COS IN	CONCESSION FOOD (BUNS)	2162117394	ARENA CONCESSIONS	100.55.50451.3001	19.56
12/12/2013	152210	ELECTION SYSTEM & SOFTWA	ELECTION SUPPLIES (INK CRTGE-OV	869797	CITY CLERKS OFFICE	100.51.12420.5350	632.93
12/12/2013	152211	EMPLOYEE RESOURCE CENTE	MONTHLY EAP SERVICES	1113-199	OTHER GENERAL GOVERNMENT	100.51.19900.2150	589.10
12/12/2013	152212	ENERGETIX	DOT RANDOM TEST/TRANSIT	11132256		100.13901	50.00
12/12/2013	152213	FASTENAL COMPANY	ZIP TIES	WISTE16009	PARKS DEPARTMENT	100.55.50200.3550	1.41
12/12/2013	152213	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16055	FLEET MAINTENANCE	100.53.30233.3501	19.60
12/12/2013	152213	FASTENAL COMPANY	TOWELS	WISTE16055	DPW - ELIGIBLE	100.53.30397.3550	193.06
12/12/2013	152213	FASTENAL COMPANY	ANCHORS & HARDWARE	WISTE16060	CITY ICE FACILITY	100.55.50450.2702	6.53
12/12/2013	152213	FASTENAL COMPANY	CABLE TIES	WISTE16063	FLEET MAINTENANCE	100.53.30233.3501	2.82
12/12/2013	152213	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16067	FLEET MAINTENANCE	100.53.30233.3501	130.97
12/12/2013	152213	FASTENAL COMPANY	TYLENOL & HOODIES	WISTE16072	DPW - ELIGIBLE	100.53.30397.3008	74.96
12/12/2013	152213	FASTENAL COMPANY	PAPER TOWELS	WISTE16085	DPW - ELIGIBLE	100.53.30397.3550	55.02
12/12/2013	152213	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16087	FLEET MAINTENANCE	100.53.30233.3501	32.34
12/12/2013	152213	FASTENAL COMPANY	BOLTS & NUTS	WISTE16178	FLEET MAINTENANCE	100.53.30233.3501	.81
12/12/2013	152213	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16201	FLEET MAINTENANCE	100.53.30233.3501	2.11
12/12/2013	152213	FASTENAL COMPANY	HYD FITTINGS	WISTE16346		100.16100	20.24
12/12/2013	152213	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16540	FLEET MAINTENANCE	100.53.30233.3501	15.60
12/12/2013	152214	FAULKS BROS CONSTRUCTIO	BALL DIAMOND MIX	00199449	PARKS DEPARTMENT	100.55.50200.5853	587.74
12/12/2013	152214	FAULKS BROS CONSTRUCTIO	BALL DIAMOND MIX	00199450	PARKS DEPARTMENT	100.55.50200.5853	589.84
12/12/2013	152215	FELTZ LUMBER CO INC	LUMBER	09826	SPECIAL EVENTS	100.53.30427.3703	93.88
12/12/2013	152216	FIRST SUPPLY LLC	URINAL PARTS	2213140-00	PARKS DEPARTMENT	100.55.50200.5754	15.09
12/12/2013	152217	FLEETPRIDE	PRESSURE GAUGE	57890280	FLEET MAINTENANCE	100.53.30233.3501	15.48
12/12/2013	152217	FLEETPRIDE	WHEEL OIL SEALS	57974727		100.16100	160.10
12/12/2013	152218	FORWARD APPRAISAL LLC	ASSESSMENT SERVICES-11/01-11/30/	0001 11/30/1	CITY ASSESSOR'S OFFICE	100.51.16530.2901	6,250.00
12/12/2013	152219	FRANK'S HARDWARE	WASHER SCREW BOLTS	A271900	FORESTRY DEPARTMENT	100.56.50100.3758	1.14
12/12/2013	152219	FRANK'S HARDWARE	PORCELAIN LAMPHOLDER & WASHE	A272548	PARKS DEPARTMENT	100.55.50200.3550	6.55
12/12/2013	152219	FRANK'S HARDWARE	DELTA BRUSH	A273187	PARKS DEPARTMENT	100.55.50200.3505	8.07
12/12/2013	152219	FRANK'S HARDWARE	CORD, WINDSHIELD BRUSH & IV GRN	A274133	FORESTRY DEPARTMENT	100.56.50100.3758	52.55
12/12/2013	152219	FRANK'S HARDWARE	MISC SUPPLIES	A274481	FLEET MAINTENANCE	100.53.30233.3501	115.52
12/12/2013	152219	FRANK'S HARDWARE	SIGN SUPPLIES	B182980	DPW - ELIGIBLE	100.53.30397.4801	44.09
12/12/2013	152219	FRANK'S HARDWARE	SIGN SUPPLIES	B182981	DPW - ELIGIBLE	100.53.30397.4801	12.34

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12/12/2013	152219	FRANK'S HARDWARE	BLANK WALL PLATE, OUTLET BOX &	B183370	PARKS DEPARTMENT	100.55.50200.3550	8.23
12/12/2013	152219	FRANK'S HARDWARE	SIGN SUPPLIES	B183709	DPW - ELIGIBLE	100.53.30397.4801	22.86
12/12/2013	152219	FRANK'S HARDWARE	HARDWARE HOOKS	B183876	CITY ICE FACILITY	100.55.50450.2702	39.90
12/12/2013	152220	GANNETT	ACCT# WR21310-LEAF COLLECTION (0007580397	REFUSE/GARBAGE COLLECTIONS	100.53.30620.3200	282.00
12/12/2013	152220	GANNETT	ACCT# WR21310- REC SCHEDULE	0007652224	REFUSE/GARBAGE COLLECTIONS	100.53.30620.3200	282.00
12/12/2013	152221	GARY JOHNSON SALES LLC	PLOW PARTS	504709	FLEET MAINTENANCE	100.53.30233.3501	91.50
12/12/2013	152222	HOLIDAY WHOLESAL	CONCESSION FOOD ORDER	6793332	ARENA CONCESSIONS	100.55.50451.3001	706.35
12/12/2013	152223	HORST DISTRIBUTING INC	SWEEPER PARTS	34658-000		100.16100	147.61
12/12/2013	152223	HORST DISTRIBUTING INC	AIR CLEANER & FILTERS	34714-000		100.16100	86.27
12/12/2013	152224	HUB CITY DOORS & WINDOWS	GARAGE DOOR WORK	8074	DPW - ELIGIBLE	100.53.30397.3550	150.50
12/12/2013	152225	HUMPHREY SERVICE PARTS I	AIR BRAKE CHAMBERS	2143515		100.16100	85.82
12/12/2013	152226	ICE SKATING INSTITUTE	2014 ICE SHOW	29122565	CITY ICE FACILITY	100.55.50450.3450	25.00
12/12/2013	152227	IMSA	MEMBERSHIP DUES-LANCE MUSACK	IMSA ID# 87	D.P.W. ADMIN/ENGINEERING	100.53.30100.5910	80.00
12/12/2013	152228	INTEGRYS ENERGY SERVICES	GAS CHARGE-DPW	1438882	DPW - ELIGIBLE	100.53.30397.2200	819.02
12/12/2013	152229	JANIS, RICH	CLOTHING ALLOWANCE	2013 SHOE	PARKS DEPARTMENT	100.55.50200.3020	150.00
12/12/2013	152230	JERRY'S SMALL ENGINE SUPP	FORESTRY HELMETS	53414	DPW - ELIGIBLE	100.53.30397.3008	129.90
12/12/2013	152231	JRT PORTABLE TOILETS LLC	PORTABLE TOILET (11/08/13-12/07/13)	17999	DPW - ELIGIBLE	100.53.30397.3001	85.00
12/12/2013	152232	LABLANCS SOUTH SIDE MOTO	SHARPEN CHAINS	0113940	FORESTRY DEPARTMENT	100.56.50100.3758	56.00
12/12/2013	152232	LABLANCS SOUTH SIDE MOTO	FILTERS	0114088		100.16100	34.00
12/12/2013	152232	LABLANCS SOUTH SIDE MOTO	SHARPEN CHAINS	0114112	FORESTRY DEPARTMENT	100.56.50100.3758	37.00
12/12/2013	152233	LONDERVILLE STEEL ENT	STEEL	223225		100.16100	225.96
12/12/2013	152233	LONDERVILLE STEEL ENT	STEEL	223579		100.16100	146.25
12/12/2013	152234	MAHER WATER CORPORATION	ACCT ID 9945-WATER/DEPOSIT/RETU	274833	MISC UNCLASSIFIED GENERAL	100.51.19850.5000	30.00
12/12/2013	152234	MAHER WATER CORPORATION	DEC. 2013 MONTHLY RENTAL	275373	MISC UNCLASSIFIED GENERAL	100.51.19850.5000	12.00
12/12/2013	152234	MAHER WATER CORPORATION	DEC. 2013 MONTHLY RENTAL & WAT	8873 12/01/1	D.P.W. ADMIN/ENGINEERING	100.53.30100.3000	36.00
12/12/2013	152235	MARCZAK, MICHAEL	CLOTHING ALLOWANCE	2013 SHOE	PARKS DEPARTMENT	100.55.50200.3020	150.00
12/12/2013	152236	MENARDS	ANTIFREEZE	41534	PARKS DEPARTMENT	100.55.50200.5754	42.56
