

STEVENS POINT FIRE DEPARTMENT

REQUEST FOR PROPOSAL

FOR

**ELECTRIC OR ELECTRIC HYDRAULIC EXTRICATION EQUIPMENT
FOR RESCUE AND FIRE SUPPRESSION VEHICLES**

RFP # 2018-01

POSTED: October 11, 2018

DUE BY: October 26, 2018 at 5:00 PM

Introduction/Organization

The Stevens Point Fire Department (SPFD) is based in the City of Stevens Point; the county seat of Portage County, Wisconsin. Our municipality is located 34 miles east of the geographical center of the state. We serve a population of over 26,717 people in the city's 18 square miles and an additional 50,000 in more rural locations throughout the county for Emergency Medical Services (EMS) and technical rescue. Including work commuters and students attending the University of Wisconsin Stevens Point and Mid-State Technical College, the daytime population of the suburban area alone swells to exceed 70,000 during the work week.

Stevens Point is at the intersection of two key Wisconsin thoroughfares which connect major populations and economic centers: Interstate 39 and U.S. Highway 10. The Wisconsin Department of Transportation's real-time traffic count on Interstate 39 routinely shows 30,000 vehicles and the count on Highway 10 is nearly 17,000 vehicles on an average day.

The SPFD serves a growing suburban community with two fire stations where we employ 39 career Firefighter/Paramedics, 3 Chief Officers, and 1 Administrative Assistant. Our daily "line" personnel minimum of 10, staffs and operates 1 command vehicle, 1 - 75' quint, 1 - 100' platform/quint, and 2 ambulances. Of our 5325 calls, 4332 (77%) are EMS and 993 (23%) are Fire/Rescue in nature.

The SPFD responds outside of our jurisdiction as part of Automatic Aid and Mutual Aid Box Alarm System (MABAS) agreements. Our department provides all vital services and response functions for all disasters including structural fire suppression, wildland fire suppression, water and ice rescue, Hazmat Operations, low/high angle rope rescue, confined space rescue, and trench rescue. In addition, we provide technical rescue and Paramedic level ambulance service to all of Portage County (823 sq mi).

Scope

The Stevens Point Fire Department is accepting bids for battery powered extrication equipment and tools, airbag lifting kits, and vehicle stabilization kits to outfit two fire apparatus. This specification covers a new, commercially produced battery operated rescue tool system. Any system bid in response to these specifications shall be designed to allow upgrading and interchangeability with other components of the same manufacturer.

Funding

Funding of this initiative is through a 2017 FEMA AFG award. If further details are required, please contact either individual listed in Section 3.0 below.

Site Visits

Prospective bidders interested in examining the apparatus where the extrication tools will be placed on or meet and present any further pertinent information regarding your line of extrication equipment before the bidding closes, may make an appointment to do so by contacting: Lieutenant David Briggs, email: briggsd@stevenspoint.com.

1.0 Specifications

All requested equipment must be new (un-used and un-demoed). Equipment shall meet the following minimum specifications –

- Two (2) Battery Operated or Battery Hydraulic high-pressure Cutter, > 6 inch blade opening, NFPA compliant 1936-2015, NFPA Minimum Cutter Rating A8/B8/C8/D8/E8 (rated 8 minimum in each category). Two (2) batteries (or 2 sets for full power use as in some manufacturers)
- Two (2) Battery Operated or Battery Hydraulic Spreader, Min spread > 24 inches, NFPA compliant 1936-2015, Two (2) batteries (or 2 sets as in some manufacturers)
- Two (2) Multi-stage Battery Operated or Battery Hydraulic Ram Unit, closed length < 24 inches, extended length > 40 inches (with extension), NFPA compliant 1936-2015, Two (2) batteries (or 2 sets for full power use as in some manufacturers)
- Two sets (2 sets) High Pressure Lifting Airbag Kits (Kit must include 3 airbags, all hoses, all fittings (including bag quick disconnects), controller, and regulator. (Kits submitted should be similar to Vetter 106R147 for example).
- Six (6) 110 Volt AC power cords or adaptors (1 for each power tool)
- Six (6) Single Battery Chargers for the Battery Powered Hydraulic tools, or a vendor/manufacturer may recommend a bank charger type system.
- Two (2) Cutter Mounting Brackets (to mount in apparatus)
- Two (2) Spreader Mounting Brackets (to mount in apparatus)
- Two (2) Ram Mounting Brackets (to mount in apparatus)
- Two (2) Vehicle Stabilization Kits (must include step chocks, but may include basic struts, and ram support brackets with itemized pricing)
- Extended Service Agreements for each of the Battery Operated Extrication Tools with the option to add extended service agreements to other items in the RFP such as airbags or controllers.