12/12/2013	152236	MENARDS	BOARDS	41710	PARKS DEPARTMENT	100.55.50200.3550	80.28
12/12/2013	152236	MENARDS	BOARDS	41983	PARKS DEPARTMENT	100.55.50200.3550	18.44
12/12/2013	152236	MENARDS	BOARDS	42158	PARKS DEPARTMENT	100.55.50200.3550	18.44
12/12/2013	152237	MIDSTATE LOCK & SAFE INC	TRAFFIC SIGNAL REPAIR	50551	DPW - ELIGIBLE	100.53.30397.2301	38.50
12/12/2013	152238	MID-STATE TRUCK SERVICE IN	BEARINGS	152864P	FLEET MAINTENANCE	100.53.30233.3501	872.18
12/12/2013	152238	MID-STATE TRUCK SERVICE IN	REPAIR VEHICLE (TAIL, BRAKE & TUR	236203	FLEET MAINTENANCE	100.53.30233.2912	3,889.56
12/12/2013	152239	MMG OCCUPATIONAL MEDICIN	RANDOM & POST ACC TESTING	90772	OTHER GENERAL GOVERNMENT	100.51.19900.2100	183.00
12/12/2013	152239	MMG OCCUPATIONAL MEDICIN	FLU VACC'S (BEVERIDGE, MOSS, HE	90772	MISC UNCLASSIFIED GENERAL	650.51.00850.5000	88.00
12/12/2013	152239	MMG OCCUPATIONAL MEDICIN	DOT RANDOM (WATER DEPT)	90772		100.13900	58.00
12/12/2013	152239	MMG OCCUPATIONAL MEDICIN	TRANSIT RANDOM & FLU VACC	90772		100.13901	49.00
12/12/2013	152239	MMG OCCUPATIONAL MEDICIN	RANDOM DRUG TEST	90945	OTHER GENERAL GOVERNMENT	100.51.19900.2100	58.00
12/12/2013	152240	MYGOV	CONTRACTUAL SOFTWARE	103790	INFORMATION TECHNOLOGY	100.51.19870.2907	700.00
12/12/2013	152241	NORTHWAY COMMUNICATION	RADIO REPAIR	37305	DPW - ELIGIBLE	100.53.30397.2913	120.65

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12/12/2013	152242	OFFICE SUPPLIES 2 U	NAMEPLATE-NEW PLAN COMM. MEM	OE-203006-1	CITY INSPECTION DEPARTMENT	100.52.18400.3000	12.94
12/12/2013	152242	OFFICE SUPPLIES 2 U	LAMINATING POUCH	OE-203198-1	CITY ICE FACILITY	100.55.50450.3000	251.10
12/12/2013	152242	OFFICE SUPPLIES 2 U	OFFICE SUPPLIES	OE-203444-1	PARK/REC ADMINISTRATION	100.55.50300.3000	96.18
12/12/2013	152243	OLIVER, DYLAN	SNOW SHOVELING ON 12/03/13 (DOG	SNOW 12031	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/12/2013	152243	OLIVER, DYLAN	SNOW SHOVELING ON 12/09/13 (DOG	SNOW 12091	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/12/2013	152244	OLSEN SAFETY EQUIPMENT	GLOVES & SAFETY GLASSES	0295273-IN		100.16100	141.33
12/12/2013	152245	O'REILLY AUTO PARTS	CREDIT-PURCH ON INV# 2325-185643	2325-185816	FLEET MAINTENANCE	100.53.30233.3501	125.81-
12/12/2013	152245	O'REILLY AUTO PARTS	WATER PUMP	2325-185817	FLEET MAINTENANCE	100.53.30233.3501	61.36
12/12/2013	152245	O'REILLY AUTO PARTS	RADIATOR CAP	2325-186153	FLEET MAINTENANCE	100.53.30233.3501	4.37
12/12/2013	152245	O'REILLY AUTO PARTS	BRAKE PADS	2325-186229	FLEET MAINTENANCE	100.53.30233.3501	35.15
12/12/2013	152245	O'REILLY AUTO PARTS	RADIATOR CAP	2325-186548	FLEET MAINTENANCE	100.53.30233.3501	4.37
12/12/2013	152245	O'REILLY AUTO PARTS	STEERING PARTS	2325-186574	FLEET MAINTENANCE	100.53.30233.3501	71.10
12/12/2013	152245	O'REILLY AUTO PARTS	BRAKE CLEANER	2325-186643		100.16100	32.28
12/12/2013	152245	O'REILLY AUTO PARTS	PURCH & CREDIT-PURCH ON INV# 23	2325-186644		100.16100	2.40-
12/12/2013	152245	O'REILLY AUTO PARTS	FUEL FILTERS	2325-186825		100.16100	11.29
12/12/2013	152245	O'REILLY AUTO PARTS	FUEL FILTER	2325-186826		100.16100	11.29
12/12/2013	152245	O'REILLY AUTO PARTS	FUEL FILTER	2325-186827		100.16100	11.29
12/12/2013	152245	O'REILLY AUTO PARTS	AIR FILTER	2325-186828		100.16100	10.78
12/12/2013	152245	O'REILLY AUTO PARTS	WASHER FLUID (WIPER)	2325-186861	FLEET MAINTENANCE	100.53.30233.3501	36.00
12/12/2013	152245	O'REILLY AUTO PARTS	GREASE FITTINGS	2325-186925	FLEET MAINTENANCE	100.53.30233.3501	10.40
12/12/2013	152245	O'REILLY AUTO PARTS	PULLEY	2325-186952	FLEET MAINTENANCE	100.53.30233.3501	16.14
12/12/2013	152245	O'REILLY AUTO PARTS	BELT	2325-186965		100.16100	26.43
12/12/2013	152246	OTTO, RON	CLOTHING REIMB	2013 SHOE	PARKS DEPARTMENT	100.55.50200.3020	150.00
12/12/2013	152247	PORTAGE COUNTY GAZETTE	SUBSCRIPTION RENEWAL	INV DATED	OTHER GENERAL GOVERNMENT	100.51.19900.5151	43.00
12/12/2013	152248	PORTAGE COUNTY TREASURE	SOLID WASTE	030020 11/3	REFUSE/GARBAGE COLLECTIONS	100.53.30620.5750	11,977.25
12/12/2013	152248	PORTAGE COUNTY TREASURE	SOLID WASTE	030020 11/3	RECYCLING	100.53.30633.5750	6,445.08
12/12/2013	152249	PRO-CLEAN	WINDOW WASHING-SCARABOCCHIO	INV DATED	MUSEUM GENERAL EXP	241.51.00750.5000	16.00
12/12/2013	152250	READY RENTAL SALES & SRV I	AIR FILTERS	44849-2		100.16100	43.81
12/12/2013	152251	RENT-A-FLASH OF WISCONSIN	SIGN BARRICADE SUPPLIES	41606	DPW - ELIGIBLE	100.53.30397.3710	788.50
12/12/2013	152252	RIESTERER& SCHNELL INC	EXHAUST CLAMPS	567270	FLEET MAINTENANCE	100.53.30233.3501	35.95
12/12/2013	152252	RIESTERER& SCHNELL INC	CLAMP (TURBO)	592421	FLEET MAINTENANCE	100.53.30233.3501	49.97
12/12/2013	152253	SCAFFIDI MOTORS INC	ENGINE HEATER PLUG	4450	FLEET MAINTENANCE	100.53.30233.3501	59.74
12/12/2013	152253	SCAFFIDI MOTORS INC	ENGINE HEATER	4475	FLEET MAINTENANCE	100.53.30233.3501	50.40
12/12/2013	152253	SCAFFIDI MOTORS INC	ENGINE BLOCK HEATER	4514	FLEET MAINTENANCE	100.53.30233.3501	39.32
12/12/2013	152253	SCAFFIDI MOTORS INC	CREDIT-ENGINE HEATER	4549	FLEET MAINTENANCE	100.53.30233.3501	59.74-
12/12/2013	152253	SCAFFIDI MOTORS INC	CREDIT-CORE RETURN	4550	FLEET MAINTENANCE	100.53.30233.3501	125.00-
12/12/2013	152253	SCAFFIDI MOTORS INC	CAB MOUNTS	4555		100.16100	77.03
12/12/2013	152253	SCAFFIDI MOTORS INC	WIPER BLADES	4585		100.16100	81.00
12/12/2013	152253	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649270	FLEET MAINTENANCE	100.53.30233.2912	26.67
12/12/2013	152253	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649282	FLEET MAINTENANCE	100.53.30233.2912	24.66

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12/12/2013	152253	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649381	FLEET MAINTENANCE	100.53.30233.2912	26.67
12/12/2013	152254	SCHIERL TIRE & SERVICE CEN	TIRES & ALIGNMENT	36-23078	FLEET MAINTENANCE	100.53.30233.3502	746.04
12/12/2013	152254	SCHIERL TIRE & SERVICE CEN	TIRES & ALIGNMENT	36-23078	FLEET MAINTENANCE	100.53.30233.2912	54.95
12/12/2013	152254	SCHIERL TIRE & SERVICE CEN	CREDIT-CASING	CR#533812	FLEET MAINTENANCE	100.53.30233.3502	480.00-