In order to submit a proposal, you must be able to provide all minimum equipment listed above. Pricing is lump sum for all items delivered.

The specifications referenced require the doing of all things necessary, proper for, or incidental to the furnishing of said equipment. All items of design and equipment not listed in these specifications, but involved in carrying out their intent, are required to be furnished by the vendor, the same as if these items were specifically mentioned and described in these specifications.

Manufacturer's standard equipment on all components of unit shall be included with this proposal even though they may not be formally called out in these specifications. The equipment must be fully assembled and tested prior to delivery by a factory representative.

2.0 **Proposal Submittal and Requirements**

- Completed Proposal Form.
- Specification sheet(s) of the equipment proposing
- Pricing on your standard quote form which references all items proposing (separated by Grouping)

Failure to provide all requested information may result in the rejection of your proposal.

3.0 **Contact Information**

Technical Specifications

David Briggs
Lieutenant, Stevens Point Fire Department
briggsd@stevenspoint.com
(715)-344-1833

Purchasing Policy Information

Joe Gemza
Assistant Chief, Stevens Point Fire Department
gemzaj@stevenspoint.com
715-342-4800

3.0 **Clarification and/or Revisions to the Specifications and Requirements**

Proposer must examine the RFP documents carefully and before submitting a Proposal may request from the Fire Department's contact person(s) additional information or clarification. A Proposer's failure to request additional information or clarification shall preclude the Proposer from subsequently claiming any ambiguity, inconsistency, or error.

The Stevens Point Fire Department will issue responses to inquiries and any other corrections or amendments it deems necessary in written addendum prior to the Proposal due date. Proposers should rely only on the representations, statements or explanations that are contained in this RFP and the written addendum to this RFP. Where there appears to be a conflict between the RFP and any addendum issued, the last addendum issued will prevail.

It is the Proposer's responsibility to assure receipt of all addenda. The Stevens Point Fire Department will post any updates online at <http://stevenspoint.com/fire> then Bids & Proposals. Upon posting, such addenda shall become part of the RFP and binding on Proposer(s).

5.0 **Reservation**

The Stevens Point Fire Department openly solicits the best possible value on all of our "Requests for Proposals". As a local government, we are able to purchase directly from many of the state and federal contracts. However, in order to not discriminate against our local proposers, we openly solicit proposals of similar pricing structure from all qualified proposers. In the event that all proposals received are in excess of any existing state or federal contract that is available to the Stevens Point Fire Department, we may at our discretion, reject all proposals, and purchase directly from the vendor awarded the state or federal government contract. The Stevens Point Fire Department reserves the right to accept or reject, any or all proposals, in whole or in part, as deemed in the best interest of the Fire Department.

- a. This proposal request does not commit the Stevens Point Fire Department to make an award or to pay any costs incurred in the preparation of a proposal in response to this request.
- b. The proposals will become part of the Stevens Point Fire Department files without any obligation on the Stevens Point Fire Department's part.
- c. The proposer shall not offer any gratuities, favors, or anything of monetary value to any official or employee of the Stevens Point Fire Department for any purpose.
- d. The vendor shall report to the Stevens Point Fire Department any manufacturer product price reductions, model changes, and product substitutions. No substitutions are allowed without prior approval from the Stevens Point Fire Department.
- e. The Stevens Point Fire Department has the sole discretion and reserves the right to cancel this proposal and to reject any and all proposals received prior to award, to waive any or all informalities and or irregularities, or to re-advertise with either an identical or revised specification.
- f. The Stevens Point Fire Department reserves the right to request clarifications for any proposal.
- g. The Stevens Point Fire Department reserves the right to select elements from different individual proposals and combine and consolidate them in any way deemed to be in the best interest of the Fire Department.

6.0 **Closing Date & Submittal**

Proposals will be accepted up to 5:00 pm CT, October 26, 2018.

Email proposals to Lieutenant David Briggs, briggsd@stevenspoint.com

7.0 **Taxes**

The Stevens Point Fire Department (through the city of Stevens Point) is exempt from Federal Excise Tax (39-6005617), and Wisconsin Sales Tax (046474), but if there is a tax, such as local or county, it must be shown in the proposal.

8.0 **Method of Procurement**

The method for this procurement is competitive proposal, pursuant to Stevens Point Fire Department policy 1101.01 which follows 2 CFR Federal Requirements. After submission of the written proposal, qualified proposers may be requested to make a presentation to a committee responsible for making final recommendations. The process allows for confidential clarifications, negotiations and revisions.

Following the closing date and receipt of proposals, it is our intent to assess all equipment submitted in proposals. This will be through a standardized process to evaluate the equipment proposed. Scoring will be subject to the attached rubric (see appendix A). Selection criteria will be assigned higher relative importance given to safety, ease of use/capability, physical characteristics, and extent of service agreements. Other selection factors with lower relative importance include access to service, loaner equipment, and cost.

9.0 **Venue**

This agreement will be governed and construed according to the laws of the State of Wisconsin. This agreement is performable in The City of Stevens Point.

10.0 **Status of Proposal**

Upon award, proposals will be considered public record and details may be posted online. Information on status could be obtained from contacting the Stevens Point Fire Department.

11.0 **Timeline**

- Proposals will be accepted up to 5:00 pm CT, October 26, 2018.
- Selection of equipment and services will occur within 90 days of RFP closing. This includes time for hands on and qualitative assessment means of the equipment prior to final Proposal selection.

**STEVENS POINT FIRE DEPARTMENT
Extrication Equipment**

Proposals Due By: October 26, 2018 -- 5:00 PM CT

Send Proposals To: briggsd@stevenspoint.com

Lump Sum _____

Delivery will be _____ calendar days after receipt of Purchase Order.

Include all information as requested in Section 2.0

Firm Name: _____

Authorized Signature: _____

Printed Name / Title: _____

Date: _____

Address: _____

City/State/Zip: _____

Phone/Fax: _____

E-mail: _____

APPENDIX A

Cutter Evaluation

	Brand/Model A	Brand/Model B	Brand/Model C	Brand/Model D	Brand/Model D
Weight					
Length					
Width					
Height					
Max Open					
Max Cut Force					
# of Batteries					
Common Battery or Proprietary					
NFPA Cut Rating A/B/C/D/E					
NFPA 1936-2015					
Full Close to Full Open Time					
Full Open to Full Close Time					
Safety					
Ease of Use					
Access to Service					
Cost					

Spreader Evaluation

	Brand/Model A	Brand/Model B	Brand/Model C	Brand/Model D	Brand/Model D
Weight					
Length					
Width					
Height					
Max Spread Distance					
Max Spread Force					
Max Pull Force					
NFPA HSF					
NFPA LSF					
NFPA HPF					
NFPA LPF					
# of Batteries					
Common Battery or Proprietary					
NFPA 1936-2015					
Full Close to Full Open Time					
Full Open to Full Close Time					
Safety					
Ease of Use					
Cost					

Ram Evaluation

Brand/Model	Brand/Model	Brand/Model	Brand/Model	Brand/Model
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	A	B	C	D	D
Weight					
Closed Length					
Open Length					
Height					
Width					
# Stages					
1st Stage Push					
2nd Stage Push					
# of Batteries					
Common Battery or Proprietary					
NFPA 1936-2015					
Stowed to Full Extension Time					
Max Extension to Stowed Time					
Safety					
Ease of Use					
Access to Service					
Cost					

Airbag System

	Brand/Model	Brand/Model	Brand/Model	Brand/Model	Brand/Model
	A	B	C	D	D
Min Height of Smallest Bag					
Min Height of Medium Bag					
Min Height of Large Bag					
Max Lift Height of Smallest Bag					
Max Lift Height of Medium Bag					
Max Lift Height of Large Bag					
Stackable w/2					
Stackable w/3					
Set-up time in min and sec w/2 bags					
Compatibility with Current Pneumatics (Struts, etc.)					
Safety					
Ease of Use					
Access to Service					
Cost					

Stabilization Kit

	Brand/Model	Brand/Model	Brand/Model	Brand/Model	Brand/Model
	A	B	C	D	D
Weight					
Includes Step Chalks					

Stowable
Safety
Ease of Use
Access to Service
Cost

Tool Mounting System

Brand/Model	Brand/Model	Brand/Model	Brand/Model	Brand/Model
A	B	C	D	D

Ease of use
Locking
Adaptable
Safety
Ease of Use
Access to Service
Cost