12/12/2013	152255	SCHMITT, BEVERLY BR 3	CASE# 11 CV 369-TRANSCRIPT 11/21/	INV DATED	CITY ATTORNEY	100.51.00300.2002	18.00
12/12/2013	152256	SCOTT'S PORTABLE TOILETS	POR-A-POT	6026	PARKS DEPARTMENT	100.55.50200.2922	89.00
12/12/2013	152257	SERVICE MOTOR COMPANY	FILTERS	IS63860		100.16100	252.44
12/12/2013	152257	SERVICE MOTOR COMPANY	FILTERS	IS63860A		100.16100	36.74
12/12/2013	152257	SERVICE MOTOR COMPANY	WIPER PARTS	IS63970	FLEET MAINTENANCE	100.53.30233.3501	41.20
12/12/2013	152258	SHOPKO	PEPPERMINT CAN (25 BOXES)	TRAN# 6481	CITY ICE FACILITY	100.55.50450.5854	25.00
12/12/2013	152258	SHOPKO	HOLIDAY CARDS (TO SEND FROM EL	TRANS# 307	CITY PERSONNEL OFFICE	100.51.10430.3000	14.97
12/12/2013	152259	SOSINSKI, JOHN	CLOTHING ALLOWANCE	2013 SHOE	PARKS DEPARTMENT	100.55.50200.3020	150.00
12/12/2013	152260	SPECIALIZED COMPUTER SYS	NEW SERVER & SOFTWARE FOR FIR	0027754-IN	CAPITAL OUTLAY-EMERG MGMT	401.57.70261.8020	16,528.25
12/12/2013	152261	STANLEY SECURITY SOLUTIO	LOCK CORES	903078011	DPW - ELIGIBLE	100.53.30397.3550	136.49
12/12/2013	152262	STEVENS POINT BUYERS' GUI	HOLIDAY ADVERTISEMENT	00033628-11	RECYCLING	100.53.30633.3200	383.25
12/12/2013	152263	STEVENS POINT WATER AND	ROGERS ST & CENTERPOINT	10136-000 1	GENERAL RECREATION	100.55.50490.2204	121.88
12/12/2013	152263	STEVENS POINT WATER AND	1101 CENTERPOINT DR	107247-000	DOWNTOWN MAINTENANCE	100.53.30635.2204	115.60
12/12/2013	152263	STEVENS POINT WATER AND	1101 CENTERPOINT DR	107247-001	DOWNTOWN MAINTENANCE	100.53.30635.2204	81.67
12/12/2013	152263	STEVENS POINT WATER AND	1101 CENTERPOINT DR	111422-000	DOWNTOWN MAINTENANCE	100.53.30635.2204	110.08
12/12/2013	152263	STEVENS POINT WATER AND	ATWELL PARK	11706-000 1	GENERAL RECREATION	100.55.50490.2204	25.50
12/12/2013	152263	STEVENS POINT WATER AND	HEIN PARK	12189-000 1	GENERAL RECREATION	100.55.50490.2204	25.50
12/12/2013	152263	STEVENS POINT WATER AND	1701 FRANKLIN ST	13017-000 1	AMBULANCE	100.52.25300.2200	312.34
12/12/2013	152263	STEVENS POINT WATER AND	1701 FRANKLIN ST	13017-000 1	FIRE - STATION #1	100.52.25220.2204	312.35
12/12/2013	152263	STEVENS POINT WATER AND	1515 STRONGS AVE-STORM WATER	22978-006 1	OTHER GENERAL GOVERNMENT	100.51.19900.5910	13,292.49
12/12/2013	152264	STORAGE BATTERY SYSTEMS	BATTERY REPAIRS	526078	CITY ICE FACILITY	100.55.50450.2702	1,585.68
12/12/2013	152264	STORAGE BATTERY SYSTEMS	BATTERY REPAIRS	526079	CITY ICE FACILITY	100.55.50450.2702	1,863.58
12/12/2013	152265	SUPERIOR CHEMICAL CORPO	HAND SOAP	45505	DPW - ELIGIBLE	100.53.30397.3550	312.36
12/12/2013	152265	SUPERIOR CHEMICAL CORPO	CLEANER	45703	CITY ICE FACILITY	100.55.50450.3551	101.04
12/12/2013	152266	TAPCO	SIGN BARRICADE SUPPLIES	I439807	DPW - ELIGIBLE	100.53.30397.3710	1,106.30
12/12/2013	152266	TAPCO	SIGN SUPPLIES	I440218	DPW - ELIGIBLE	100.53.30397.4801	907.28
12/12/2013	152267	THORSON, NANCY	REIMBURSE-EXH EXPENSE	INV DATED	ARTS COUNCIL	202.55.00375.5856	340.96
12/12/2013	152267	THORSON, NANCY	REIMBURSE-MISC OFFICE SUPPLIES	INV DATED	ARTS COUNCIL	202.55.00375.5000	54.84
12/12/2013	152267	THORSON, NANCY	REIMBURSE-BLDING MAINT	INV DATED	ARTS COUNCIL	202.55.00375.3550	29.98
12/12/2013	152268	TRIG'S	FOOD SUPPLIES-11/15/13-EXHIBIT OP	TRX# 346 11	ARTS COUNCIL	202.55.00375.5856	35.63
12/12/2013	152268	TRIG'S	HOT DOG BUNS & B-DAY CAKE	TRX# 61 11/	CITY ICE FACILITY	100.55.50450.5854	32.42
12/12/2013	152268	TRIG'S	BIRTHDAY CAKE & POP	TRX# 65	CITY ICE FACILITY	100.55.50450.5854	25.35
12/12/2013	152269	TRUCK EQUIPMENT	HYD MOTOR	94762		100.16100	402.42
12/12/2013	152269	TRUCK EQUIPMENT	TRUCK BRINE TANK FITTING	94936		100.16100	18.92
12/12/2013	152270	V & H INC	STEERING, SUSPENSION & COOLANT	241071P	FLEET MAINTENANCE	100.53.30233.3501	284.96
12/12/2013	152271	VAN DREEL PLUMBING & HEAT	PLUGGED SEWER LINE-WOMENS BA	INV DATED	CITY ICE FACILITY	100.55.50450.2702	262.50

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12/12/2013	152272	WEST BEND MUTUAL INSURAN	OLSEN & ASSOC-NOTARY INS.-BOND	NOU202745	CITY ATTORNEY	100.51.00300.3000	20.00
12/12/2013	152273	WOOD STREET RENTAL CENT	V BELTS	44574-1		100.16100	98.00
12/12/2013	152273	WOOD STREET RENTAL CENT	SNOW BLOWER BLADE	44880-1	FLEET MAINTENANCE	100.53.30233.3501	58.58
12/12/2013	152274	WORZELLAS POINT SUPPLY LL	GLOVES, TABLE COVER & SANITIZER	856	CITY ICE FACILITY	100.55.50450.3551	226.79
12/12/2013	152275	WRIGHT, WALTER	INSTALL PRIMO PDF 12/03/13, BILLIN	5199	CITY ICE FACILITY	100.55.50450.5910	40.00
12/12/2013	152276	WUTHRICH, CRAIG	CLOTHING ALLOWANCE	2013 SHOE	PARKS DEPARTMENT	100.55.50200.3020	150.00
12/13/2013	152277	BAGANZ, JODI	UNIFORM REIMB - UNIFORM TROUSE	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	100.70
12/13/2013	152278	CENTRAL WISCONSIN AUTO P	HYDRANT DE-ICING	158832	FIRE - OPERATIONAL	100.52.25270.3001	9.16
12/13/2013	152279	FRANK'S HARDWARE	GRILL BRUSH FOR TRAINING FILTER	A272043	FIRE DEPT - TRAINING	100.52.25250.5907	7.59
12/13/2013	152279	FRANK'S HARDWARE	GRILL BRUSH FOR TRAINING FILTER	A272043	MISCELLANEOUS EXPENSES	240.51.19850.5000	11.92
12/13/2013	152279	FRANK'S HARDWARE	LOCK FOR TRAINING	B181601	FIRE DEPT - TRAINING	100.52.25250.5907	26.87
12/13/2013	152279	FRANK'S HARDWARE	LOCK FOR TRAINING	B181602	FIRE DEPT - TRAINING	100.52.25250.5907	2.85-
12/13/2013	152280	IMAGETREND INC	IMAGETREND SOFTWARE	27860	OUTLAY CITY FIRE DEPT	100.57.70220.8010	4,590.00
12/13/2013	152280	IMAGETREND INC	IMAGETREND SOFTWARE	27860	OUTLAY CITY FIRE DEPT	100.57.70220.3910	3,020.00
12/13/2013	152280	IMAGETREND INC	IMAGETREND SOFTWARE	27860	AMBULANCE	100.52.25300.8000	1,500.00
12/13/2013	152280	IMAGETREND INC	IMAGETREND SOFTWARE	27860	CITY POLICE DEPARTMENT	100.57.70210.8258	5,000.00
12/13/2013	152281	KITOWSKI, MARK	UNIFORM REIMB - 2 PR UNIFORM TR	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	93.35
12/13/2013	152282	KOCH, TRAVIS	UNIFORM REIMB - UNIFORM TROUSE	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	80.10
12/13/2013	152283	KUJAWA, TRACEY	UNIFORM REIMB - UNIFORM TROUSE	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	172.50
12/13/2013	152284	MCCAFFREY, RYAN	UNIFORM REIMB - BLACK SHOES, RE	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	265.38
12/13/2013	152285	MMG OCCUPATIONAL MEDICIN	NOVEMBER EXCEL SERVICES	91710	AMBULANCE	100.52.25300.5001	280.00
12/13/2013	152286	PROFESSIONAL MANAGEMENT	LEADERSHIP TRAINING	13081	AMBULANCE	100.52.25300.5910	1,000.00
12/13/2013	152287	WASTART, TOM	UNIFORM REIMB - SOCKS	UNIFORM20	AMBULANCE	100.52.25300.1670	35.62
12/13/2013	152288	WESTPHAL, SHANE	UNIFORM REIMB - 3 PAIR UNIFORM T	UNIFORM20	AMBULANCE	100.52.25300.1670	146.85
12/13/2013	152289	ZVARA, DENNIS	UNIFORM REIMB - JOB SHIRTS, WINT	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	275.00
12/18/2013	152290	BATTERIES PLUS	BATTERIES	072-274388	EMERGENCY MANAGEMENT	100.52.21090.3001	138.24
12/18/2013	152290	BATTERIES PLUS	BATTERIES	072-276194	EMERGENCY MANAGEMENT	100.52.21090.3001	18.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - NOV & DEC 2010	STV1012	EMERGENCY MANAGEMENT	100.52.21090.3005	300.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - JAN, FEB & MAR	STV1103	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	4200 CITATIONS - SHIPPED 1/14/11	STV1103	EMERGENCY MANAGEMENT	100.52.21090.3005	1,095.76
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	3200 CITATIONS - SHIPPED 5/27/11	STV1106	EMERGENCY MANAGEMENT	100.52.21090.3005	834.86
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - APRIL, MAY & JU	STV1106	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - JULY, AUG & SE	STV1109	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	4600 CITATIONS - SHIPPED 9/1/11	STV1112	EMERGENCY MANAGEMENT	100.52.21090.3005	1,200.12
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - OCT, NOV & DEC	STV1112	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - JAN, FEB & MAR	STV1203	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	18 BOOKS OF HANDWRITTEN CITATI	STV1203	EMERGENCY MANAGEMENT	100.52.21090.3005	321.31
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - APRIL, MAY & JU	STV1206	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	4400 CITATIONS - SHIPPED 4/19/12	STV1206	EMERGENCY MANAGEMENT	100.52.21090.3005	1,147.95
12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - JUL, AUG & SEP	STV1209	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00

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12/18/2013	152291	CLANCY SYSTEMS INTERNATI	SYSTEM SUPPORT - OCT, NOV & DEC	STV1212	EMERGENCY MANAGEMENT	100.52.21090.3005	450.00
12/18/2013	152292	COMMON SCHOOL FUND	DRUG CASH, C13-03438 F-19662	C13-03438		823.21100	241.50
12/18/2013	152292	COMMON SCHOOL FUND	DRUG CASH, C13-3472, F19669	C13-03472		823.21100	107.10
12/18/2013	152292	COMMON SCHOOL FUND	DRUG CASH, C13-16299 F20105	C13-16299		823.21100	263.70
12/18/2013	152292	COMMON SCHOOL FUND	POLICE SEIZURE - 1998 JEEP GRAND	POL SEIZUR		823.21100	417.50
12/18/2013	152293	DCS NETLINK	FIRE DEPT NETWORK ISSUES	63594	EMERGENCY MANAGEMENT	100.52.21090.2906	40.00
12/18/2013	152294	DUNCAN INDUSTRIES	EAGLE PARKING METER MECHANISZ	DPT015755	EMERGENCY MANAGEMENT	100.52.21090.3005	1,168.14
12/18/2013	152295	E.O. JOHNSON COMPANY	MAINT CONTR #21516/SHREDDER	CNIN665345	EMERGENCY MANAGEMENT	100.52.21090.3001	77.00
12/18/2013	152296	JAMES M FICO PH.D.	INTERVIEW, TESTING, EVALUATION &	LONG12051	GENERAL POLICE EXPENDITURES	100.52.20100.5921	300.00
12/18/2013	152296	JAMES M FICO PH.D.	INTERVIEW, TESTING, EVALUATION &	ROSER 1212	GENERAL POLICE EXPENDITURES	100.52.20100.5921	300.00
12/18/2013	152297	LANGUAGE LINE SERVICES	OVER-THE-PHONE INTERPRETATION	3281475	EMERGENCY MANAGEMENT	100.52.21090.3001	12.75
12/18/2013	152297	LANGUAGE LINE SERVICES	OVER-THE-PHONE INTERPRETATION	3281475	EMERGENCY MANAGEMENT	100.52.21090.3001	25.50
12/18/2013	152297	LANGUAGE LINE SERVICES	OVER-THE-PHONE INTERPRETATION	3281475	EMERGENCY MANAGEMENT	100.52.21090.3001	.11
12/18/2013	152298	LOW VOLTAGE SOLUTIONS LL	SQUAD 3 - REPLACE FAULTY USB CA	62	GENERAL POLICE EXPENDITURES	100.52.20100.3510	134.88
12/18/2013	152298	LOW VOLTAGE SOLUTIONS LL	MODIFY WEAPONS SYSTEMS - SQUA	70	CITY POLICE DEPARTMENT	100.57.70210.8262	958.58
12/18/2013	152298	LOW VOLTAGE SOLUTIONS LL	REPLACEMENT OF IMPROPER AIRCA	83	GENERAL POLICE EXPENDITURES	100.52.20100.3510	562.86
12/18/2013	152299	MAGTECH AMMUNITION	CREDIT - EXCISE TAX REFUND	CMMT1600	GENERAL POLICE EXPENDITURES	100.52.20100.3609	89.19-
12/18/2013	152299	MAGTECH AMMUNITION	AMMUNITION	MT23353	GENERAL POLICE EXPENDITURES	100.52.20100.3609	900.00
12/18/2013	152300	OFFICE SUPPLIES 2 U	OFFICE SUPPLIES - INK CARTRIDGES	WO-6003528	EMERGENCY MANAGEMENT	100.52.21090.3001	127.27
12/18/2013	152300	OFFICE SUPPLIES 2 U	OFFICE SUPPLIES - INK CARTRIDGES	WO-6003528	EMERGENCY MANAGEMENT	100.52.21090.3001	248.88
12/18/2013	152300	OFFICE SUPPLIES 2 U	OFFICE SUPPLIES	WO-6004060	EMERGENCY MANAGEMENT	100.52.21090.3001	203.01
12/18/2013	152300	OFFICE SUPPLIES 2 U	OFFICE SUPPLIES	WO-6004458	EMERGENCY MANAGEMENT	100.52.21090.3001	100.96
12/18/2013	152301	POESCHEL, ANDREW	GLOVES FOR OFFICER POESCHEL	UNIFORM20	GENERAL POLICE EXPENDITURES	100.52.20100.3801	34.99
12/18/2013	152302	POINT MOTEL	ONE NIGHT STAY FOR MIKE TROYWI	D15		100.28204	39.00
12/18/2013	152303	PORTAGE COUNTY EMERGEN	LATEX GLOVES	20131118	GENERAL POLICE EXPENDITURES	100.52.20100.5600	75.61
12/18/2013	152304	PORTAGE COUNTY SHERIFF'S	ELECTRIC SERVICE @ DEWEY RANG	RANGE ELE	GENERAL POLICE EXPENDITURES	100.52.20100.2200	24.40
12/18/2013	152305	QUISLER, JOE	BOOK REIMB - GUIDE TO COMPUTER	BOOKS2013.	GENERAL POLICE EXPENDITURES	100.52.20100.5912	175.05
12/18/2013	152305	QUISLER, JOE	TUITION REIMB - ONLINE COURSE	TUITION201	GENERAL POLICE EXPENDITURES	100.52.20100.5912	3,540.00
12/18/2013	152306	SPECIALIZED COMPUTER SYS	PRINT CARTRIDGES - HP305A	0027664-IN	EMERGENCY MANAGEMENT	100.52.21090.3001	167.98
12/18/2013	152306	SPECIALIZED COMPUTER SYS	HP4250 PRINTER - TORSION SPRING	0027680-IN	EMERGENCY MANAGEMENT	100.52.21090.3001	13.80
12/18/2013	152306	SPECIALIZED COMPUTER SYS	HP4350 MAINT KIT, HP SWINGPLATE	0027682-IN	EMERGENCY MANAGEMENT	100.52.21090.3001	258.00
12/18/2013	152307	SPECTRA PRINT	#10 WINDOW ENVELOPES	85350	EMERGENCY MANAGEMENT	100.52.21090.3001	316.54
12/18/2013	152307	SPECTRA PRINT	INVESTIGATORS ACTIVITY SUMMARY	86709	EMERGENCY MANAGEMENT	100.52.21090.3001	219.00
12/18/2013	152308	ST. MICHAEL'S HOSPITAL	ETOH BLOOD DRAWS (C13-21811, C1	SPPD 12/01/	GENERAL POLICE EXPENDITURES	100.52.20100.5610	238.05
12/18/2013	152309	STREICHER'S	AUXILIARY EMBLEMS	I1059101	GENERAL POLICE EXPENDITURES	100.52.20100.5706	412.91
12/18/2013	152310	TMK ARMS	RRA SBR RIFLES	1740	CITY POLICE DEPARTMENT	100.57.70210.8262	11,472.00
12/18/2013	152311	TRITECH SOFTWARE SYSTEM	VISIONAIR SOFTWARE DEVELOPMEN	1323	MISC UNCLASSIFIED GENERAL	223.51.00850.5000	13,734.83
12/18/2013	152312	WI STATE LABORATORY OF HY	ETHANOL BLOOD DRAWS - 2	3820-334321	GENERAL POLICE EXPENDITURES	100.52.20100.3003	80.00
12/18/2013	152313	WJOA	REGISTRATION - ROBERT KUSSOW	9/18-9/20/13	GENERAL POLICE EXPENDITURES	100.52.20100.3003	200.00
12/18/2013	152313	WJOA	REGISTRATION - ANTHONY ZBLEWS	9/18-9/20/13	GENERAL POLICE EXPENDITURES	100.52.20100.3003	200.00

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12/18/2013	152314	WI DEPT OF JUSTICE - 2688	RECORDS CHECKS - 3	G1024T 12/0	EMERGENCY MANAGEMENT	100.52.21090.2821	21.00
12/27/2013	152315	ACCENT' INVESTIGATIONS	INVESTIGATION SERVICE/SMALL CLA	13-9999-01 1	CITY ATTORNEY	100.51.00300.2002	175.50
12/27/2013	152316	ADVANCED DISPOSAL-WISCO	RECYCLING	M300005621	RECYCLING	100.53.30633.2917	117.85
12/27/2013	152317	AECOM TECHNICAL SERVICES	DUN-RITE CLEANERS-PROJ#6028227	37398461	COMMUNITY DEVELOPMENT PURCH	416.57.70900.5000	7,139.90
12/27/2013	152317	AECOM TECHNICAL SERVICES	MSTC VAPOR MITIGATION-PROJ# 602	37398469	COMMUNITY DEVELOPMENT PURCH	416.57.70900.5000	1,393.68
12/27/2013	152318	AFFORDABLE AUTO GLASS LL	REPAIR WINDSHIELDS	7080	FLEET MAINTENANCE	100.53.30233.2912	150.00
12/27/2013	152319	AMERICAN ASPHALT OF WISC	CONT# 5335679-11/N. SECOND ST PA	5300024501	DPW - ELIGIBLE	100.53.30397.8700	20,576.28
12/27/2013	152320	AMERICAN PLANNING ASSOC -	SUBSCRIPTION-M. OSTROWSKI (01/0	297497-1310	CITY INSPECTION DEPARTMENT	100.52.18400.3202	545.00
12/27/2013	152321	AMERICAN WELDING AND GAS	WELDING GAS	02524800	FLEET MAINTENANCE	100.53.30233.3501	114.71
12/27/2013	152322	ARAMARK UNIFORM SERVICES	CLEANING TOWELS	632-7176088	CITY ICE FACILITY	100.55.50450.3551	37.58
12/27/2013	152323	ARCHITECTURAL DESIGN GRO	FIRE STATION #1	2013517	CAPITAL OUTLAY - FIRE	401.57.70220.8755	4,106.70
12/27/2013	152324	AUSTIN, LARRY	CONTRACTED SNOW REMOVAL-(12/0	INV DATED	CITY INSPECTION DEPARTMENT	100.52.18400.2927	999.75
12/27/2013	152324	AUSTIN, LARRY	CONTRACTUAL NUISENCE ABATEME	INV DATED	CITY INSPECTION DEPARTMENT	100.52.18400.2927	247.50
12/27/2013	152325	B & R ADAMS SERVICE	TOW VEHICLE	109396	FLEET MAINTENANCE	100.53.30233.3504	475.00
12/27/2013	152326	BACH, TERRY	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	147.70
12/27/2013	152327	BADGER HEATING & AIR COND	REPAIR SERVICE	Q37167	PARKS DEPARTMENT	100.55.50200.2922	431.47
12/27/2013	152328	BADGER PLASTIC & SUPPLY IN	REPAIR BRINE TANK	0221650	FLEET MAINTENANCE	100.53.30233.2912	40.00
12/27/2013	152329	BAKER TILLY VIRCHOW KRAUS	CL# 1824632 & PROJ# 686603-2013 AU	BT704318	EXTERNAL AUDITING	100.51.19960.2004	8,135.00
12/27/2013	152330	BATTERIES PLUS	BATTERY	072-276192	FLEET MAINTENANCE	100.53.30233.3501	56.25
12/27/2013	152330	BATTERIES PLUS	AA BATTERIES	072-276676	FLEET MAINTENANCE	100.53.30233.3501	6.96
12/27/2013	152331	BROOKS TRACTOR INC	CREDIT-BELLCRANK, BUSHING & PIN	W33539	FLEET MAINTENANCE	100.53.30233.3501	1,835.04-
12/27/2013	152331	BROOKS TRACTOR INC	DOOR & HINGES	W33560	FLEET MAINTENANCE	100.53.30233.3501	1,611.02
12/27/2013	152331	BROOKS TRACTOR INC	DOOR	W33707	FLEET MAINTENANCE	100.53.30233.3501	823.61
12/27/2013	152332	BRUCE MUNICIPAL EQUIPMEN	CREDIT-BEARING	3359	FLEET MAINTENANCE	100.53.30233.3501	96.03-
12/27/2013	152332	BRUCE MUNICIPAL EQUIPMEN	SNOWBLOWER PARTS	5140180	FLEET MAINTENANCE	100.53.30233.3501	201.00
12/27/2013	152332	BRUCE MUNICIPAL EQUIPMEN	VALVE CONTROLLER & VALVE SWITC	5140275		100.16100	1,232.44
12/27/2013	152333	BUMPER TO BUMPER AUTO PA	DEFLECTOR KIT	633-155311	FLEET MAINTENANCE	100.53.30233.3501	302.89
12/27/2013	152333	BUMPER TO BUMPER AUTO PA	1/4 PIN PUNCH	633-155453	DPW - ELIGIBLE	100.53.30397.3505	3.19
12/27/2013	152333	BUMPER TO BUMPER AUTO PA	FUEL ADDITIVE	633-155569		100.16100	41.94
12/27/2013	152333	BUMPER TO BUMPER AUTO PA	SCREWS & OIL	633-155669	FLEET MAINTENANCE	100.53.30233.3501	47.66
12/27/2013	152333	BUMPER TO BUMPER AUTO PA	FILTERS	633-155700		100.16100	24.95
12/27/2013	152334	BUSHMAN ELECTRIC CRANE &	TRAFFIC SIGNAL REPAIR	22765	DPW - ELIGIBLE	100.53.30397.2301	2,033.12
12/27/2013	152334	BUSHMAN ELECTRIC CRANE &	TRAFFIC SIGNAL REPAIR	22792	DPW - ELIGIBLE	100.53.30397.2301	191.00
12/27/2013	152334	BUSHMAN ELECTRIC CRANE &	SIGN REPAIRS	22815S	CITY ICE FACILITY	100.55.50450.2702	930.00
12/27/2013	152335	CARQUEST AUTO PARTS	FUEL FILTER	2042-347059		100.16100	30.94
12/27/2013	152336	CHRIS' TOWING LLC	TOW VEHICLE	1749	FLEET MAINTENANCE	100.53.30233.3504	60.00
12/27/2013	152337	CIFSC	ICE SHOW COSTUME REIMBURSEME	INV DATED	CITY ICE FACILITY	100.55.50450.5000	5,933.00
12/27/2013	152338	CINTAS CORPORATION #442	CLEANING SUPPLIES	442213431	DPW - ELIGIBLE	100.53.30397.3550	30.00
12/27/2013	152338	CINTAS CORPORATION #442	CLEANING SUPPLIES	442214070	DPW - ELIGIBLE	100.53.30397.3550	30.00
12/27/2013	152339	COCA-COLA REFRESHMENTS	SODA ORDER FOR CONCESSION ST	3268134718	ARENA CONCESSIONS	100.55.50451.3001	985.76

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12/27/2013	152340	COOPER OIL INC	OIL PURCHASE	291763	FLEET MAINTENANCE	100.53.30233.3401	1,094.50
12/27/2013	152340	COOPER OIL INC	HYDRAULIC OIL	291801	FLEET MAINTENANCE	100.53.30233.3401	1,909.83
12/27/2013	152341	COUNTY MATERIALS	BRICKS	2316364-00	DPW - ELIGIBLE	100.53.30397.3550	5.28
12/27/2013	152342	DIESEL MACHINE SERVICE INC	HYD FITTINGS	IN0256354		100.16100	29.76
12/27/2013	152343	DIGICOPY INC	PAPER	121024	ARTS COUNCIL	202.55.00375.5856	19.96
12/27/2013	152344	DODDS, TREVOR	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	15.00
12/27/2013	152345	E.O. JOHNSON COMPANY	COPIER MAINTAINENCE CONTRACT#	CNIN671769	MISC UNCLASSIFIED GENERAL	100.51.19850.2909	57.00
12/27/2013	152346	EARTHGRAINS BAKING COS IN	CONCESSION FOOD (BUNS)	2162117464	ARENA CONCESSIONS	100.55.50451.3001	14.67
12/27/2013	152346	EARTHGRAINS BAKING COS IN	CONCESSION FOOD (BUNS)	2162117534	ARENA CONCESSIONS	100.55.50451.3001	9.78
12/27/2013	152347	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16090	FLEET MAINTENANCE	100.53.30233.3501	18.39
12/27/2013	152347	FASTENAL COMPANY	ZIP TIES	WISTE16635	FLEET MAINTENANCE	100.53.30233.3501	10.53
12/27/2013	152347	FASTENAL COMPANY	MISC. SUPPLIES	WISTE16886	FLEET MAINTENANCE	100.53.30233.3501	106.01
12/27/2013	152347	FASTENAL COMPANY	HAND TOWELS	WISTE16886	DPW - ELIGIBLE	100.53.30397.3550	193.06
12/27/2013	152347	FASTENAL COMPANY	MISC. SUPPLIES	WISTE17015	FLEET MAINTENANCE	100.53.30233.3501	149.70
12/27/2013	152347	FASTENAL COMPANY	NUTS	WISTE17015	FLEET MAINTENANCE	100.53.30233.3501	1.76
12/27/2013	152347	FASTENAL COMPANY	BOLTS	WISTE17017	FLEET MAINTENANCE	100.53.30233.3501	24.01
12/27/2013	152347	FASTENAL COMPANY	SAFETY GLASSES	WISTE17018		100.16100	97.48
12/27/2013	152347	FASTENAL COMPANY	BOLTS	WISTE17018	FLEET MAINTENANCE	100.53.30233.3501	4.08
12/27/2013	152348	FELTZ LUMBER CO INC	DECK MATERIALS (PFIFFNER DECK)	09720	PARKS DEPARTMENT	100.55.50200.3550	87.44
12/27/2013	152348	FELTZ LUMBER CO INC	DECK MATERIALS (PFIFFNER DECK)	09753	PARKS DEPARTMENT	100.55.50200.3550	312.50
12/27/2013	152348	FELTZ LUMBER CO INC	DECK MATERIALS (PFIFFNER DECK)	10023	PARKS DEPARTMENT	100.55.50200.3550	53.46
12/27/2013	152349	FIBERNET COMMUNICATIONS	WIRELESS INTERNET SERV	27737	INFORMATION TECHNOLOGY	100.51.19870.2206	600.00
12/27/2013	152349	FIBERNET COMMUNICATIONS	SPAM FILTERING	27738	INFORMATION TECHNOLOGY	100.51.19870.2908	266.00
12/27/2013	152350	FIRST SUPPLY LLC	PVC PIPES & CLAMPS	2244739-00	DPW - ELIGIBLE	100.53.30397.3550	130.80
12/27/2013	152351	FLEETPRIDE	TURBO	57946669	FLEET MAINTENANCE	100.53.30233.3501	1,815.89
12/27/2013	152351	FLEETPRIDE	EXHAUST TURBO	58110999	FLEET MAINTENANCE	100.53.30233.3501	1,815.89
12/27/2013	152351	FLEETPRIDE	BRAKE SHOE BUSHINGS	58120877	FLEET MAINTENANCE	100.53.30233.3501	23.68
12/27/2013	152352	FRANK'S HARDWARE	CORD & SHOVELS	A275279	FLEET MAINTENANCE	100.53.30233.3501	53.16
12/27/2013	152352	FRANK'S HARDWARE	CABLE TIES	A275472	CITY ICE FACILITY	100.55.50450.2702	10.63
12/27/2013	152352	FRANK'S HARDWARE	SET SCREWS	A276207	FLEET MAINTENANCE	100.53.30233.3501	1.20
12/27/2013	152352	FRANK'S HARDWARE	300W BULB & TUBE CAP	B184318	PARKS DEPARTMENT	100.55.50200.3550	5.40
12/27/2013	152352	FRANK'S HARDWARE	WHITE MARKING FLAGS	B184333	FORESTRY DEPARTMENT	100.56.50100.3758	28.47
12/27/2013	152352	FRANK'S HARDWARE	PREMIUM ADHESIVE & GASKET	B184354	PARKS DEPARTMENT	100.55.50200.3550	10.80
12/27/2013	152352	FRANK'S HARDWARE	CLAMPS & SHOVEL HANDLE	B184362	CITY ICE FACILITY	100.55.50450.2702	12.18
12/27/2013	152352	FRANK'S HARDWARE	MAIL BOX	B184637	DPW - ELIGIBLE	100.53.30397.4801	255.42
12/27/2013	152352	FRANK'S HARDWARE	CARDS & FASTENERS	B184666	FLEET MAINTENANCE	100.53.30233.3501	9.39
12/27/2013	152352	FRANK'S HARDWARE	PEXI GLASS & WATERING CAN	B185244	CITY ICE FACILITY	100.55.50450.2702	31.94
12/27/2013	152353	GCS SOFTWARE	TAX COLLECTION SOFTWARE MAINT	2014-366		100.16200	5,660.00
12/27/2013	152354	HAEMER, WYATT	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	79.60
12/27/2013	152354	HAEMER, WYATT	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	7.92

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12/27/2013	152355	HOLIDAY WHOLESAL	CONCESSION FOOD ORDER	6800511	ARENA CONCESSIONS	100.55.50451.3001	662.00
12/27/2013	152355	HOLIDAY WHOLESAL	FOOD ORDER CONCESSION	6808094	ARENA CONCESSIONS	100.55.50451.3001	738.79
12/27/2013	152356	HOLTZ INDUSTRIES INC	CREDIT-PURCH ON INV# 397041	398103	FLEET MAINTENANCE	100.53.30233.3501	517.70-
12/27/2013	152356	HOLTZ INDUSTRIES INC	HYDRAULIC CYLINDERS	398682		100.16100	1,251.40
12/27/2013	152357	INFOBUREAU SERVICES INC	BACKGROUND CHECK - FINANCIAL (1013	CITY CLERKS OFFICE	100.51.12420.5350	15.00
12/27/2013	152358	KINNEY, GARY	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	150.00
12/27/2013	152359	KLASINSKI PLUMBING & HEATI	TESTED-BACK FLOW VALVES	38160	DPW - ELIGIBLE	100.53.30397.3550	352.00
12/27/2013	152360	KRONSTEOT, LUKE	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	122.38
12/27/2013	152361	LABLANCS SOUTH SIDE MOTO	SPRINGS	0114132		100.16100	22.94
12/27/2013	152361	LABLANCS SOUTH SIDE MOTO	FILTERS	0114132	FLEET MAINTENANCE	100.53.30233.3501	27.80
12/27/2013	152362	LAIDLAW, DENNIS	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	150.00
12/27/2013	152363	LAWSON PRODUCTS	MISC SUPPLIES	9302109271	FLEET MAINTENANCE	100.53.30233.3501	23.38
12/27/2013	152364	LES' CUSTOM UPHOLSTERY	FABRIC	INV DATED	FLEET MAINTENANCE	100.53.30233.3501	15.00
12/27/2013	152364	LES' CUSTOM UPHOLSTERY	BUILD HEAD RESTS	INV DATED	FLEET MAINTENANCE	100.53.30233.3501	121.40
12/27/2013	152365	LIPSKI, ROBIN	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	140.59
12/27/2013	152366	LITTLE CAESARS PIZZA	PIZZA ORDERS CONCESSIONS	NOV 2013	ARENA CONCESSIONS	100.55.50451.3001	869.25
12/27/2013	152367	MAILCOM CONSULTING	POSTAGE-MAIL TAXBILLS	13053	OTHER GENERAL GOVERNMENT	100.51.19900.3006	3,933.30
12/27/2013	152367	MAILCOM CONSULTING	TAX BILL INSERTS	13053	MISC UNCLASSIFIED GENERAL	100.51.19850.5000	749.20
12/27/2013	152368	MEGA RENTALS INC.	CONT# S919Q3, 32; SHOPKO PARKIN	24284	CAPITAL OUTLAY- ROAD MAINT	401.57.70850.8761	4,270.00
12/27/2013	152369	MID-STATE TRUCK SERVICE IN	HORN	152912P	FLEET MAINTENANCE	100.53.30233.3501	26.78
12/27/2013	152369	MID-STATE TRUCK SERVICE IN	TURBO GASKET KIT	153026P	FLEET MAINTENANCE	100.53.30233.3501	98.77
12/27/2013	152369	MID-STATE TRUCK SERVICE IN	FUEL PRIMER PUMP	153054P	FLEET MAINTENANCE	100.53.30233.3501	107.21
12/27/2013	152369	MID-STATE TRUCK SERVICE IN	TURBO GASKET KIT	153190P	FLEET MAINTENANCE	100.53.30233.3501	98.77
12/27/2013	152370	MILLER NET COMPANY INC	DISCUS NET	110353	PARKS DEPARTMENT	100.55.50200.5852	417.50
12/27/2013	152371	NORTH, JOAN	ARTIST PAYMENT-SCARABOCCHIO A	INV DATED	MUSEUM GENERAL EXP	241.51.00750.5000	34.60
12/27/2013	152372	NUMMELIN TESTING SERVICE	SOIL BORINGS-BUKOLT AVE	11008	DPW - ELIGIBLE	100.53.30397.8700	2,519.40
12/27/2013	152373	OLIVER, DYLAN	SNOW SHOVELING ON 12/15/13-DOG	SNOW 1215	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/27/2013	152373	OLIVER, DYLAN	SNOW SHOVELING ON 12/16/13-DOG	SNOW 1216	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/27/2013	152373	OLIVER, DYLAN	SNOW SHOVELING ON 12/20/13-DOG	SNOW 1220	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/27/2013	152373	OLIVER, DYLAN	SNOW SHOVELING ON 12/23/13-DOG	SNOW 1223	MISC UNCLASSIFIED GENERAL	100.51.19850.5016	15.00
12/27/2013	152374	O'REILLY AUTO PARTS	WIPER BLADES	2325-186922		100.16100	99.90
12/27/2013	152374	O'REILLY AUTO PARTS	GREASE FITTINGS	2325-186924	FLEET MAINTENANCE	100.53.30233.3501	15.60
12/27/2013	152374	O'REILLY AUTO PARTS	CREDIT-PURCH ON INV# 2325-186922	2325-186943		100.16100	99.90-
12/27/2013	152374	O'REILLY AUTO PARTS	HYD FILTERS	2325-187178		100.16100	44.81
12/27/2013	152374	O'REILLY AUTO PARTS	RADIATOR CAP	2325-187206	FLEET MAINTENANCE	100.53.30233.3501	4.37
12/27/2013	152374	O'REILLY AUTO PARTS	MECHANIC WIRE	2325-187321	FLEET MAINTENANCE	100.53.30233.3501	22.48
12/27/2013	152374	O'REILLY AUTO PARTS	MECHANIC WIRE	2325-187326	FLEET MAINTENANCE	100.53.30233.3501	10.99
12/27/2013	152374	O'REILLY AUTO PARTS	BLOWER TOOLS	2325-187360	DPW - ELIGIBLE	100.53.30397.3505	143.34
12/27/2013	152374	O'REILLY AUTO PARTS	PWR STG PUMP, PS HOSE, RADIATO	2325-187399	FLEET MAINTENANCE	100.53.30233.3501	154.74
12/27/2013	152374	O'REILLY AUTO PARTS	SUPER GLUE	2325-187402	FLEET MAINTENANCE	100.53.30233.3501	4.78

Check Issue Date	Check Number	Payee	Description	Invoice Number	Invoice GL Account Segment Title	Invoice GL Account	Invoice Amount
12/27/2013	152374	O'REILLY AUTO PARTS	BULBS	2325-187405		100.16100	1.89
12/27/2013	152374	O'REILLY AUTO PARTS	WINDOW REGULATOR	2325-187406	FLEET MAINTENANCE	100.53.30233.3501	75.90
12/27/2013	152374	O'REILLY AUTO PARTS	THERMOSTAT GASKET	2325-187412	FLEET MAINTENANCE	100.53.30233.3501	24.93
12/27/2013	152374	O'REILLY AUTO PARTS	FUEL FILTERS	2325-187502		100.16100	22.58
12/27/2013	152374	O'REILLY AUTO PARTS	FILTERS	2325-187595		100.16100	25.24
12/27/2013	152374	O'REILLY AUTO PARTS	WATER PUMP	2325-187638	FLEET MAINTENANCE	100.53.30233.3501	65.45
12/27/2013	152374	O'REILLY AUTO PARTS	BLOWER MOTOR	2325-187846		100.16100	36.99
12/27/2013	152374	O'REILLY AUTO PARTS	SILICONE SPRAY	2325-187857		100.16100	13.47
12/27/2013	152374	O'REILLY AUTO PARTS	SPRAY SILICONE	2325-187858		100.16100	13.47
12/27/2013	152374	O'REILLY AUTO PARTS	MUFFLER CLAMPS	2325-187893		100.16100	9.81
12/27/2013	152374	O'REILLY AUTO PARTS	FUEL FILTERS	2325-187941		100.16100	22.58
12/27/2013	152374	O'REILLY AUTO PARTS	FUEL FILTERS	2325-187942		100.16100	33.87
12/27/2013	152374	O'REILLY AUTO PARTS	4WD ACTUATOR	2325-187944	FLEET MAINTENANCE	100.53.30233.3501	94.99
12/27/2013	152374	O'REILLY AUTO PARTS	RESPIRATOR & FILTERS	2325-188050	DPW - ELIGIBLE	100.53.30397.3008	19.33
12/27/2013	152374	O'REILLY AUTO PARTS	FILTERS	2325-188070		100.16100	27.57
12/27/2013	152375	PLISKA, JOE	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	150.00
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"SCHEDU	52107	CITY ICE FACILITY	100.55.50450.3450	24.50
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"SCHEDU	52192	CITY ICE FACILITY	100.55.50450.3450	24.50
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"SCHEDU	52271	CITY ICE FACILITY	100.55.50450.3450	28.00
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"TURKEY	52271	CITY ICE FACILITY	100.55.50450.3450	28.00
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"SCHEDU	52385	CITY ICE FACILITY	100.55.50450.3450	24.50
12/27/2013	152376	PORTAGE COUNTY GAZETTE	KB WILLETT-ADVERTISING-"SKATE W	52385	CITY ICE FACILITY	100.55.50450.3450	28.00
12/27/2013	152376	PORTAGE COUNTY GAZETTE	PUBLICATIONS-CLERKS OFFICE	52413	OTHER GENERAL GOVERNMENT	100.51.19900.5151	198.90
12/27/2013	152376	PORTAGE COUNTY GAZETTE	PUBLICATIONS-COMM. DEVELOPME	52413	OTHER GENERAL GOVERNMENT	100.51.19900.5151	74.14
12/27/2013	152376	PORTAGE COUNTY GAZETTE	PUBLICATIONS-TREASURER'S OFFIC	52413	OTHER GENERAL GOVERNMENT	100.51.19900.5151	86.80
12/27/2013	152376	PORTAGE COUNTY GAZETTE	PARK CUSTODIAN RECRUIMENT	52416	OTHER GENERAL GOVERNMENT	100.51.19900.5002	32.50
12/27/2013	152377	QUALITY EDGE INC	ZAMBONI BLADE SHARPENING	41925	CITY ICE FACILITY	100.55.50450.2702	213.75
12/27/2013	152378	QUILL CORPORATION	OFFICE SUPPLIES	7713778	CITY CLERKS OFFICE	100.51.12420.3001	137.99
12/27/2013	152379	REINDERS INC	MOWER PARTS	1466132-00		100.16100	111.81
12/27/2013	152379	REINDERS INC	MOWER PARTS	1466737-00		100.16100	370.25
12/27/2013	152379	REINDERS INC	MOWER PARTS	1467266-00		100.16100	691.68
12/27/2013	152380	RIESTERER& SCHNELL INC	CREDIT-CLAMP	595318	FLEET MAINTENANCE	100.53.30233.3501	35.95-
12/27/2013	152380	RIESTERER& SCHNELL INC	SHIPPING	599474	D.P.W. ADMIN/ENGINEERING	100.53.30100.3009	13.88
12/27/2013	152380	RIESTERER& SCHNELL INC	TECK MANUAL	599503	FLEET MAINTENANCE	100.53.30233.3501	90.00
12/27/2013	152381	SCAFFIDI MOTORS INC	WIRING HARNESS	4617	FLEET MAINTENANCE	100.53.30233.3501	115.90
12/27/2013	152381	SCAFFIDI MOTORS INC	VALVE	4652	FLEET MAINTENANCE	100.53.30233.3501	20.86
12/27/2013	152381	SCAFFIDI MOTORS INC	WIPER BLADES	4690		100.16100	40.50
12/27/2013	152381	SCAFFIDI MOTORS INC	HOSE & CLAMPS	4719	FLEET MAINTENANCE	100.53.30233.3501	135.91
12/27/2013	152381	SCAFFIDI MOTORS INC	ORINGS	4798	FLEET MAINTENANCE	100.53.30233.3501	9.04
12/27/2013	152381	SCAFFIDI MOTORS INC	HEATER MOTOR	4850		100.16100	76.58

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12/27/2013	152381	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649488	FLEET MAINTENANCE	100.53.30233.2912	26.67
12/27/2013	152381	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649621	FLEET MAINTENANCE	100.53.30233.2912	60.26
12/27/2013	152381	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649911	FLEET MAINTENANCE	100.53.30233.2912	136.39
12/27/2013	152381	SCAFFIDI MOTORS INC	SERVICE VEHICLE	649985	FLEET MAINTENANCE	100.53.30233.2912	158.74
12/27/2013	152381	SCAFFIDI MOTORS INC	SERVICE VEHICLE	650516	FLEET MAINTENANCE	100.53.30233.2912	25.97
12/27/2013	152382	SCHIERL TIRE & SERVICE CEN	TIRE PURCHASE	36-23912		100.16100	646.00
12/27/2013	152383	SCHULFER, DALE	CLOTHING ALLOWANCE	2013 SHOE	D.P.W. ADMIN/ENGINEERING	100.53.30100.3020	15.00
12/27/2013	152384	SERVICE MOTOR COMPANY	TRACTOR PARTS	IS63970A	FLEET MAINTENANCE	100.53.30233.3501	20.60
12/27/2013	152384	SERVICE MOTOR COMPANY	TRACTOR PARTS	IS64046	FLEET MAINTENANCE	100.53.30233.3501	26.81
12/27/2013	152385	SESAC	MUSIC LEASES-2014-ACCT# 63-48-01	3784775	SPECIAL EVENTS	202.55.00380.5000	343.00
12/27/2013	152386	SHERWIN-WILLIAMS CO	PAINT PURCHASE	1254-1	DPW - ELIGIBLE	100.53.30397.4800	67.95
12/27/2013	152387	SNAP-ON TOOLS	PURCHASE TOOLS	1210136568	DPW - ELIGIBLE	100.53.30397.3505	258.55
12/27/2013	152387	SNAP-ON TOOLS	TOOLS	1217136874	DPW - ELIGIBLE	100.53.30397.3505	41.50
12/27/2013	152388	SOUNDWORKS SYSTEMS INC	CABLE REPLACEMENT	43123	CITY ICE FACILITY	100.55.50450.2702	5.59
12/27/2013	152389	SPECIALIZED COMPUTER SYS	HARD DRIVE FOR PD	0027762-IN	INFORMATION TECHNOLOGY	100.51.19870.2909	310.00
12/27/2013	152390	SPECTRA PRINT	BUSINESS CARDS (EVERSON, OSTR	87003	CITY INSPECTION DEPARTMENT	100.52.18400.3000	52.86
12/27/2013	152390	SPECTRA PRINT	BUSINESS CARDS (EVERSON, OSTR	87003	CITY ASSESSOR'S OFFICE	100.51.16530.3000	52.86
12/27/2013	152390	SPECTRA PRINT	BUSINESS CARDS (EVERSON, OSTR	87003	D.P.W. ADMIN/ENGINEERING	100.53.30100.3000	52.86
12/27/2013	152390	SPECTRA PRINT	ENVELOPES	87593	OTHER GENERAL GOVERNMENT	100.51.19900.3013	155.00
12/27/2013	152390	SPECTRA PRINT	ENVELOPES	87607	OTHER GENERAL GOVERNMENT	100.51.19900.3013	280.00
12/27/2013	152390	SPECTRA PRINT	ENVELOPES	87608	OTHER GENERAL GOVERNMENT	100.51.19900.3013	200.00
12/27/2013	152390	SPECTRA PRINT	ENVELOPES-#10 REGULAR ENVELOP	87716	OTHER GENERAL GOVERNMENT	100.51.19900.3013	566.00
12/27/2013	152391	ST PT AREA SENIOR HIGH SCH	WILLETT AD-2013-2014 (1/2 PAGE)	INV DATED	CITY ICE FACILITY	100.55.50450.3450	100.00
12/27/2013	152392	STAPLES ADVANTAGE DEPT D	GENERAL OFFICE SUPPLIES	3216696183	D.P.W. ADMIN/ENGINEERING	100.53.30100.3000	159.64
12/27/2013	152393	STEVENS POINT CHRYSLER D	4 X 4 ACTUATAR (AXLE DISCONNECT	5001775	FLEET MAINTENANCE	100.53.30233.3501	26.68
12/27/2013	152394	STEVENS POINT WATER AND	CAR WASHES (POLICE DEPT-NOV 20	0000537	FLEET MAINTENANCE	100.53.30233.3508	28.00
12/27/2013	152394	STEVENS POINT WATER AND	CONTRACTED SERVICES-INSERT GA	0001318	SPECIAL EVENTS	100.53.30427.2902	522.58
12/27/2013	152394	STEVENS POINT WATER AND	DIGGER'S HOTLINE	0001323	DPW - INELIGIBLE	100.53.30398.2302	108.80
12/27/2013	152395	TAPCO	TRAFFIC SIGNAL REPAIR-ACCIDENT	I440999	DPW - ELIGIBLE	100.53.30397.2301	2,165.00
12/27/2013	152395	TAPCO	SIGN SUPPLIES	I441654	DPW - ELIGIBLE	100.53.30397.4801	27.19
12/27/2013	152396	TRIG'S	ART EXH-EXTEND HOURS FOR FOOD	TRX# 144	ARTS COUNCIL	202.55.00375.5856	25.21
12/27/2013	152396	TRIG'S	B-DAY SUPPLIES	TRX# 184	CITY ICE FACILITY	100.55.50450.5854	27.93
12/27/2013	152397	TRUCK EQUIPMENT	DISPLAY SCREEN	95019	FLEET MAINTENANCE	100.53.30233.3501	712.91
12/27/2013	152397	TRUCK EQUIPMENT	SWENSON MOTOR	95082		100.16100	2,758.70
12/27/2013	152397	TRUCK EQUIPMENT	CYLINDERS	95159		100.16100	537.88
12/27/2013	152397	TRUCK EQUIPMENT	REBUILD CYLINDER	9695	FLEET MAINTENANCE	100.53.30233.2912	555.00
12/27/2013	152398	TWEET/GAROT MECHANICAL I	REPLACED CONTROL MODULE & TR	186504	CITY ICE FACILITY	100.55.50450.2702	1,507.04
12/27/2013	152399	U S POSTAL SERVICE	RIVERFRONT ART CTR-12 MONTHS-B	BOX# 472	ARTS COUNCIL	202.55.00375.3006	60.00
12/27/2013	152400	UPS	SHIPPING & FREIGHT CHARGES	0000648VX4	D.P.W. ADMIN/ENGINEERING	100.53.30100.3009	39.98
12/27/2013	152401	V & H INC	OIL PAN & SUPPLIES	560676M	FLEET MAINTENANCE	100.53.30233.3501	603.73

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12/27/2013	152401	V & H INC	SWITCH	561045M	FLEET MAINTENANCE	100.53.30233.3501	11.50
12/27/2013	152401	V & H INC	SENSOR & O-RING	561523M	FLEET MAINTENANCE	100.53.30233.3501	133.97
12/27/2013	152401	V & H INC	CREDIT-ROD-TIE	CM241071P	FLEET MAINTENANCE	100.53.30233.3501	67.38-
12/27/2013	152402	WI DEPT OF TRANSPORTATIO	BUSINESS 51 PROJECT#6998-13-00-L	L28799	CAPITAL OUTLAY- ROAD MAINT	401.57.70850.8765	1,037.25
12/27/2013	152403	WOOD STREET RENTAL CENT	RENT-HEATERS (BRINE SHED-SNOW	44937-1	DPW - INELIGIBLE	100.53.30398.5751	90.00
12/27/2013	152403	WOOD STREET RENTAL CENT	HEATER RENTAL	44971-1	FLEET MAINTENANCE	100.53.30233.2912	90.00
12/27/2013	152404	WORZELLAS POINT SUPPLY LL	TRASH CONTAINER	971	GENERAL RECREATION	100.55.50490.3551	83.65
12/31/2013	152405	BECKEN, TODD	UNIFORM REIMB - BLACK SHOES	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	66.65
12/31/2013	152406	BRIGGS, DAVID	BOOK REIMB - INTRO RESEARCH ME	BOOKS2013.	FIRE DEPT - ADMINISTRATION	100.52.25210.5912	216.30
12/31/2013	152406	BRIGGS, DAVID	CREDIT HOURS STIPEND - 6 CREDIT	CREDIT2013	FIRE DEPT - ADMINISTRATION	100.52.25210.5912	60.00
12/31/2013	152407	GEMZA, JOSEPH	UNIFORM REIMB - TROUSERS	UNIFORM20	AMBULANCE	100.52.25300.1670	73.20
12/31/2013	152408	OESTREICH, ROSS	UNIFORM REIMB - SS SHIRT, WINTER	UNIFORM20	FIRE - OPERATIONAL	100.52.25270.1670	49.00
12/31/2013	152409	OSTROWSKI, PETE	UNIFORM REIMB - DEPT T-SHIRTS, P	UNIFORM20	AMBULANCE	100.52.25300.1670	275.00
12/31/2013	152410	SHIELDS, PAUL CONWAY	RETURN SHIPPING CHARGES FOR D	0331958-IN	FIRE DEPT - ADMINISTRATION	100.52.25210.8500	8.50
12/31/2013	152411	UW - OSHKOSH	TUITION - DAVID BRIGGS	BRIGGS 047	FIRE DEPT - ADMINISTRATION	100.52.25210.5912	2,160.00
12/31/2013	152412	WASTART, TOM	UNIFORM REIMB - SS SHIRT, 2 WINTE	UNIFORM20	AMBULANCE	100.52.25300.1670	89.50
Grand Totals:							<u>1,059,253.04</u>